

VENDOR OPPORTUNITIES

The Oakland County International Airport Festival of Flight is one of the finest family entertainment events in Michigan, attracting more than 20,000 individuals. It features a full spectrum of aviation entertainment and exhibits such as championship aerobatic teams, individual performers, World War II aircraft, and a variety of military, commercial and civilian aircraft and vehicles on display. Admission and parking is free for attendees.

Vendor booth space is open to businesses who operate on or outside the airport. Space is available on a first-come, first-paid basis and a \$100 deposit is required.

CRITERIA

- Vendor types include food and beverage, art and hand-crafted goods, education information, health and safety and non-profit and community organizations.
- Vendors must provide their own canopies, extension cords, and generators, if power is required. Balloons are strictly forbidden.
- Oakland County Health Department requires all food vendors to have current health department certificate.
- Waterford Fire Department may require an inspection sticker. Contact Waterford Fire directly.







APPLICATION FORM VENDOR

Company Name:	
Address:	
City, State, Zipcode:	
Contact Name:	
Contact Telephone:	
Contact Email Address:	
Form of Payment: Check Venmo	
Venmo handle (if applicable):	
VENDOR EXHIBIT Off-Airport Based Retail or Commercial Business: \$400 On Airport Based Business: \$150 Charitable, Civic or Education Organization: Free (Must submit a current IRS determination of non-profit status with your application.)	VENDOR SPACE NEEDED Standard display space of 15' is default. Additional space available by request and is subject to availability. Choose size: ☐ Standard (15' wide) ☐ Medium (15' - 40' wide) ☐ Oversizedft. needed Vend from: ☐ 1 side ☐ 1 side + 1 end ☐ 1 side + 2 ends
PRODUCTS Please list the products you intend to sale and the sale price:	

CHECKLIST TO COMPLETE VENDOR APPLICATION

Please check all that apply and include with your submission.

- □ Complete and sign application form.
- □ Include \$100 deposit; balance due upon acceptance of Vendor Coordinator.
- □ Include certificate of insurance.
- □ Attach IRS Determination of Non-Profit Status (if applicable).

Check made payable to OCIA Air Fair. Send completed forms and payment to:

OCIA Air Fair, Inc. Attention: O. Beckham 6500 Patterson Parkway Waterford, MI 48327

Or pay by Venmo: **@OCIAAirFair** and email form to OCIA@OakGov.com



OCIA FESTIVAL OF FLIGHT TERMS AND AGREEMENT

GENERAL TERMS

This is an application to display and sell food or goods from 9 a.m. until 4 p.m. on the day of event, and to remain operating until 4 p.m. unless otherwise notified by the Vendor Coordinator. If your application is accepted, the Vendor Coordinator will notify you and the remaining balance of the fee will be due no later than **July 15, 2025**. Fees paid are non-refundable unless the Event is canceled by the Event Committee. Vendors are responsible for being fully self-contained including water, sewage, electricity and internet. Further, vendors are responsible for trash removal from their sites. Failure to clean up your site on departure will result in a special assessment and may preclude you from participating in future events.

FORBIDDEN ITEMS

No alcohol, flammable materials, firearms, explosives, cigarettes/cigars/electronic vapes, dogs or other animals, bicycles, scooters, loudspeakers, marijuana, or non-prescription drugs, are allowed on the airport grounds or in the show area at any time.

VENDOR SETUP

Vendors will have access to the event grounds on the day before the event from 8 a.m. to 5 p.m., and between 6:30 p.m. until 9 p.m., for delivery or set up of vehicles and equipment. Saturday arrivals may afford vendors a preferred location. Vendors may arrive on the day of the event ONLY between 6 a.m. and 8 a.m. Alternative arrangements may be available upon approval of the Vendor Coordinator. If you fail to arrive, set up, or be ready to sell by the listed time, you may be blocked from participation. No refund will be issued.

EXHIBITOR CATERING

Some exhibitors may serve food to their guests during the event. In the past, several have elected to contract for these items directly with event vendors. You must provide the list of foods and pricing above to be considered for this opportunity. Any agreement between you and a third party for this event is solely between the parties and OCIA Air Fair, Inc. is not liable to either party for failure to provide goods or payment, or resolve other disputes.

HOLD HARMLESS AGREEMENT

Vendor covenants that (s)he/they shall maintain liability insurance in the amount of one half million (\$500,000) dollars or more and shall in addition, save, defend, indemnify and hold OAKLAND COUNTY INTERNATIONAL AIRPORT, the COUNTY OF OAKLAND, and the OCIA AIR FAIR COMMITTEE harmless from and against any and all loss, cost, liability, damage, expense (including, without limitation, reasonable attorneys' fees), penalties, fines and claims whatsoever in connection with loss of life, personal injury and/or damage to property arising from the acts of omissions, of OPERATOR, its agents or employees, incidental to or arising out of his/her/their participation in the OCIA Festival of Flight held at the OAKLAND COUNTY INTERNATIONAL AIRPORT on Sunday, August 10, 2025.

Signature:		
Date:		

