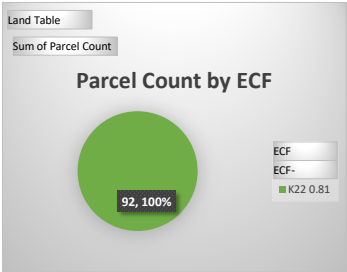


City of Pontiac  
Land Table K22

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 92     | # of Sales                            | 6       |
| ECF Nbhd        | K22    | Sales Ratio                           | 42.52%  |
| Min ECF         | 0.810  | (Land Resid.-Est. Land Value)/Est. LV | 106.82% |
| Max ECF         | 0.810  | % Change                              | 25.00%  |
| Land Table LtoB | 16.27% | Projected Land Table LtoB             | 20.34%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 6.52%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



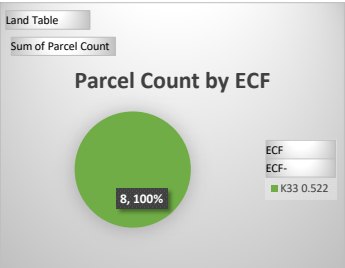
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$13,108 | \$27,110    | \$16,385  |
| MINIMUM | \$13,108 | \$27,110    | \$16,385  |
| MAXIMUM | \$13,108 | \$27,110    | \$16,385  |

| Parcel Number    | Street Address   | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-15-202-003 | 8 BEECHWOODE LN  | 12/15/23  | \$106,000  | \$74,887       | \$44,221      | \$13,108        | 1.00        | \$44,221     |                       | Land Table K22 | 17.50%           |
| 64-14-15-203-023 | 22 GREENWOODE LN | 11/30/23  | \$104,000  | \$79,202       | \$37,906      | \$13,108        | 1.00        | \$37,906     |                       | Land Table K22 | 16.55%           |
| 64-14-15-203-028 | 32 GREENWOODE LN | 11/02/23  | \$97,900   | \$84,204       | \$26,804      | \$13,108        | 1.00        | \$26,804     |                       | Land Table K22 | 15.57%           |
| 64-14-15-204-019 | 69 BEECHWOODE LN | 10/18/22  | \$90,000   | \$81,375       | \$21,733      | \$13,108        | 1.00        | \$21,733     |                       | Land Table K22 | 16.11%           |
| 64-14-15-203-009 | 1 BEECHWOODE LN  | 09/09/22  | \$81,000   | \$74,439       | \$19,669      | \$13,108        | 1.00        | \$19,669     |                       | Land Table K22 | 17.61%           |
| 64-14-15-205-027 | 96 BEECHWOODE LN | 10/12/22  | \$83,000   | \$83,779       | \$12,329      | \$13,108        | 1.00        | \$12,329     |                       | Land Table K22 | 15.65%           |

City of Pontiac  
Land Table K33

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 8      | # of Sales                            | 2       |
| ECF Nbhd        | K33    | Sales Ratio                           | 45.39%  |
| Min ECF         | 0.522  | (Land Resid.-Est. Land Value)/Est. LV | 175.22% |
| Max ECF         | 0.522  | % Change                              | 0.00%   |
| Land Table LtoB | 5.59%  | Projected Land Table LtoB             | 5.59%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 25.00%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



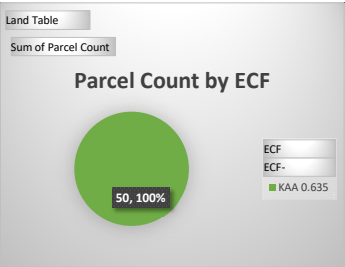
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$2,500  | \$6,881     | \$2,500   |
| MINIMUM | \$2,500  | \$6,881     | \$2,500   |
| MAXIMUM | \$2,500  | \$6,881     | \$2,500   |

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-18-229-008 | 1351 CHERRYLAWN    | 09/30/22  | \$45,000   | \$36,730       | \$10,770      | \$2,500         | 1.00        | \$10,770     |                       | Land Table K33 | 6.81%            |
| 64-14-18-229-004 | 1343 CHERRYLAWN DR | 09/12/22  | \$50,000   | \$49,509       | \$2,991       | \$2,500         | 1.00        | \$2,991      |                       | Land Table K33 | 5.05%            |

City of Pontiac  
Land Table KAA

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 50     | # of Sales                            | 7       |
| ECF Nbhd        | KAA    | Sales Ratio                           | 45.20%  |
| Min ECF         | 0.635  | (Land Resid.-Est. Land Value)/Est. LV | 110.89% |
| Max ECF         | 0.635  | % Change                              | 30.00%  |
| Land Table LtoB | 10.63% | Projected Land Table LtoB             | 13.82%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 14.00%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



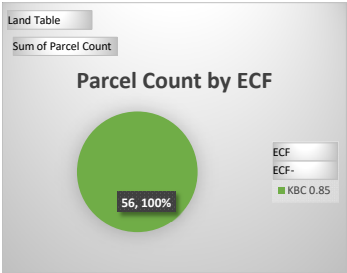
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$24,000 | \$50,613    | \$31,200  |
| MINIMUM | \$24,000 | \$50,613    | \$31,200  |
| MAXIMUM | \$24,000 | \$50,613    | \$31,200  |

| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-22-306-048 | 524 BRADY LN   | 12/26/23  | \$250,000  | \$185,579      | \$88,421      | \$24,000        | 0.12        | \$736,842    |                       | LAND TABLE KAA | 12.93%           |
| 64-14-22-306-010 | 555 BRADY LN   | 12/12/23  | \$275,990  | \$241,723      | \$58,267      | \$24,000        | 0.13        | \$448,208    |                       | LAND TABLE KAA | 9.93%            |
| 64-14-22-306-004 | 519 BRADY LN   | 10/12/23  | \$269,990  | \$245,699      | \$48,291      | \$24,000        | 0.13        | \$371,469    |                       | LAND TABLE KAA | 9.77%            |
| 64-14-22-306-008 | 543 BRADY LN   | 11/22/23  | \$269,990  | \$246,079      | \$47,911      | \$24,000        | 0.13        | \$368,546    |                       | LAND TABLE KAA | 9.75%            |
| 64-14-22-306-001 | 501 BRADY LN   | 11/22/23  | \$293,490  | \$268,580      | \$48,910      | \$24,000        | 0.34        | \$143,853    |                       | LAND TABLE KAA | 8.94%            |
| 64-14-22-306-002 | 507 BRADY LN   | 12/29/23  | \$279,990  | \$263,459      | \$40,531      | \$24,000        | 1.00        | \$40,531     |                       | LAND TABLE KAA | 9.11%            |
| 64-14-22-306-005 | 525 BRADY LN   | 10/26/23  | \$298,990  | \$301,030      | \$21,960      | \$24,000        | 0.13        | \$168,923    |                       | LAND TABLE KAA | 7.97%            |

City of Pontiac  
Land Table KBC

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 56     | # of Sales                            | 3      |
| ECF Nbhd        | KBC    | Sales Ratio                           | 46.53% |
| Min ECF         | 0.850  | (Land Resid.-Est. Land Value)/Est. LV | 64.85% |
| Max ECF         | 0.850  | % Change                              | 16.00% |
| Land Table LtoB | 11.68% | Projected Land Table LtoB             | 13.54% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 5.36%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



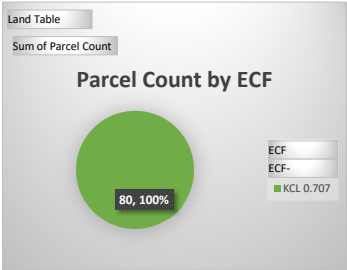
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$25,875 | \$42,655    | \$30,015  |
| MINIMUM | \$25,875 | \$42,655    | \$30,015  |
| MAXIMUM | \$25,875 | \$42,655    | \$30,015  |

| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-22-432-005 | 1247 LIZA BLVD | 11/30/22  | \$230,000  | \$210,844      | \$45,031      | \$25,875        | 1.00        | \$45,031     |                       | Land Table KBC | 12.27%           |
| 64-14-22-432-033 | 549 BOYD ST    | 03/17/22  | \$245,000  | \$227,119      | \$43,756      | \$25,875        | 1.00        | \$43,756     |                       | Land Table KBC | 11.39%           |
| 64-14-22-432-013 | 593 JARED DR   | 10/23/23  | \$250,000  | \$236,697      | \$39,178      | \$25,875        | 1.00        | \$39,178     |                       | Land Table KBC | 10.93%           |

City of Pontiac  
Land Table KCL

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 80     | # of Sales                            | 4       |
| ECF Nbhd        | KCL    | Sales Ratio                           | 44.52%  |
| Min ECF         | 0.707  | (Land Resid.-Est. Land Value)/Est. LV | 119.70% |
| Max ECF         | 0.707  | % Change                              | 30.00%  |
| Land Table LtoB | 9.94%  | Projected Land Table LtoB             | 12.92%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 5.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



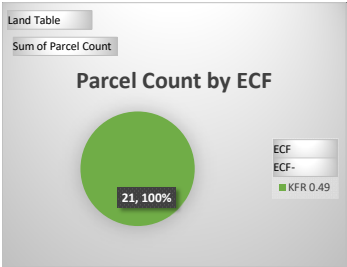
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$23,442 | \$51,503    | \$30,475  |
| MINIMUM | \$23,442 | \$51,503    | \$30,475  |
| MAXIMUM | \$23,442 | \$51,503    | \$30,475  |

| Parcel Number    | Street Address  | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-19-05-126-018 | 1175 OAKLAWN DR | 09/26/22  | \$260,000  | \$213,334      | \$70,108      | \$23,442        | 0.28        | \$251,283    |                       | Land Table KCL | 10.99%           |
| 64-19-05-126-016 | 1167 OAKLAWN DR | 05/05/22  | \$210,000  | \$187,018      | \$46,424      | \$23,442        | 0.17        | \$281,358    |                       | Land Table KCL | 12.53%           |
| 64-19-05-126-017 | 1171 OAKLAWN DR | 01/06/23  | \$224,000  | \$205,510      | \$41,932      | \$23,442        | 0.21        | \$198,730    |                       | Land Table KCL | 11.41%           |
| 64-19-05-126-037 | 1251 OAKLAWN DR | 09/08/23  | \$329,000  | \$304,894      | \$47,548      | \$23,442        | 0.16        | \$304,795    |                       | Land Table KCL | 7.69%            |

City of Pontiac  
Land Table KFR

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 21     | # of Sales                            | 4       |
| ECF Nbhd        | KFR    | Sales Ratio                           | 45.63%  |
| Min ECF         | 0.490  | (Land Resid.-Est. Land Value)/Est. LV | 115.03% |
| Max ECF         | 0.490  | % Change                              | 0.00%   |
| Land Table LtoB | 8.56%  | Projected Land Table LtoB             | 8.56%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 19.05%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$12,841 | \$27,612    | \$12,841  |
| MINIMUM | \$12,841 | \$27,612    | \$12,841  |
| MAXIMUM | \$12,841 | \$27,612    | \$12,841  |

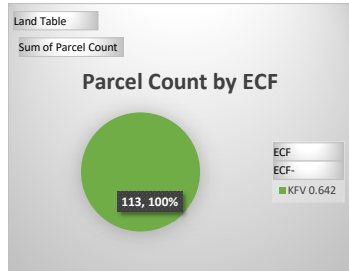
| Parcel Number    | Street Address   | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-22-256-082 | 724 ASHLYN       | 11/22/23  | \$175,000  | \$147,675      | \$40,166      | \$12,841        | 1.00        | \$40,166     |                       | Land Table KFR | 8.70%            |
| 64-14-22-256-074 | 1143 CHESTNUT ST | 02/18/22  | \$168,500  | \$156,568      | \$24,773      | \$12,841        | 1.00        | \$24,773     |                       | Land Table KFR | 8.20%            |
| 64-14-22-256-010 | 1157 CHESTNUT ST | 05/05/22  | \$168,000  | \$156,254      | \$24,587      | \$12,841        | 1.00        | \$24,587     |                       | Land Table KFR | 8.22%            |
| 64-14-22-256-071 | 1149 CHESTNUT ST | 02/18/22  | \$164,000  | \$155,919      | \$20,922      | \$12,841        | 1.00        | \$20,922     |                       | Land Table KFR | 8.24%            |

# City of Pontiac

## Land Table KfV

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 113    | # of Sales                            | 51      |
| ECF Nbrhd       | KFV    | Sales Ratio                           | 47.12%  |
| Min ECF         | 0.642  | (Land Resid.-Est. Land Value)/Est. LV | 111.30% |
| Max ECF         | 0.642  | % Change                              | 0.00%   |
| Land Table LtoB | 5.45%  | Projected Land Table LtoB             | 5.45%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 45.13%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$14,918 | \$31,521    | \$14,918  |
| MINIMUM | \$12,835 | \$27,120    | \$12,835  |
| MAXIMUM | \$18,336 | \$38,744    | \$18,336  |

| Parcel Number    | Street Address        | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-10-426-245 | 1177 FIELDSTONE DR    | 10/20/23  | \$320,490  | \$254,814      | \$78,511      | \$12,835        | 0.20        | \$392,555    |                       | Land Table KfV | 5.04%            |
| 64-14-10-426-008 | 1079 CLUB HOUSE DR    | 08/30/22  | \$250,000  | \$198,847      | \$63,988      | \$12,835        | 0.19        | \$336,779    |                       | Land Table KfV | 6.45%            |
| 64-14-10-426-283 | 1185 FIELDSTONE DR    | 10/31/23  | \$295,000  | \$246,982      | \$64,521      | \$16,503        | 0.38        | \$169,792    |                       | Land Table KfV | 6.68%            |
| 64-14-10-426-257 | 1172 FIELDSTONE DR    | 06/08/23  | \$304,990  | \$255,404      | \$64,504      | \$14,918        | 0.34        | \$189,718    |                       | Land Table KfV | 5.84%            |
| 64-14-10-426-251 | 1139 FIELDSTONE CT    | 03/30/23  | \$276,990  | \$233,199      | \$56,626      | \$12,835        | 0.15        | \$377,507    |                       | Land Table KfV | 5.50%            |
| 64-14-10-426-272 | 1247 FIELDSTONE DR    | 06/28/23  | \$300,000  | \$252,888      | \$62,030      | \$14,918        | 0.32        | \$193,844    |                       | Land Table KfV | 5.90%            |
| 64-14-10-426-281 | 1197 FIELDSTONE DR    | 08/24/23  | \$299,990  | \$252,948      | \$59,877      | \$12,835        | 0.19        | \$315,142    |                       | Land Table KfV | 5.07%            |
| 64-14-10-426-262 | 1198 FIELDSTONE DR    | 01/30/23  | \$276,990  | \$235,627      | \$54,198      | \$12,835        | 0.20        | \$270,990    |                       | Land Table KfV | 5.45%            |
| 64-14-10-426-280 | 1201 FIELDSTONE DR    | 07/24/23  | \$277,000  | \$237,361      | \$52,474      | \$12,835        | 0.19        | \$276,179    |                       | Land Table KfV | 5.41%            |
| 64-14-10-426-238 | 1144 FIELDSTONE DR    | 12/28/22  | \$268,990  | \$231,137      | \$50,688      | \$12,835        | 0.18        | \$281,600    |                       | Land Table KfV | 5.55%            |
| 64-14-10-426-269 | 1256 FIELDSTONE DR    | 05/17/23  | \$281,490  | \$241,918      | \$53,324      | \$13,752        | 0.23        | \$231,843    |                       | Land Table KfV | 5.68%            |
| 64-14-10-426-274 | 1231 FIELDSTONE DR    | 06/14/23  | \$274,990  | \$237,947      | \$49,878      | \$12,835        | 0.20        | \$249,390    |                       | Land Table KfV | 5.39%            |
| 64-14-10-426-271 | 1251 FIELDSTONE DR    | 05/26/23  | \$271,490  | \$236,187      | \$49,972      | \$14,669        | 0.28        | \$178,471    |                       | Land Table KfV | 6.21%            |
| 64-14-10-426-282 | 1189 FIELDSTONE DR    | 08/21/23  | \$314,990  | \$277,119      | \$50,706      | \$12,835        | 0.20        | \$253,530    |                       | Land Table KfV | 4.63%            |
| 64-14-10-426-253 | 1134 FIELDSTONE CT    | 04/12/23  | \$266,990  | \$235,488      | \$48,921      | \$17,419        | 0.42        | \$116,479    |                       | Land Table KfV | 7.40%            |
| 64-14-10-426-256 | 1166 FIELDSTONE DR    | 04/12/23  | \$268,490  | \$237,174      | \$49,652      | \$18,336        | 0.60        | \$82,753     |                       | Land Table KfV | 7.73%            |
| 64-14-10-426-278 | 1215 FIELDSTONE DR    | 06/23/23  | \$289,990  | \$259,744      | \$44,915      | \$14,669        | 0.28        | \$160,411    |                       | Land Table KfV | 5.65%            |
| 64-14-10-426-277 | 1219 FIELDSTONE DR    | 06/20/23  | \$268,990  | \$241,296      | \$40,529      | \$12,835        | 0.18        | \$225,161    |                       | Land Table KfV | 5.32%            |
| 64-14-10-426-049 | 1090 FAIRWAY DR       | 08/15/23  | \$293,000  | \$263,771      | \$44,147      | \$14,918        | 0.32        | \$137,959    |                       | Land Table KfV | 5.66%            |
| 64-14-10-426-268 | 1252 FIELDSTONE DR    | 05/17/23  | \$263,490  | \$237,419      | \$40,989      | \$14,918        | 0.35        | \$117,111    |                       | Land Table KfV | 6.28%            |
| 64-14-10-426-275 | 1227 FIELDSTONE DR    | 06/16/23  | \$282,000  | \$257,001      | \$37,834      | \$12,835        | 0.20        | \$189,170    |                       | Land Table KfV | 4.99%            |
| 64-14-10-426-252 | 1137 FIELDSTONE CT    | 03/17/23  | \$268,990  | \$247,927      | \$33,898      | \$12,835        | 0.18        | \$188,322    |                       | Land Table KfV | 5.18%            |
| 64-14-10-426-266 | 1238 FIELDSTONE DR    | 05/24/23  | \$271,990  | \$251,860      | \$33,882      | \$13,752        | 0.23        | \$147,313    |                       | Land Table KfV | 5.46%            |
| 64-14-10-426-255 | 1162 FIELDSTONE DR    | 06/01/23  | \$296,990  | \$276,424      | \$35,235      | \$14,669        | 0.29        | \$121,500    |                       | Land Table KfV | 5.31%            |
| 64-14-10-426-265 | 1214 FIELDSTONE DR    | 02/24/23  | \$255,000  | \$238,473      | \$31,445      | \$14,918        | 0.32        | \$98,266     |                       | Land Table KfV | 6.26%            |
| 64-14-10-426-248 | 1174 CYPRESS POINT DR | 12/15/22  | \$272,990  | \$255,628      | \$31,114      | \$13,752        | 0.22        | \$141,427    |                       | Land Table KfV | 5.38%            |
| 64-14-10-426-279 | 1209 FIELDSTONE DR    | 07/24/23  | \$299,990  | \$281,644      | \$33,015      | \$14,669        | 0.28        | \$117,911    |                       | Land Table KfV | 5.21%            |
| 64-14-10-426-267 | 1246 FIELDSTONE DR    | 04/20/23  | \$291,490  | \$279,158      | \$27,001      | \$14,669        | 0.29        | \$93,107     |                       | Land Table KfV | 5.25%            |
| 64-14-10-426-273 | 1243 FIELDSTONE DR    | 06/20/23  | \$291,490  | \$280,811      | \$25,597      | \$14,918        | 0.31        | \$82,571     |                       | Land Table KfV | 5.31%            |
| 64-14-10-426-276 | 1223 FIELDSTONE DR    | 06/16/23  | \$290,190  | \$282,260      | \$20,765      | \$12,835        | 0.19        | \$109,289    |                       | Land Table KfV | 4.55%            |
| 64-14-10-426-057 | 1148 FAIRWAY DR       | 05/20/22  | \$250,000  | \$243,866      | \$18,969      | \$12,835        | 0.17        | \$111,582    |                       | Land Table KfV | 5.26%            |
| 64-14-10-426-059 | 1156 FAIRWAY DR       | 06/30/22  | \$265,000  | \$261,597      | \$16,238      | \$12,835        | 0.17        | \$95,518     |                       | Land Table KfV | 4.91%            |
| 64-14-10-426-259 | 1182 FIELDSTONE DR    | 12/28/22  | \$243,990  | \$242,426      | \$14,399      | \$12,835        | 0.18        | \$79,994     |                       | Land Table KfV | 5.29%            |
| 64-14-10-426-263 | 1206 FIELDSTONE DR    | 03/17/23  | \$251,490  | \$250,763      | \$14,479      | \$13,752        | 0.21        | \$68,948     |                       | Land Table KfV | 5.48%            |
| 64-14-10-426-240 | 1155 FIELDSTONE CT    | 05/31/22  | \$234,990  | \$235,732      | \$15,761      | \$16,503        | 0.36        | \$43,781     |                       | Land Table KfV | 7.00%            |
| 64-14-10-426-270 | 1255 FIELDSTONE DR    | 05/26/23  | \$280,990  | \$282,272      | \$15,221      | \$16,503        | 0.39        | \$39,028     |                       | Land Table KfV | 5.85%            |
| 64-14-10-426-247 | 1151 FIELDSTONE DR    | 12/29/22  | \$248,490  | \$249,763      | \$13,396      | \$14,669        | 0.29        | \$46,193     |                       | Land Table KfV | 5.87%            |
| 64-14-10-426-243 | 1150 FIELDSTONE CT    | 12/08/22  | \$235,490  | \$238,582      | \$11,577      | \$14,669        | 0.27        | \$42,878     |                       | Land Table KfV | 6.15%            |
| 64-14-10-426-254 | 1140 FIELDSTONE CT    | 03/17/23  | \$271,990  | \$275,636      | \$11,023      | \$14,669        | 0.30        | \$36,743     |                       | Land Table KfV | 5.32%            |
| 64-14-10-426-260 | 1186 FIELDSTONE DR    | 12/27/22  | \$250,000  | \$254,741      | \$8,094       | \$12,835        | 0.18        | \$44,967     |                       | Land Table KfV | 5.04%            |
| 64-14-10-426-244 | 1154 FIELDSTONE CT    | 10/04/22  | \$246,490  | \$251,350      | \$9,809       | \$14,669        | 0.30        | \$32,697     |                       | Land Table KfV | 5.84%            |

## City of Pontiac

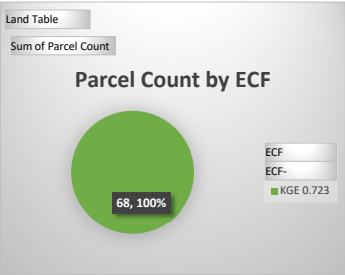
### Land Table KfV

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-10-426-250 | 1143 FIELDSTONE CT | 03/17/23  | \$263,990  | \$272,523      | \$4,302       | \$12,835        | 0.16        | \$26,888     |                       | Land Table KfV | 4.71%            |
| 64-14-10-426-237 | 1140 FIELDSTONE DR | 05/31/22  | \$239,990  | \$248,219      | \$4,606       | \$12,835        | 0.20        | \$23,030     |                       | Land Table KfV | 5.17%            |
| 64-14-10-426-242 | 1147 FIELDSTONE CT | 10/11/22  | \$240,990  | \$250,745      | \$3,080       | \$12,835        | 0.18        | \$17,111     |                       | Land Table KfV | 5.12%            |
| 64-14-10-426-236 | 1152 FAIRWAY DR    | 05/27/22  | \$256,990  | \$269,298      | \$527         | \$12,835        | 0.19        | \$2,774      |                       | Land Table KfV | 4.77%            |
| 64-14-10-426-258 | 1174 FIELDSTONE DR | 05/30/23  | \$263,990  | \$277,915      | (\$173)       | \$13,752        | 0.25        | (\$692)      |                       | Land Table KfV | 4.95%            |
| 64-14-10-426-261 | 1194 FIELDSTONE DR | 01/18/23  | \$261,990  | \$276,545      | (\$1,720)     | \$12,835        | 0.18        | (\$9,556)    |                       | Land Table KfV | 4.64%            |
| 64-14-10-426-241 | 1151 FIELDSTONE CT | 10/13/22  | \$252,990  | \$272,035      | (\$6,210)     | \$12,835        | 0.18        | (\$34,500)   |                       | Land Table KfV | 4.72%            |
| 64-14-10-426-264 | 1210 FIELDSTONE DR | 03/17/23  | \$264,490  | \$288,971      | (\$9,563)     | \$14,918        | 0.31        | (\$30,848)   |                       | Land Table KfV | 5.16%            |
| 64-14-10-426-239 | 1146 FIELDSTONE DR | 07/05/22  | \$246,990  | \$271,133      | (\$11,308)    | \$12,835        | 0.17        | (\$66,518)   |                       | Land Table KfV | 4.73%            |
| 64-14-10-426-246 | 1173 FIELDSTONE DR | 11/02/22  | \$251,490  | \$281,688      | (\$15,280)    | \$14,918        | 0.31        | (\$49,290)   |                       | Land Table KfV | 5.30%            |

City of Pontiac  
Land Table KGE

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 68     | # of Sales                            | 1       |
| ECF Nbhd        | KGE    | Sales Ratio                           | 52.99%  |
| Min ECF         | 0.723  | (Land Resid.-Est. Land Value)/Est. LV | -98.00% |
| Max ECF         | 0.723  | % Change                              | 0.00%   |
| Land Table LtoB | 5.76%  | Projected Land Table LtoB             | 5.76%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 1.47%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



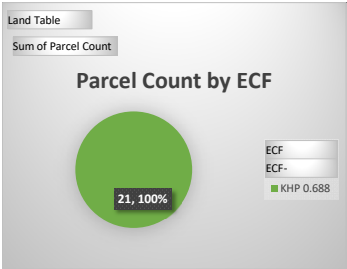
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$20,286 | \$405       | \$20,286  |
| MINIMUM | \$17,640 | \$352       | \$17,640  |
| MAXIMUM | \$25,578 | \$511       | \$25,578  |

| Parcel Number    | Street Address      | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|---------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-15-426-049 | 1060 WILLIAMSON CIR | 09/15/22  | \$332,000  | \$351,881      | \$405         | \$20,286        | 0.35        | \$1,157      |                       | Land Table KGE | 5.77%            |

City of Pontiac  
Land Table KHP

| BSA DATABASE    |        | SALES DATA                            |          |
|-----------------|--------|---------------------------------------|----------|
| Parcel Count    | 21     | # of Sales                            | 1        |
| ECF Nbhd        | KHP    | Sales Ratio                           | 53.62%   |
| Min ECF         | 0.688  | (Land Resid.-Est. Land Value)/Est. LV | -107.90% |
| Max ECF         | 0.688  | % Change                              | 0.00%    |
| Land Table LtoB | 7.68%  | Projected Land Table LtoB             | 7.68%    |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 4.76%    |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



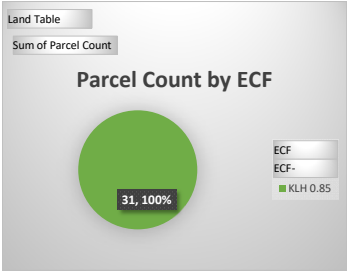
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$7,704  | -\$609      | \$7,704   |
| MINIMUM | \$7,704  | -\$609      | \$7,704   |
| MAXIMUM | \$7,704  | -\$609      | \$7,704   |

| Parcel Number    | Street Address    | Sale Date  | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|------------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-20-256-039 | 106 E MONTCALM ST | 11/22/2022 | \$115,000  | \$123,313      | -\$609        | \$7,704         | 1           | -609         |                       | Land Table KHP | 6.25%            |

City of Pontiac  
Land Table KLH

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 31     | # of Sales                            | 1      |
| ECF Nbhd        | KLH    | Sales Ratio                           | 45.63% |
| Min ECF         | 0.850  | (Land Resid.-Est. Land Value)/Est. LV | 89.01% |
| Max ECF         | 0.850  | % Change                              | 0.00%  |
| Land Table LtoB | 13.00% | Projected Land Table LtoB             | 13.00% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 3.23%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



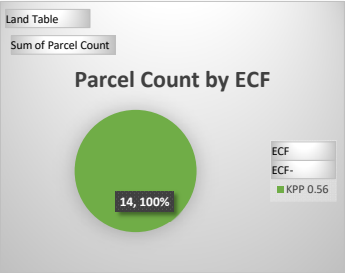
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$24,796 | \$46,868    | \$24,796  |
| MINIMUM | \$24,796 | \$46,868    | \$24,796  |
| MAXIMUM | \$24,796 | \$46,868    | \$24,796  |

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-31-480-012 | 899 BARREN OAKS DR | 03/10/22  | \$252,500  | \$230,428      | \$46,868      | \$24,796        | 1.00        | \$46,868     |                       | Land Table KLH | 10.76%           |

City of Pontiac  
Land Table KPP

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 14     | # of Sales                            | 0       |
| ECF Nbhd        | KPP    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 0.560  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 0.560  | % Change                              | 0.00%   |
| Land Table LtoB | 8.27%  | Projected Land Table LtoB             | 8.27%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



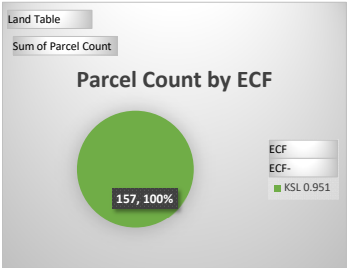
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$8,800  | #DIV/0!     | \$8,800   |
| MINIMUM | \$8,800  | #DIV/0!     | \$8,800   |
| MAXIMUM | \$8,800  | #DIV/0!     | \$8,800   |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table KSL

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 157    | # of Sales                            | 8       |
| ECF Nbhd        | KSL    | Sales Ratio                           | 43.91%  |
| Min ECF         | 0.951  | (Land Resid.-Est. Land Value)/Est. LV | 116.20% |
| Max ECF         | 0.951  | % Change                              | 31.30%  |
| Land Table LtoB | 7.85%  | Projected Land Table LtoB             | 10.30%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 5.10%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$32,291 | \$69,813    | \$42,398  |
| MINIMUM | \$26,909 | \$58,177    | \$35,332  |
| MAXIMUM | \$45,745 | \$98,901    | \$60,063  |

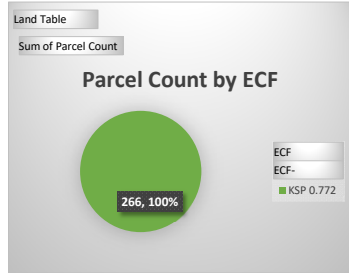
| Parcel Number    | Street Address         | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-09-428-036 | 1595 STIRLING LAKES DR | 10/06/23  | \$315,000  | \$241,010      | \$106,281     | \$32,291        | 0.21        | \$503,701    |                       | Land Table KSL | 13.40%           |
| 64-14-09-479-020 | 1534 STIRLING LAKES DR | 08/10/23  | \$278,000  | \$228,197      | \$76,712      | \$26,909        | 0.17        | \$464,921    |                       | Land Table KSL | 11.79%           |
| 64-14-09-429-023 | 755 LACOSTA CT         | 09/12/23  | \$294,900  | \$256,186      | \$65,623      | \$26,909        | 0.20        | \$329,764    |                       | Land Table KSL | 10.50%           |
| 64-14-09-479-018 | 1542 STIRLING LAKES DR | 04/04/23  | \$290,000  | \$257,247      | \$59,662      | \$26,909        | 0.17        | \$344,867    |                       | Land Table KSL | 10.46%           |
| 64-14-09-429-027 | 740 LACOSTA CT         | 03/31/22  | \$290,000  | \$258,457      | \$58,452      | \$26,909        | 0.20        | \$296,711    |                       | Land Table KSL | 10.41%           |
| 64-14-09-428-021 | 1608 PEBBLE BEACH DR   | 06/16/22  | \$291,000  | \$261,824      | \$74,921      | \$45,745        | 0.22        | \$337,482    |                       | Land Table KSL | 17.47%           |
| 64-14-09-479-025 | 1514 STIRLING LAKES DR | 03/21/22  | \$265,000  | \$245,668      | \$46,241      | \$26,909        | 0.14        | \$332,669    |                       | Land Table KSL | 10.95%           |
| 64-14-09-428-040 | 1579 STIRLING LAKES DR | 05/18/23  | \$260,000  | \$257,024      | \$29,885      | \$26,909        | 0.19        | \$160,672    |                       | Land Table KSL | 10.47%           |

# City of Pontiac

## Land Table KSP

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 266    | # of Sales                            | 65     |
| ECF Nbrhd       | KSP    | Sales Ratio                           | 48.54% |
| Min ECF         | 0.772  | (Land Resid.-Est. Land Value)/Est. LV | 39.01% |
| Max ECF         | 0.772  | % Change                              | 0.00%  |
| Land Table LtoB | 7.85%  | Projected Land Table LtoB             | 7.85%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 24.44% |

| Color Key         |  |
|-------------------|--|
| Vacant Sales      |  |
| Demo Sales or New |  |
| Build after sale  |  |



|                | OLD RATE | CALC'D RATE | USED RATE |
|----------------|----------|-------------|-----------|
| <b>MEDIAN</b>  | \$19,693 | \$27,375    | \$19,693  |
| <b>MINIMUM</b> | \$19,693 | \$27,375    | \$19,693  |
| <b>MAXIMUM</b> | \$19,693 | \$27,375    | \$19,693  |

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-30-252-148 | 303 SHARI ST      | 06/09/23  | \$268,000  | \$216,836      | \$70,857      | \$19,693        | 1.00        | \$70,857     |                       | Land Table KSP | 9.08%            |
| 64-14-30-252-113 | 264 ALHAMBRA ST   | 10/20/23  | \$289,990  | \$244,475      | \$65,208      | \$19,693        | 1.00        | \$65,208     |                       | Land Table KSP | 8.06%            |
| 64-14-30-252-205 | 734 LEWA DOWNS DR | 05/12/22  | \$269,000  | \$228,244      | \$60,449      | \$19,693        | 1.00        | \$60,449     |                       | Land Table KSP | 8.63%            |
| 64-14-30-252-130 | 301 SAMBURU ST    | 09/13/23  | \$285,000  | \$244,552      | \$60,141      | \$19,693        | 1.00        | \$60,141     |                       | Land Table KSP | 8.05%            |
| 64-14-30-252-128 | 309 SAMBURU ST    | 09/14/23  | \$268,990  | \$231,026      | \$57,657      | \$19,693        | 1.00        | \$57,657     |                       | Land Table KSP | 8.52%            |
| 64-14-30-252-126 | 321 SAMBURU ST    | 09/14/23  | \$287,690  | \$247,618      | \$59,765      | \$19,693        | 1.00        | \$59,765     |                       | Land Table KSP | 7.95%            |
| 64-14-30-252-118 | 296 ALHAMBRA ST   | 10/05/23  | \$268,490  | \$232,137      | \$56,046      | \$19,693        | 1.00        | \$56,046     |                       | Land Table KSP | 8.48%            |
| 64-14-30-252-121 | 310 ALHAMBRA ST   | 10/12/23  | \$269,990  | \$234,227      | \$55,456      | \$19,693        | 1.00        | \$55,456     |                       | Land Table KSP | 8.41%            |
| 64-14-30-252-066 | 263 TOM AVE       | 06/23/23  | \$268,990  | \$234,032      | \$54,651      | \$19,693        | 1.00        | \$54,651     |                       | Land Table KSP | 8.41%            |
| 64-14-30-252-114 | 268 ALHAMBRA ST   | 09/07/23  | \$303,000  | \$265,058      | \$57,635      | \$19,693        | 1.00        | \$57,635     |                       | Land Table KSP | 7.43%            |
| 64-14-30-252-147 | 307 SHARI ST      | 09/28/22  | \$280,000  | \$245,615      | \$54,078      | \$19,693        | 1.00        | \$54,078     |                       | Land Table KSP | 8.02%            |
| 64-14-30-252-141 | 322 SHARI ST      | 09/07/23  | \$262,990  | \$231,397      | \$51,286      | \$19,693        | 1.00        | \$51,286     |                       | Land Table KSP | 8.51%            |
| 64-14-30-252-112 | 258 ALHAMBRA ST   | 08/18/23  | \$257,990  | \$228,261      | \$49,422      | \$19,693        | 1.00        | \$49,422     |                       | Land Table KSP | 8.63%            |
| 64-14-30-252-058 | 321 TOM AVE       | 04/21/23  | \$280,000  | \$247,966      | \$51,727      | \$19,693        | 1.00        | \$51,727     |                       | Land Table KSP | 7.94%            |
| 64-14-30-252-109 | 244 ALHAMBRA ST   | 07/17/23  | \$257,990  | \$228,782      | \$48,901      | \$19,693        | 1.00        | \$48,901     |                       | Land Table KSP | 8.61%            |
| 64-14-30-252-139 | 310 SHARI ST      | 12/14/23  | \$299,990  | \$266,232      | \$53,451      | \$19,693        | 1.00        | \$53,451     |                       | Land Table KSP | 7.40%            |
| 64-14-30-252-028 | 408 LAKE LAURA DR | 05/26/23  | \$330,000  | \$295,176      | \$54,517      | \$19,693        | 1.00        | \$54,517     |                       | Land Table KSP | 6.67%            |
| 64-14-30-252-103 | 247 PAYNE AVE     | 07/11/22  | \$303,000  | \$275,166      | \$47,527      | \$19,693        | 1.00        | \$47,527     |                       | Land Table KSP | 7.16%            |
| 64-14-30-252-036 | 303 ARUSHA DR     | 05/17/23  | \$270,990  | \$246,370      | \$44,313      | \$19,693        | 1.00        | \$44,313     |                       | Land Table KSP | 7.99%            |
| 64-14-30-252-131 | 295 SAMBURU ST    | 09/21/23  | \$292,490  | \$267,622      | \$44,561      | \$19,693        | 1.00        | \$44,561     |                       | Land Table KSP | 7.36%            |
| 64-14-30-252-018 | 433 KONGONI DR    | 10/26/23  | \$289,990  | \$266,532      | \$43,151      | \$19,693        | 1.00        | \$43,151     |                       | Land Table KSP | 7.39%            |
| 64-14-30-252-146 | 311 SHARI ST      | 02/10/22  | \$254,000  | \$234,758      | \$38,935      | \$19,693        | 1.00        | \$38,935     |                       | Land Table KSP | 8.39%            |
| 64-14-30-252-111 | 254 ALHAMBRA ST   | 08/24/23  | \$287,990  | \$267,351      | \$40,332      | \$19,693        | 1.00        | \$40,332     |                       | Land Table KSP | 7.37%            |
| 64-14-30-252-123 | 320 ALHAMBRA ST   | 06/08/23  | \$269,990  | \$250,963      | \$38,720      | \$19,693        | 1.00        | \$38,720     |                       | Land Table KSP | 7.85%            |
| 64-14-30-252-060 | 313 TOM AVE       | 04/20/23  | \$257,990  | \$240,047      | \$37,636      | \$19,693        | 1.00        | \$37,636     |                       | Land Table KSP | 8.20%            |
| 64-14-30-252-214 | 234 TUCKER ST     | 09/16/22  | \$265,000  | \$247,932      | \$36,761      | \$19,693        | 1.00        | \$36,761     |                       | Land Table KSP | 7.94%            |
| 64-14-30-252-012 | 485 KONGONI DR    | 11/07/22  | \$305,000  | \$285,601      | \$39,092      | \$19,693        | 1.00        | \$39,092     |                       | Land Table KSP | 6.90%            |
| 64-14-30-252-065 | 267 TOM AVE       | 02/24/22  | \$288,000  | \$271,459      | \$36,234      | \$19,693        | 1.00        | \$36,234     |                       | Land Table KSP | 7.25%            |
| 64-14-29-106-013 | 345 LAKE LAURA DR | 08/30/22  | \$259,990  | \$246,162      | \$33,521      | \$19,693        | 1.00        | \$33,521     |                       | Land Table KSP | 8.00%            |
| 64-14-30-252-059 | 317 TOM AVE       | 06/20/23  | \$231,990  | \$220,915      | \$30,768      | \$19,693        | 1.00        | \$30,768     |                       | Land Table KSP | 8.91%            |
| 64-14-30-252-137 | 302 SHARI ST      | 10/12/23  | \$288,990  | \$278,254      | \$30,429      | \$19,693        | 1.00        | \$30,429     |                       | Land Table KSP | 7.08%            |
| 64-14-30-252-067 | 257 TOM AVE       | 04/27/23  | \$254,990  | \$246,767      | \$27,916      | \$19,693        | 1.00        | \$27,916     |                       | Land Table KSP | 7.98%            |
| 64-14-30-252-050 | 296 TOM AVE       | 05/03/23  | \$233,990  | \$231,397      | \$22,286      | \$19,693        | 1.00        | \$22,286     |                       | Land Table KSP | 8.51%            |
| 64-14-29-106-011 | 365 LAKE LAURA DR | 09/13/22  | \$231,990  | \$229,615      | \$22,068      | \$19,693        | 1.00        | \$22,068     |                       | Land Table KSP | 8.58%            |
| 64-14-29-106-016 | 315 LAKE LAURA DR | 12/16/22  | \$269,990  | \$267,439      | \$22,244      | \$19,693        | 1.00        | \$22,244     |                       | Land Table KSP | 7.36%            |
| 64-14-29-106-015 | 325 LAKE LAURA DR | 07/20/22  | \$232,000  | \$230,986      | \$20,707      | \$19,693        | 1.00        | \$20,707     |                       | Land Table KSP | 8.53%            |
| 64-14-30-252-052 | 304 TOM AVE       | 05/03/23  | \$246,990  | \$245,929      | \$20,754      | \$19,693        | 1.00        | \$20,754     |                       | Land Table KSP | 8.01%            |
| 64-14-30-252-055 | 318 TOM AVE       | 12/19/23  | \$270,990  | \$269,907      | \$20,776      | \$19,693        | 1.00        | \$20,776     |                       | Land Table KSP | 7.30%            |
| 64-14-30-252-011 | 493 KONGONI DR    | 12/30/22  | \$283,000  | \$282,999      | \$19,694      | \$19,693        | 1.00        | \$19,694     |                       | Land Table KSP | 6.96%            |
| 64-14-30-252-073 | 240 PAYNE AVE     | 08/24/23  | \$229,990  | \$230,041      | \$19,642      | \$19,693        | 1.00        | \$19,642     |                       | Land Table KSP | 8.56%            |
| 64-14-29-106-017 | 300 LAKE SHORE DR | 06/16/23  | \$292,990  | \$293,929      | \$18,754      | \$19,693        | 1.00        | \$18,754     |                       | Land Table KSP | 6.70%            |

# City of Pontiac

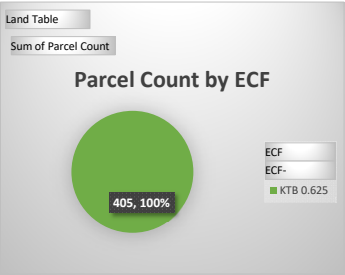
## Land Table KSP

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-29-106-024 | 370 LAKE SHORE DR | 04/15/22  | \$265,000  | \$266,409      | \$18,284      | \$19,693        | 1.00        | \$18,284     |                       | Land Table KSP | 7.39%            |
| 64-14-30-252-084 | 314 PAYNE AVE     | 09/02/22  | \$280,000  | \$283,120      | \$16,573      | \$19,693        | 1.00        | \$16,573     |                       | Land Table KSP | 6.96%            |
| 64-14-30-252-001 | 573 KONGONI DR    | 11/23/22  | \$267,000  | \$270,027      | \$16,666      | \$19,693        | 1.00        | \$16,666     |                       | Land Table KSP | 7.29%            |
| 64-14-29-106-019 | 320 LAKE SHORE DR | 06/23/23  | \$264,990  | \$268,851      | \$15,832      | \$19,693        | 1.00        | \$15,832     |                       | Land Table KSP | 7.32%            |
| 64-14-30-252-032 | 478 ARUSHA DR     | 06/01/23  | \$215,990  | \$219,513      | \$16,170      | \$19,693        | 1.00        | \$16,170     |                       | Land Table KSP | 8.97%            |
| 64-14-30-252-026 | 396 LAKE LAURA DR | 06/08/23  | \$227,490  | \$233,972      | \$13,211      | \$19,693        | 1.00        | \$13,211     |                       | Land Table KSP | 8.42%            |
| 64-14-29-106-020 | 330 LAKE SHORE DR | 10/12/23  | \$284,990  | \$294,114      | \$10,569      | \$19,693        | 1.00        | \$10,569     |                       | Land Table KSP | 6.70%            |
| 64-14-30-252-027 | 404 LAKE LAURA DR | 03/17/23  | \$227,490  | \$235,925      | \$11,258      | \$19,693        | 1.00        | \$11,258     |                       | Land Table KSP | 8.35%            |
| 64-14-29-106-014 | 335 LAKE LAURA DR | 08/29/22  | \$253,990  | \$266,484      | \$7,199       | \$19,693        | 1.00        | \$7,199      |                       | Land Table KSP | 7.39%            |
| 64-14-30-252-068 | 253 TOM AVE       | 04/13/23  | \$257,990  | \$271,041      | \$6,642       | \$19,693        | 1.00        | \$6,642      |                       | Land Table KSP | 7.27%            |
| 64-14-30-252-075 | 248 PAYNE AVE     | 06/16/23  | \$237,990  | \$250,626      | \$7,057       | \$19,693        | 1.00        | \$7,057      |                       | Land Table KSP | 7.86%            |
| 64-14-30-252-120 | 306 ALHAMBRA ST   | 06/20/23  | \$257,990  | \$272,968      | \$4,715       | \$19,693        | 1.00        | \$4,715      |                       | Land Table KSP | 7.21%            |
| 64-14-30-252-041 | 408 KONGONI DR    | 02/05/23  | \$249,490  | \$266,789      | \$2,394       | \$19,693        | 1.00        | \$2,394      |                       | Land Table KSP | 7.38%            |
| 64-14-29-106-021 | 340 LAKE SHORE DR | 06/30/23  | \$235,000  | \$251,962      | \$2,731       | \$19,693        | 1.00        | \$2,731      |                       | Land Table KSP | 7.82%            |
| 64-14-29-106-008 | 395 LAKE LAURA DR | 12/19/22  | \$245,990  | \$267,825      | (\$2,142)     | \$19,693        | 1.00        | (\$2,142)    |                       | Land Table KSP | 7.35%            |
| 64-14-29-106-025 | 380 LAKE SHORE DR | 06/20/23  | \$226,990  | \$247,912      | (\$1,229)     | \$19,693        | 1.00        | (\$1,229)    |                       | Land Table KSP | 7.94%            |
| 64-14-30-252-078 | 264 PAYNE AVE     | 05/03/23  | \$249,990  | \$273,580      | (\$3,897)     | \$19,693        | 1.00        | (\$3,897)    |                       | Land Table KSP | 7.20%            |
| 64-14-29-106-023 | 360 LAKE SHORE DR | 09/07/23  | \$242,990  | \$267,737      | (\$5,054)     | \$19,693        | 1.00        | (\$5,054)    |                       | Land Table KSP | 7.36%            |
| 64-14-30-252-119 | 302 ALHAMBRA ST   | 06/08/23  | \$230,990  | \$256,086      | (\$5,403)     | \$19,693        | 1.00        | (\$5,403)    |                       | Land Table KSP | 7.69%            |
| 64-14-29-106-022 | 350 LAKE SHORE DR | 06/30/23  | \$239,990  | \$268,986      | (\$9,303)     | \$19,693        | 1.00        | (\$9,303)    |                       | Land Table KSP | 7.32%            |
| 64-14-29-106-018 | 310 LAKE SHORE DR | 06/28/23  | \$223,990  | \$252,327      | (\$8,644)     | \$19,693        | 1.00        | (\$8,644)    |                       | Land Table KSP | 7.80%            |
| 64-14-29-106-012 | 355 LAKE LAURA DR | 08/12/22  | \$239,990  | \$270,958      | (\$11,275)    | \$19,693        | 1.00        | (\$11,275)   |                       | Land Table KSP | 7.27%            |
| 64-14-29-106-004 | 314 ARUSHA DR     | 05/31/23  | \$245,990  | \$286,863      | (\$21,180)    | \$19,693        | 1.00        | (\$21,180)   |                       | Land Table KSP | 6.86%            |
| 64-14-29-106-026 | 390 LAKE SHORE DR | 06/23/23  | \$232,990  | \$272,582      | (\$19,899)    | \$19,693        | 1.00        | (\$19,899)   |                       | Land Table KSP | 7.22%            |

City of Pontiac  
Land Table KTB

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 405    | # of Sales                            | 13     |
| ECF Nbhd        | KTB    | Sales Ratio                           | 46.33% |
| Min ECF         | 0.625  | (Land Resid.-Est. Land Value)/Est. LV | 96.55% |
| Max ECF         | 0.625  | % Change                              | 0.00%  |
| Land Table LtoB | 7.68%  | Projected Land Table LtoB             | 7.68%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 3.21%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



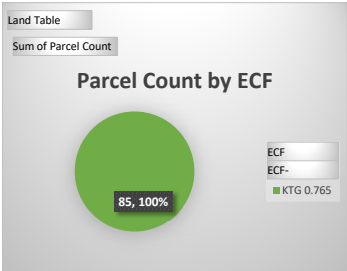
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$9,550  | \$18,771    | \$9,550   |
| MINIMUM | \$9,550  | \$18,771    | \$9,550   |
| MAXIMUM | \$9,550  | \$18,771    | \$9,550   |

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-30-253-084 | 635 LEWA DOWNS DR | 08/10/23  | \$125,000  | \$90,944       | \$43,606      | \$9,550         | 1.00        | \$43,606     |                       | Land Table KTB | 10.50%           |
| 64-14-30-253-043 | 664 LYDIA LN      | 09/21/22  | \$133,700  | \$117,358      | \$25,892      | \$9,550         | 1.00        | \$25,892     |                       | Land Table KTB | 8.14%            |
| 64-14-30-253-065 | 620 LYDIA LN      | 05/12/22  | \$130,000  | \$117,225      | \$22,325      | \$9,550         | 1.00        | \$22,325     |                       | Land Table KTB | 8.15%            |
| 64-14-30-253-048 | 654 LYDIA LN      | 03/01/23  | \$102,000  | \$93,448       | \$18,102      | \$9,550         | 1.00        | \$18,102     |                       | Land Table KTB | 10.22%           |
| 64-14-30-255-069 | 239 TUCKER ST     | 03/11/22  | \$135,000  | \$125,820      | \$18,730      | \$9,550         | 1.00        | \$18,730     |                       | Land Table KTB | 7.59%            |
| 64-14-30-253-102 | 671 LEWA DOWNS DR | 08/08/22  | \$127,000  | \$118,624      | \$17,926      | \$9,550         | 1.00        | \$17,926     |                       | Land Table KTB | 8.05%            |
| 64-14-30-253-059 | 632 LYDIA LN      | 11/23/22  | \$125,000  | \$117,225      | \$17,325      | \$9,550         | 1.00        | \$17,325     |                       | Land Table KTB | 8.15%            |
| 64-14-30-253-068 | 614 LYDIA LN      | 08/21/23  | \$125,000  | \$117,225      | \$17,325      | \$9,550         | 1.00        | \$17,325     |                       | Land Table KTB | 8.15%            |
| 64-14-30-255-072 | 233 TUCKER ST     | 01/11/22  | \$124,450  | \$117,109      | \$16,891      | \$9,550         | 1.00        | \$16,891     |                       | Land Table KTB | 8.15%            |
| 64-14-30-255-065 | 249 TUCKER ST     | 02/07/22  | \$130,000  | \$124,829      | \$14,721      | \$9,550         | 1.00        | \$14,721     |                       | Land Table KTB | 7.65%            |
| 64-14-30-253-082 | 631 LEWA DOWNS DR | 03/30/22  | \$120,000  | \$117,278      | \$12,272      | \$9,550         | 1.00        | \$12,272     |                       | Land Table KTB | 8.14%            |
| 64-14-30-253-088 | 643 LEWA DOWNS DR | 05/20/22  | \$95,000   | \$93,448       | \$11,102      | \$9,550         | 1.00        | \$11,102     |                       | Land Table KTB | 10.22%           |
| 64-14-30-254-060 | 275 STONEGATE W   | 11/03/22  | \$160,000  | \$161,744      | \$7,806       | \$9,550         | 1.00        | \$7,806      |                       | Land Table KTB | 5.90%            |

City of Pontiac  
Land Table KTG

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 85     | # of Sales                            | 12     |
| ECF Nbhd        | KTG    | Sales Ratio                           | 49.11% |
| Min ECF         | 0.765  | (Land Resid.-Est. Land Value)/Est. LV | 12.22% |
| Max ECF         | 0.765  | % Change                              | 0.00%  |
| Land Table LtoB | 15.19% | Projected Land Table LtoB             | 15.19% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 14.12% |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |

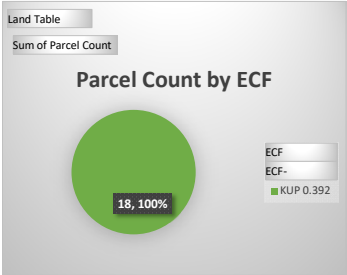


|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$26,022 | \$29,202    | \$26,022  |
| MINIMUM | \$23,656 | \$26,547    | \$23,656  |
| MAXIMUM | \$28,387 | \$31,856    | \$28,387  |

| Parcel Number    | Street Address   | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-32-376-041 | 243 OAK RIDGE DR | 07/08/22  | \$220,000  | \$182,915      | \$65,472      | \$28,387        | 1.00        | \$65,472     |                       | Land Table KTG | 15.52%           |
| 64-14-32-377-003 | 196 OAK RIDGE DR | 10/26/22  | \$162,000  | \$146,011      | \$39,645      | \$23,656        | 1.00        | \$39,645     |                       | Land Table KTG | 16.20%           |
| 64-14-32-377-004 | 198 OAK RIDGE DR | 07/14/22  | \$186,000  | \$169,860      | \$39,796      | \$23,656        | 1.00        | \$39,796     |                       | Land Table KTG | 13.93%           |
| 64-14-32-376-037 | 253 OAK RIDGE DR | 09/16/22  | \$210,000  | \$192,665      | \$45,722      | \$28,387        | 1.00        | \$45,722     |                       | Land Table KTG | 14.73%           |
| 64-14-32-376-022 | 289 OAK RIDGE DR | 08/30/22  | \$185,000  | \$174,155      | \$39,232      | \$28,387        | 1.00        | \$39,232     |                       | Land Table KTG | 16.30%           |
| 64-19-05-130-006 | 195 OAK RIDGE DR | 04/07/22  | \$185,000  | \$181,993      | \$31,394      | \$28,387        | 1.00        | \$31,394     |                       | Land Table KTG | 15.60%           |
| 64-14-32-376-052 | 215 OAK RIDGE DR | 08/24/23  | \$180,000  | \$177,976      | \$30,411      | \$28,387        | 1.00        | \$30,411     |                       | Land Table KTG | 15.95%           |
| 64-14-32-376-043 | 237 OAK RIDGE DR | 04/12/22  | \$180,000  | \$185,617      | \$22,770      | \$28,387        | 1.00        | \$22,770     |                       | Land Table KTG | 15.29%           |
| 64-14-32-376-032 | 265 OAK RIDGE DR | 07/21/22  | \$189,000  | \$196,112      | \$21,275      | \$28,387        | 1.00        | \$21,275     |                       | Land Table KTG | 14.47%           |
| 64-14-32-377-018 | 274 OAK RIDGE DR | 06/23/23  | \$180,000  | \$189,350      | \$14,306      | \$23,656        | 1.00        | \$14,306     |                       | Land Table KTG | 12.49%           |
| 64-14-32-377-024 | 318 OAK RIDGE DR | 08/31/22  | \$160,000  | \$173,760      | \$9,896       | \$23,656        | 1.00        | \$9,896      |                       | Land Table KTG | 13.61%           |
| 64-14-32-376-039 | 247 OAK RIDGE DR | 10/14/22  | \$163,000  | \$190,267      | \$1,120       | \$28,387        | 1.00        | \$1,120      |                       | Land Table KTG | 14.92%           |

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 18     | # of Sales                            | 0       |
| ECF Nbhd        | KUP    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 0.392  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 0.392  | % Change                              | 0.00%   |
| Land Table LtoB | 6.21%  | Projected Land Table LtoB             | 6.21%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



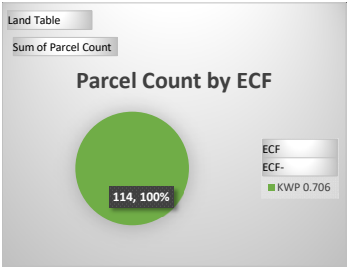
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$6,381  | #DIV/0!     | \$6,381   |
| MINIMUM | \$6,381  | #DIV/0!     | \$6,381   |
| MAXIMUM | \$6,381  | #DIV/0!     | \$6,381   |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table KWP

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 114    | # of Sales                            | 10     |
| ECF Nbhd        | KWP    | Sales Ratio                           | 46.80% |
| Min ECF         | 0.706  | (Land Resid.-Est. Land Value)/Est. LV | 68.45% |
| Max ECF         | 0.706  | % Change                              | 10.00% |
| Land Table LtoB | 10.46% | Projected Land Table LtoB             | 11.51% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 8.77%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



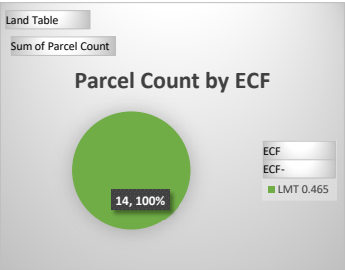
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$15,000 | \$25,267    | \$16,500  |
| MINIMUM | \$15,000 | \$25,267    | \$16,500  |
| MAXIMUM | \$15,000 | \$25,267    | \$16,500  |

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-15-104-012 | 853 BRANDON AVE   | 08/08/22  | \$180,000  | \$141,488      | \$53,512      | \$15,000        | 1.00        | \$53,512     |                       | Land Table KWP | 10.60%           |
| 64-14-15-104-026 | 803 BRANDON AVE   | 07/03/23  | \$179,250  | \$153,859      | \$40,391      | \$15,000        | 1.00        | \$40,391     |                       | Land Table KWP | 9.75%            |
| 64-14-15-104-175 | 1386 CONSTANCE DR | 07/18/23  | \$175,000  | \$153,859      | \$36,141      | \$15,000        | 1.00        | \$36,141     |                       | Land Table KWP | 9.75%            |
| 64-14-15-104-188 | 860 AMANDA LN     | 04/20/23  | \$175,000  | \$156,292      | \$33,708      | \$15,000        | 1.00        | \$33,708     |                       | Land Table KWP | 9.60%            |
| 64-14-15-104-171 | 1378 CONSTANCE DR | 03/25/22  | \$155,000  | \$146,332      | \$23,668      | \$15,000        | 1.00        | \$23,668     |                       | Land Table KWP | 10.25%           |
| 64-14-15-104-142 | 824 BRANDON AVE   | 02/22/23  | \$161,000  | \$153,859      | \$22,141      | \$15,000        | 1.00        | \$22,141     |                       | Land Table KWP | 9.75%            |
| 64-14-15-104-020 | 869 BRANDON AVE   | 04/22/22  | \$156,000  | \$153,569      | \$17,431      | \$15,000        | 1.00        | \$17,431     |                       | Land Table KWP | 9.77%            |
| 64-14-15-104-170 | 1376 CONSTANCE DR | 01/06/23  | \$145,000  | \$146,332      | \$13,668      | \$15,000        | 1.00        | \$13,668     |                       | Land Table KWP | 10.25%           |
| 64-14-15-104-182 | 1400 CONSTANCE DR | 04/20/22  | \$145,000  | \$147,994      | \$12,006      | \$15,000        | 1.00        | \$12,006     |                       | Land Table KWP | 10.14%           |
| 64-14-15-104-177 | 1390 CONSTANCE DR | 03/28/22  | \$133,000  | \$147,994      | \$6           | \$15,000        | 1.00        | \$6          |                       | Land Table KWP | 10.14%           |

City of Pontiac  
Land Table LMT

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 14     | # of Sales                            | 2      |
| ECF Nbhd        | LMT    | Sales Ratio                           | 46.38% |
| Min ECF         | 0.465  | (Land Resid.-Est. Land Value)/Est. LV | 81.84% |
| Max ECF         | 0.465  | % Change                              | 0.00%  |
| Land Table LtoB | 8.12%  | Projected Land Table LtoB             | 8.12%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 14.29% |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



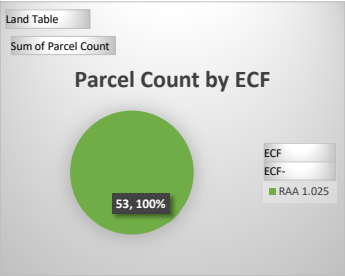
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$146    | \$265       | \$146     |
| MINIMUM | \$146    | \$265       | \$146     |
| MAXIMUM | \$146    | \$265       | \$146     |

| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-30-402-032 | 290 LIBERTY ST | 05/05/23  | \$53,000   | \$39,926       | \$17,886      | \$4,812         | 0.09        | \$203,250    |                       | Land Table LMT | 12.05%           |
| 64-14-30-402-030 | 290 LIBERTY ST | 10/02/23  | \$32,000   | \$38,914       | (\$4,199)     | \$2,715         | 0.05        | (\$85,694)   |                       | Land Table LMT | 6.98%            |

City of Pontiac  
Land Table RAA

| BSA DATABASE    |        | SALES DATA                            |          |
|-----------------|--------|---------------------------------------|----------|
| Parcel Count    | 53     | # of Sales                            | 1        |
| ECF Nbhd        | RAA    | Sales Ratio                           | 56.11%   |
| Min ECF         | 1.025  | (Land Resid.-Est. Land Value)/Est. LV | -129.09% |
| Max ECF         | 1.025  | % Change                              | 0.00%    |
| Land Table LtoB | 19.03% | Projected Land Table LtoB             | 19.03%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 1.89%    |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |

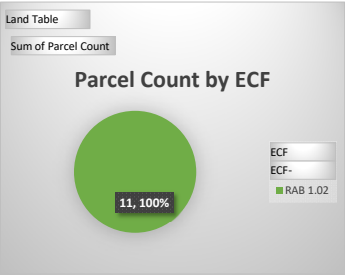


|         | OLD RATE  | CALC'D RATE | USED RATE |
|---------|-----------|-------------|-----------|
| MEDIAN  | \$40,558  | -\$11,800   | \$40,558  |
| MINIMUM | \$10,936  | -\$35,886   | \$10,936  |
| MAXIMUM | \$123,343 | -\$3,182    | \$123,343 |

| Parcel Number    | Street Address  | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-08-301-005 | 265 GALLOGLY RD | 07/25/22  | \$321,000  | \$360,219      | (\$8,839)     | \$30,380        | 0.86        | (\$10,266)   |                       | Land Table RAA | 8.43%            |

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 11     | # of Sales                            | 0       |
| ECF Nbhd        | RAB    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 1.020  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 1.020  | % Change                              | 0.00%   |
| Land Table LtoB | 10.72% | Projected Land Table LtoB             | 10.72%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



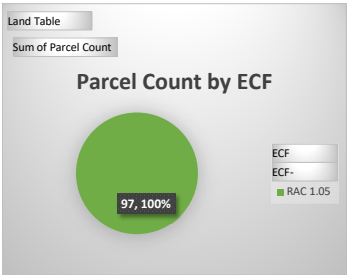
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$25,781 | #DIV/0!     | \$25,781  |
| MINIMUM | \$3,781  | #DIV/0!     | \$3,781   |
| MAXIMUM | \$72,188 | #DIV/0!     | \$72,188  |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table RAC

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 97     | # of Sales                            | 3       |
| ECF Nbhd        | RAC    | Sales Ratio                           | 37.57%  |
| Min ECF         | 1.050  | (Land Resid.-Est. Land Value)/Est. LV | 204.34% |
| Max ECF         | 1.050  | % Change                              | 70.00%  |
| Land Table LtoB | 15.27% | Projected Land Table LtoB             | 25.96%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 3.09%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



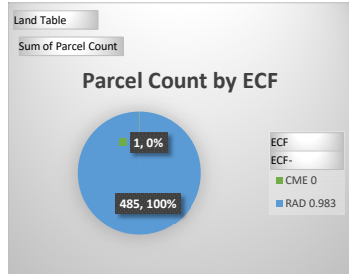
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$22,381 | \$68,114    | \$38,048  |
| MINIMUM | \$6,049  | \$18,409    | \$10,283  |
| MAXIMUM | \$37,805 | \$115,055   | \$64,269  |

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-07-430-010 | 331 W NEWPORT AVE  | 10/27/23  | \$190,000  | \$123,782      | \$87,087      | \$20,869        | 0.23        | \$372,167    |                       | Land Table RAC | 16.86%           |
| 64-14-07-432-008 | 290 W BROOKLYN AVE | 08/12/22  | \$179,500  | \$145,433      | \$54,936      | \$20,869        | 0.23        | \$235,777    |                       | Land Table RAC | 14.35%           |
| 64-14-07-479-013 | 1547 RICHMOND AVE  | 02/11/22  | \$135,000  | \$109,826      | \$44,834      | \$19,660        | 0.19        | \$231,103    |                       | Land Table RAC | 17.90%           |

City of Pontiac  
Land Table RAD

| BSA DATABASE    |          | SALES DATA                            |        |
|-----------------|----------|---------------------------------------|--------|
| Parcel Count    | 486      | # of Sales                            | 45     |
| ECF Nbrd        | RAD, CME | Sales Ratio                           | 45.48% |
| Min ECF         | 0.983    | (Land Resid.-Est. Land Value)/Est. LV | 51.07% |
| Max ECF         | 0.983    | % Change                              | 25.00% |
| Land Table LtoB | 19.52%   | Projected Land Table LtoB             | 24.40% |
| CVT LtoB        | 12.08%   | Sales Sample Size                     | 9.26%  |

| Color Key                          |
|------------------------------------|
| Vacant Sales                       |
| Demo Sales or New Build after sale |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$40,394 | \$61,023    | \$50,493  |
| MINIMUM | \$6,134  | \$9,267     | \$7,668   |
| MAXIMUM | \$96,494 | \$145,772   | \$120,618 |

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-08-402-004 | 15 E NEWPORT AVE   | 03/23/22  | \$165,000  | \$99,568       | \$84,581      | \$19,149        | 0.14        | \$591,476    |                       | Land Table RAD | 19.23%           |
| 64-14-08-352-015 | 193 W BROOKLYN AVE | 10/02/23  | \$187,250  | \$114,082      | \$92,317      | \$19,149        | 0.12        | \$775,773    |                       | Land Table RAD | 16.79%           |
| 64-14-08-454-036 | 40 E NEW YORK AVE  | 11/17/23  | \$154,000  | \$98,357       | \$77,784      | \$22,141        | 0.30        | \$261,020    |                       | Land Table RAD | 22.51%           |
| 64-14-08-384-003 | 49 W NEW YORK AVE  | 01/25/23  | \$158,000  | \$116,180      | \$60,969      | \$19,149        | 0.18        | \$340,609    |                       | Land Table RAD | 16.48%           |
| 64-14-08-384-017 | 28 W COLGATE AVE   | 04/22/22  | \$155,000  | \$114,220      | \$59,929      | \$19,149        | 0.12        | \$503,605    |                       | Land Table RAD | 16.77%           |
| 64-14-08-452-031 | 70 E BROOKLYN AVE  | 05/25/23  | \$150,000  | \$112,394      | \$58,251      | \$20,645        | 0.24        | \$247,877    |                       | Land Table RAD | 18.37%           |
| 64-14-08-383-019 | 28 W NEW YORK AVE  | 12/13/23  | \$120,000  | \$90,689       | \$48,460      | \$19,149        | 0.12        | \$407,227    |                       | Land Table RAD | 21.12%           |
| 64-14-08-352-014 | 201 W BROOKLYN AVE | 11/30/23  | \$135,000  | \$105,489      | \$50,156      | \$20,645        | 0.24        | \$209,858    |                       | Land Table RAD | 19.57%           |
| 64-14-08-378-028 | 104 W NEW YORK AVE | 03/10/23  | \$125,000  | \$98,699       | \$46,946      | \$20,645        | 0.24        | \$196,427    |                       | Land Table RAD | 20.92%           |
| 64-14-08-451-004 | 29 E BROOKLYN AVE  | 08/21/23  | \$96,000   | \$76,073       | \$39,076      | \$19,149        | 0.15        | \$260,507    |                       | Land Table RAD | 25.17%           |
| 64-14-08-352-008 | 233 W BROOKLYN AVE | 01/11/22  | \$97,500   | \$77,477       | \$39,172      | \$19,149        | 0.12        | \$329,176    |                       | Land Table RAD | 24.72%           |
| 64-14-08-380-007 | 133 W COLGATE AVE  | 09/26/23  | \$155,000  | \$125,194      | \$48,955      | \$19,149        | 0.10        | \$470,721    |                       | Land Table RAD | 15.30%           |
| 64-14-08-404-007 | 38 E NEWPORT AVE   | 05/01/23  | \$130,000  | \$105,976      | \$43,173      | \$19,149        | 0.14        | \$299,813    |                       | Land Table RAD | 18.07%           |
| 64-14-08-459-009 | 101 E COLGATE AVE  | 05/02/22  | \$85,000   | \$69,475       | \$34,674      | \$19,149        | 0.11        | \$309,589    |                       | Land Table RAD | 27.56%           |
| 64-14-08-382-008 | 41 W BROOKLYN AVE  | 01/21/22  | \$130,000  | \$106,962      | \$42,187      | \$19,149        | 0.12        | \$354,513    |                       | Land Table RAD | 17.90%           |
| 64-14-08-404-003 | 20 E NEWPORT AVE   | 11/20/23  | \$130,000  | \$112,037      | \$37,112      | \$19,149        | 0.16        | \$226,293    |                       | Land Table RAD | 17.09%           |
| 64-14-08-383-014 | 56 W NEW YORK AVE  | 06/09/23  | \$88,000   | \$77,673       | \$29,476      | \$19,149        | 0.12        | \$247,697    |                       | Land Table RAD | 24.65%           |
| 64-14-08-457-012 | 113 E CHICAGO AVE  | 01/31/22  | \$180,000  | \$159,194      | \$59,104      | \$38,298        | 0.12        | \$248,336    | 64-14-08-457-011      | Land Table RAD | 24.06%           |
| 64-14-08-379-009 | 129 W NEW YORK AVE | 04/27/22  | \$123,500  | \$109,370      | \$34,775      | \$20,645        | 0.24        | \$145,502    |                       | Land Table RAD | 18.88%           |
| 64-14-08-453-027 | 20 E CHICAGO AVE   | 04/19/23  | \$133,000  | \$118,413      | \$33,736      | \$19,149        | 0.17        | \$199,621    |                       | Land Table RAD | 16.17%           |
| 64-14-08-351-019 | 204 W BROOKLYN AVE | 11/08/22  | \$130,000  | \$118,419      | \$32,226      | \$20,645        | 0.25        | \$128,904    |                       | Land Table RAD | 17.43%           |
| 64-14-08-382-013 | 68 W CHICAGO AVE   | 05/22/22  | \$201,000  | \$189,435      | \$32,210      | \$20,645        | 0.27        | \$119,740    |                       | Land Table RAD | 10.90%           |
| 64-14-08-378-031 | 84 W NEW YORK AVE  | 05/27/22  | \$120,500  | \$114,276      | \$29,562      | \$23,338        | 0.41        | \$72,813     |                       | Land Table RAD | 20.42%           |
| 64-14-08-352-027 | 220 W CHICAGO AVE  | 06/01/22  | \$69,700   | \$66,219       | \$22,630      | \$19,149        | 0.12        | \$190,168    |                       | Land Table RAD | 28.92%           |
| 64-14-08-384-022 | 24 W COLGATE AVE   | 10/03/23  | \$105,000  | \$103,834      | \$21,811      | \$20,645        | 0.27        | \$81,082     |                       | Land Table RAD | 19.88%           |
| 64-14-08-459-002 | 98 E NEW YORK AVE  | 10/27/22  | \$95,000   | \$95,101       | \$19,048      | \$19,149        | 0.11        | \$170,071    |                       | Land Table RAD | 20.14%           |
| 64-14-08-378-010 | 109 W CHICAGO AVE  | 01/10/22  | \$122,500  | \$122,727      | \$20,418      | \$20,645        | 0.24        | \$85,431     |                       | Land Table RAD | 16.82%           |
| 64-14-08-376-017 | 80 W BROOKLYN AVE  | 07/07/22  | \$114,000  | \$114,704      | \$18,445      | \$19,149        | 0.16        | \$112,470    |                       | Land Table RAD | 16.69%           |
| 64-14-08-380-017 | 93 W COLGATE AVE   | 07/26/22  | \$97,000   | \$100,429      | \$15,720      | \$19,149        | 0.10        | \$151,154    |                       | Land Table RAD | 19.07%           |
| 64-14-08-384-016 | 32 W COLGATE AVE   | 07/13/22  | \$85,000   | \$90,501       | \$13,648      | \$19,149        | 0.12        | \$114,689    |                       | Land Table RAD | 21.16%           |
| 64-14-08-453-013 | 21 E NEW YORK AVE  | 02/11/22  | \$75,000   | \$80,609       | \$13,540      | \$19,149        | 0.16        | \$84,099     |                       | Land Table RAD | 23.76%           |
| 64-14-08-377-016 | 81 W BROOKLYN AVE  | 09/30/22  | \$120,000  | \$131,317      | \$7,832       | \$19,149        | 0.13        | \$58,448     |                       | Land Table RAD | 14.58%           |
| 64-14-08-377-034 | 84 W CHICAGO AVE   | 03/11/22  | \$94,500   | \$103,600      | \$10,049      | \$19,149        | 0.15        | \$67,899     |                       | Land Table RAD | 18.48%           |
| 64-14-08-403-001 | 93 E NEWPORT AVE   | 01/04/22  | \$105,000  | \$117,526      | \$6,623       | \$19,149        | 0.14        | \$45,993     |                       | Land Table RAD | 16.29%           |
| 64-14-08-402-012 | 53 E NEWPORT       | 06/28/22  | \$98,518   | \$111,106      | \$6,561       | \$19,149        | 0.14        | \$45,563     |                       | Land Table RAD | 17.23%           |
| 64-14-08-404-012 | 68 E NEWPORT AVE   | 05/31/22  | \$100,000  | \$113,662      | \$5,487       | \$19,149        | 0.14        | \$38,104     |                       | Land Table RAD | 16.85%           |
| 64-14-08-404-010 | 52 E NEWPORT AVE   | 01/06/22  | \$78,000   | \$89,882       | \$7,267       | \$19,149        | 0.14        | \$50,465     |                       | Land Table RAD | 21.30%           |
| 64-14-08-352-033 | 192 W CHICAGO AVE  | 08/11/22  | \$65,000   | \$75,112       | \$9,037       | \$19,149        | 0.12        | \$75,941     |                       | Land Table RAD | 25.49%           |
| 64-14-08-351-010 | 212 W BROOKLYN AVE | 10/16/23  | \$105,000  | \$121,838      | \$21,460      | \$38,298        | 0.12        | \$85,840     | 64-14-08-351-011      | Land Table RAD | 31.43%           |
| 64-14-08-382-024 | 20 W CHICAGO AVE   | 02/02/23  | \$80,000   | \$93,381       | \$5,768       | \$19,149        | 0.12        | \$48,471     |                       | Land Table RAD | 20.51%           |
| 64-14-08-354-003 | 201 W NEW YORK AVE | 09/09/22  | \$85,000   | \$101,793      | \$2,356       | \$19,149        | 0.12        | \$19,798     |                       | Land Table RAD | 18.81%           |

## City of Pontiac

### Land Table RAD

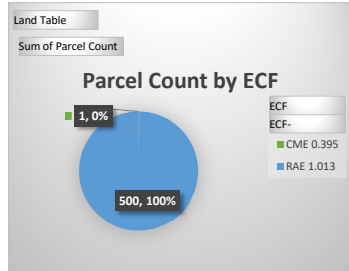
| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-08-376-003 | 144 W BROOKLYN AVE | 12/19/22  | \$16,000   |                |               |                 | 0.26        | \$62,745     |                       | Land Table RAD | #DIV/0!          |
| 64-14-08-380-026 | 130 W WALTON BLVD  | 11/21/23  | \$69,000   | \$93,156       | (\$5,007)     | \$19,149        | 0.09        | (\$54,424)   |                       | Land Table RAD | 20.56%           |
| 64-14-08-376-004 | 140 W BROOKLYN AVE | 12/15/22  | \$14,000   |                |               |                 | 0.13        | \$109,375    |                       | Land Table RAD | #DIV/0!          |
| 64-14-08-384-010 | 68 W COLGATE AVE   | 09/21/23  | \$67,100   | \$93,076       | (\$6,827)     | \$19,149        | 0.15        | (\$45,819)   |                       | Land Table RAD | 20.57%           |

# City of Pontiac

## Land Table RAE

| BSA DATABASE    |          | SALES DATA                            |        |
|-----------------|----------|---------------------------------------|--------|
| Parcel Count    | 501      | # of Sales                            | 31     |
| ECF Nbnhd       | RAE, CME | Sales Ratio                           | 46.10% |
| Min ECF         | 0.395    | (Land Resid.-Est. Land Value)/Est. LV | 43.44% |
| Max ECF         | 1.013    | % Change                              | 15.00% |
| Land Table LtoB | 18.44%   | Projected Land Table LtoB             | 21.20% |
| CVT LtoB        | 12.08%   | Sales Sample Size                     | 6.19%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE  | CALC'D RATE | USED RATE |
|---------|-----------|-------------|-----------|
| MEDIAN  | \$32,051  | \$45,975    | \$36,859  |
| MINIMUM | \$11,012  | \$15,796    | \$12,664  |
| MAXIMUM | \$121,520 | \$174,314   | \$139,748 |

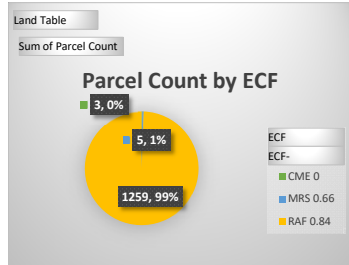
| Parcel Number    | Street Address       | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-09-326-015 | 425 BROOKS AVE       | 08/24/23  | \$246,000  | \$165,319      | \$111,365     | \$30,684        | 0.80        | \$139,032    |                       | Land Table RAE | 18.56%           |
| 64-14-09-402-035 | 1644 JOSLYN AVE      | 08/30/22  | \$170,000  | \$116,960      | \$109,625     | \$51,646        | 0.47        | \$139,295    | 64-14-09-402-036      | Land Table RAE | 44.16%           |
| 64-14-16-456-038 | 691 E TENNYSON AVE   | 06/17/22  | \$150,000  | \$110,348      | \$64,867      | \$25,215        | 0.37        | \$177,232    |                       | Land Table RAE | 22.85%           |
| 64-14-16-104-015 | 340 E PRINCETON AVE  | 07/14/23  | \$138,000  | \$102,656      | \$57,825      | \$22,481        | 0.15        | \$393,367    |                       | Land Table RAE | 21.90%           |
| 64-14-09-377-015 | JOSLYN               | 04/15/22  | \$35,000   |                |               |                 | 0.41        | \$84,746     |                       | Land Table RAE | #DIV/0!          |
| 64-14-09-327-001 | 404 BROOKS AVE       | 06/23/23  | \$230,000  | \$178,061      | \$88,031      | \$36,092        | 1.16        | \$75,889     |                       | Land Table RAE | 20.27%           |
| 64-14-16-105-001 | 362 LEHIGH AVE       | 02/24/22  | \$125,500  | \$99,513       | \$49,683      | \$23,696        | 0.24        | \$211,417    |                       | Land Table RAE | 23.81%           |
| 64-14-09-401-039 | 580 COLLIER RD       | 09/19/23  | \$155,000  | \$123,188      | \$62,496      | \$30,684        | 0.84        | \$74,135     |                       | Land Table RAE | 24.91%           |
| 64-14-16-107-007 | 386 E PRINCETON AVE  | 09/21/23  | \$125,000  | \$100,421      | \$47,060      | \$22,481        | 0.12        | \$398,814    |                       | Land Table RAE | 22.39%           |
| 64-14-16-104-016 | 346 E PRINCETON      | 07/18/23  | \$123,500  | \$99,638       | \$46,343      | \$22,481        | 0.15        | \$315,259    |                       | Land Table RAE | 22.56%           |
| 64-14-09-401-014 | 638 COLLIER RD       | 12/22/23  | \$171,000  | \$140,959      | \$59,510      | \$29,469        | 0.69        | \$86,372     |                       | Land Table RAE | 20.91%           |
| 64-14-16-105-012 | 385 E SHEFFIELD AVE  | 08/08/23  | \$120,000  | \$100,837      | \$41,644      | \$22,481        | 0.12        | \$352,915    |                       | Land Table RAE | 22.29%           |
| 64-14-16-104-007 | 306 E PRINCETON AVE  | 08/18/22  | \$145,000  | \$123,199      | \$44,282      | \$22,481        | 0.15        | \$301,238    |                       | Land Table RAE | 18.25%           |
| 64-14-16-106-012 | 385 E PRINCETON AVE  | 12/16/22  | \$120,000  | \$102,185      | \$40,296      | \$22,481        | 0.12        | \$341,492    |                       | Land Table RAE | 22.00%           |
| 64-14-09-327-032 | 416 BROOKS AVE       | 04/26/22  | \$250,000  | \$214,419      | \$66,265      | \$30,684        | 0.91        | \$72,979     |                       | Land Table RAE | 14.31%           |
| 64-14-16-106-013 | 387 E PRINCETON AVE  | 11/16/22  | \$139,900  | \$120,640      | \$41,741      | \$22,481        | 0.12        | \$353,737    |                       | Land Table RAE | 18.63%           |
| 64-14-09-402-009 | 1592 JOSLYN AVE      | 02/10/23  | \$138,000  | \$121,106      | \$44,844      | \$27,950        | 0.50        | \$89,688     |                       | Land Table RAE | 23.08%           |
| 64-14-09-376-012 | 1557 JOSLYN AVE      | 08/22/22  | \$158,750  | \$141,436      | \$46,783      | \$29,469        | 0.69        | \$67,900     |                       | Land Table RAE | 20.84%           |
| 64-14-10-400-021 | 1682 GIDDINGS RD     | 12/22/22  | \$208,000  | \$188,040      | \$47,910      | \$27,950        | 0.51        | \$94,311     |                       | Land Table RAE | 14.86%           |
| 64-14-16-105-004 | 380 LEHIGH AVE       | 12/06/22  | \$110,000  | \$101,139      | \$32,557      | \$23,696        | 0.24        | \$138,540    |                       | Land Table RAE | 23.43%           |
| 64-14-09-401-030 | 665 BROOKS AVE       | 11/15/23  | \$30,000   |                |               |                 | 0.50        | \$60,000     |                       | Land Table RAE | #DIV/0!          |
| 64-14-10-400-005 | 1664 GIDDINGS RD     | 08/31/22  | \$315,000  | \$295,403      | \$79,749      | \$60,152        | 2.92        | \$27,311     |                       | Land Table RAE | 20.36%           |
| 64-14-10-327-024 | 1631 GIDDINGS RD     | 10/06/22  | \$235,000  | \$225,147      | \$45,594      | \$35,741        | 1.14        | \$40,030     |                       | Land Table RAE | 15.87%           |
| 64-14-09-376-010 | 500 UPLAND AVE       | 12/13/23  | \$175,000  | \$169,195      | \$35,274      | \$29,469        | 0.68        | \$51,570     |                       | Land Table RAE | 17.42%           |
| 64-14-09-326-018 | 455 BROOKS AVE       | 08/03/22  | \$150,000  | \$160,152      | \$20,532      | \$30,684        | 0.80        | \$25,633     |                       | Land Table RAE | 19.16%           |
| 64-14-10-301-043 | 882 COLLIER RD       | 01/07/22  | \$180,000  | \$206,637      | (\$1,422)     | \$25,215        | 0.32        | (\$4,458)    |                       | Land Table RAE | 12.20%           |
| 64-14-10-327-029 | 1681 GIDDINGS RD     | 02/01/22  | \$285,000  | \$330,758      | \$785         | \$46,543        | 1.81        | \$433        |                       | Land Table RAE | 14.07%           |
| 64-14-10-377-006 | 936 E NORTHFIELD AVE | 10/18/23  | \$140,000  | \$164,306      | \$28,556      | \$52,862        | 0.45        | \$31,871     | 64-14-10-377-007      | Land Table RAE | 32.17%           |
| 64-14-16-104-019 | 286 E PRINCETON AVE  | 06/13/23  | \$130,000  | \$163,179      | (\$6,748)     | \$26,431        | 0.41        | (\$17,392)   |                       | Land Table RAE | 16.20%           |
| 64-14-10-327-023 | 1635 GIDDINGS RD     | 09/16/22  | \$80,000   | \$103,107      | \$7,577       | \$30,684        | 0.86        | \$8,821      |                       | Land Table RAE | 29.76%           |
| 64-14-15-126-027 | 930 E WALTON BLVD    | 03/18/22  | \$174,900  | \$239,697      | (\$39,050)    | \$25,747        | 2.14        | (\$18,248)   |                       | Land Table RAE | 10.74%           |

# City of Pontiac

## Land Table RAF

| BSA DATABASE    |               | SALES DATA                            |         |
|-----------------|---------------|---------------------------------------|---------|
| Parcel Count    | 1267          | # of Sales                            | 65      |
| ECF Nbnhd       | RAF, MRS, CME | Sales Ratio                           | 41.32%  |
| Min ECF         | 0.660         | (Land Resid.-Est. Land Value)/Est. LV | 183.89% |
| Max ECF         | 0.840         | % Change                              | 40.00%  |
| Land Table LtoB | 11.70%        | Projected Land Table LtoB             | 16.38%  |
| CVT LtoB        | 12.08%        | Sales Sample Size                     | 5.13%   |

| Color Key         |  |
|-------------------|--|
| Vacant Sales      |  |
| Demo Sales or New |  |
| Build after sale  |  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$15,393 | \$43,699    | \$21,550  |
| MINIMUM | \$2,501  | \$7,100     | \$3,501   |
| MAXIMUM | \$76,964 | \$218,492   | \$107,750 |

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-21-429-003 | 622 GRANADA DR     | 04/28/22  | \$156,000  | \$94,256       | \$70,678      | \$8,934         | 0.19        | \$379,989    |                       | Land Table RAF | 9.48%            |
| 64-14-22-130-016 | 750 KENILWORTH AVE | 11/29/22  | \$106,500  | \$64,552       | \$50,167      | \$8,219         | 0.14        | \$355,794    |                       | Land Table RAF | 12.73%           |
| 64-14-15-379-024 | 924 KETTERING AVE  | 08/25/22  | \$120,000  | \$73,653       | \$55,281      | \$8,934         | 0.17        | \$321,401    |                       | Land Table RAF | 12.13%           |
| 64-14-22-109-011 | 774 ROBINWOOD ST   | 03/17/23  | \$137,000  | \$84,640       | \$60,579      | \$8,219         | 0.14        | \$429,638    |                       | Land Table RAF | 9.71%            |
| 64-14-22-326-012 | 597 KENILWORTH AVE | 02/24/23  | \$102,000  | \$66,072       | \$44,147      | \$8,219         | 0.15        | \$304,462    |                       | Land Table RAF | 12.44%           |
| 64-14-22-106-008 | 872 MELROSE AVE    | 10/11/23  | \$110,000  | \$72,588       | \$45,631      | \$8,219         | 0.14        | \$323,624    |                       | Land Table RAF | 11.32%           |
| 64-14-22-155-009 | 694 MELROSE AVE    | 05/26/22  | \$159,000  | \$105,483      | \$61,736      | \$8,219         | 0.14        | \$437,844    |                       | Land Table RAF | 7.79%            |
| 64-14-22-356-008 | 494 JORDON RD      | 02/04/22  | \$138,000  | \$93,269       | \$57,476      | \$12,745        | 0.26        | \$217,712    |                       | Land Table RAF | 13.66%           |
| 64-14-22-107-018 | 815 SCOTTWOOD ST   | 08/16/22  | \$160,000  | \$109,939      | \$58,280      | \$8,219         | 0.14        | \$413,333    |                       | Land Table RAF | 7.48%            |
| 64-14-22-105-006 | 886 S STIRLING AVE | 05/04/23  | \$75,000   | \$51,671       | \$31,548      | \$8,219         | 0.14        | \$223,745    |                       | Land Table RAF | 15.91%           |
| 64-14-15-377-016 | 979 EMERSON AVE    | 06/14/22  | \$160,000  | \$110,369      | \$62,376      | \$12,745        | 0.22        | \$288,778    |                       | Land Table RAF | 11.55%           |
| 64-14-22-377-028 | 485 EMERSON AVE    | 04/10/23  | \$95,000   | \$65,584       | \$37,635      | \$8,219         | 0.12        | \$316,261    |                       | Land Table RAF | 12.53%           |
| 64-14-22-110-028 | 765 MELROSE AVE    | 10/24/22  | \$90,000   | \$62,767       | \$35,452      | \$8,219         | 0.14        | \$251,433    |                       | Land Table RAF | 13.09%           |
| 64-14-22-108-012 | 764 SCOTTWOOD ST   | 08/11/23  | \$120,000  | \$83,709       | \$44,510      | \$8,219         | 0.14        | \$315,674    |                       | Land Table RAF | 9.82%            |
| 64-14-22-380-016 | 390 CAMERON AVE    | 03/06/23  | \$107,000  | \$75,970       | \$39,249      | \$8,219         | 0.15        | \$263,416    |                       | Land Table RAF | 10.82%           |
| 64-14-22-178-027 | 740 EMERSON AVE    | 05/20/22  | \$115,000  | \$82,258       | \$45,969      | \$13,227        | 0.40        | \$116,083    |                       | Land Table RAF | 16.08%           |
| 64-14-22-330-007 | WEBB               | 10/10/22  | \$20,000   |                |               |                 | 0.52        | \$38,314     |                       | Land Table RAF | #DIV/0!          |
| 64-14-22-178-015 | 664 EMERSON AVE    | 09/01/22  | \$96,000   | \$70,078       | \$34,141      | \$8,219         | 0.14        | \$242,135    |                       | Land Table RAF | 11.73%           |
| 64-14-22-104-025 | 865 S STIRLING AVE | 07/26/22  | \$87,500   | \$64,451       | \$31,268      | \$8,219         | 0.14        | \$221,759    |                       | Land Table RAF | 12.75%           |
| 64-14-22-377-001 | 530 CAMERON AVE    | 05/31/22  | \$196,000  | \$144,512      | \$59,707      | \$8,219         | 0.12        | \$501,739    |                       | Land Table RAF | 5.69%            |
| 64-14-15-376-006 | 944 KENILWORTH AVE | 06/09/22  | \$124,500  | \$92,836       | \$44,409      | \$12,745        | 0.22        | \$205,597    |                       | Land Table RAF | 13.73%           |
| 64-14-15-378-028 | 969 KETTERING AVE  | 07/08/22  | \$78,000   | \$58,217       | \$28,002      | \$8,219         | 0.09        | \$297,894    |                       | Land Table RAF | 14.12%           |
| 64-14-22-151-015 | 670 PARKWOOD AVE   | 08/19/22  | \$150,000  | \$112,905      | \$45,314      | \$8,219         | 0.14        | \$321,376    |                       | Land Table RAF | 7.28%            |
| 64-14-22-129-012 | 868 KETTERING AVE  | 11/14/22  | \$115,000  | \$87,190       | \$36,029      | \$8,219         | 0.12        | \$300,242    |                       | Land Table RAF | 9.43%            |
| 64-14-22-132-020 | 805 KETTERING AVE  | 05/10/22  | \$95,000   | \$72,100       | \$31,119      | \$8,219         | 0.14        | \$220,702    |                       | Land Table RAF | 11.40%           |
| 64-14-22-127-001 | 906 CAMERON AVE    | 08/31/22  | \$110,000  | \$83,666       | \$39,561      | \$13,227        | 0.33        | \$120,246    |                       | Land Table RAF | 15.81%           |
| 64-14-22-355-035 | 455 JORDON RD      | 08/21/23  | \$109,900  | \$84,337       | \$38,308      | \$12,745        | 0.29        | \$131,643    |                       | Land Table RAF | 15.11%           |
| 64-14-22-106-028 | 847 KENILWORTH AVE | 12/19/22  | \$77,450   | \$59,837       | \$25,832      | \$8,219         | 0.14        | \$183,206    |                       | Land Table RAF | 13.74%           |
| 64-14-22-106-029 | 843 KENILWORTH AVE | 12/22/22  | \$125,000  | \$97,526       | \$35,693      | \$8,219         | 0.14        | \$253,142    |                       | Land Table RAF | 8.43%            |
| 64-14-22-356-022 | 402 JORDON RD      | 09/06/23  | \$136,000  | \$106,705      | \$37,514      | \$8,219         | 0.16        | \$234,463    |                       | Land Table RAF | 7.70%            |
| 64-14-22-111-028 | 761 KENILWORTH AVE | 01/12/23  | \$90,000   | \$71,678       | \$26,541      | \$8,219         | 0.14        | \$188,234    |                       | Land Table RAF | 11.47%           |
| 64-14-15-376-007 | 936 KENILWORTH AVE | 12/22/22  | \$75,000   | \$61,594       | \$21,625      | \$8,219         | 0.11        | \$200,231    |                       | Land Table RAF | 13.34%           |
| 64-14-22-151-032 | 671 SCOTTWOOD ST   | 12/19/23  | \$105,000  | \$87,579       | \$25,640      | \$8,219         | 0.14        | \$181,844    |                       | Land Table RAF | 9.38%            |
| 64-14-22-155-015 | 664 MELROSE AVE    | 04/12/23  | \$82,000   | \$68,654       | \$21,565      | \$8,219         | 0.14        | \$152,943    |                       | Land Table RAF | 11.97%           |
| 64-14-22-379-020 | 437 CAMERON AVE    | 01/30/23  | \$57,500   | \$48,885       | \$16,834      | \$8,219         | 0.12        | \$142,661    |                       | Land Table RAF | 16.81%           |
| 64-14-22-178-016 | 660 EMERSON AVE    | 08/02/22  | \$79,900   | \$68,242       | \$19,877      | \$8,219         | 0.14        | \$140,972    |                       | Land Table RAF | 12.04%           |
| 64-14-22-379-017 | 447 CAMERON AVE    | 09/22/23  | \$85,000   | \$73,380       | \$24,365      | \$12,745        | 0.24        | \$102,806    |                       | Land Table RAF | 17.37%           |
| 64-14-22-108-017 | 815 ROBINWOOD ST   | 08/25/22  | \$70,000   | \$61,291       | \$16,928      | \$8,219         | 0.14        | \$120,057    |                       | Land Table RAF | 13.41%           |
| 64-14-22-381-003 | 446 EMERSON AVE    | 06/07/23  | \$85,000   | \$74,658       | \$18,561      | \$8,219         | 0.12        | \$155,975    |                       | Land Table RAF | 11.01%           |
| 64-14-21-433-002 | 576 GRANADA DR     | 11/10/23  | \$75,000   | \$65,972       | \$17,247      | \$8,219         | 0.16        | \$105,810    |                       | Land Table RAF | 12.46%           |
| 64-14-22-102-006 | 840 PARKWOOD AVE   | 10/31/23  | \$92,000   | \$81,371       | \$18,848      | \$8,219         | 0.14        | \$133,674    |                       | Land Table RAF | 10.10%           |

# City of Pontiac

## Land Table RAF

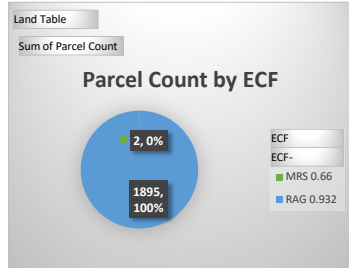
| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale          | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|--------------------------------|----------------|------------------|
| 64-14-22-304-045 | 610 S STIRLING AVE | 01/26/23  | \$152,000  | \$141,134      | \$19,085      | \$8,219         | 0.16        | \$116,372    |                                | Land Table RAF | 5.82%            |
| 64-14-22-103-004 | 840 SCOTTWOOD ST   | 10/31/22  | \$65,000   | \$60,942       | \$12,277      | \$8,219         | 0.14        | \$87,071     |                                | Land Table RAF | 13.49%           |
| 64-14-22-377-017 | 462 CAMERON AVE    | 02/04/22  | \$150,000  | \$140,997      | \$17,222      | \$8,219         | 0.12        | \$144,723    |                                | Land Table RAF | 5.83%            |
| 64-14-22-129-005 | 892 KETTERING AVE  | 08/03/22  | \$67,000   | \$63,031       | \$12,188      | \$8,219         | 0.14        | \$86,440     |                                | Land Table RAF | 13.04%           |
| 64-14-22-152-005 | 720 SCOTTWOOD ST   | 10/31/22  | \$169,900  | \$161,154      | \$16,965      | \$8,219         | 0.14        | \$120,319    |                                | Land Table RAF | 5.10%            |
| 64-14-22-327-012 | 645 CAMERON AVE    | 03/06/23  | \$160,000  | \$151,992      | \$43,410      | \$16,438        | 0.14        | \$160,778    | 64-14-22-327-013               | Land Table RAF | 10.82%           |
| 64-14-22-304-026 | 595 MELROSE AVE    | 12/30/22  | \$155,000  | \$151,189      | \$17,521      | \$13,710        | 0.49        | \$35,684     |                                | Land Table RAF | 9.07%            |
| 64-14-22-111-004 | 810 MELROSE AVE    | 12/21/23  | \$150,000  | \$184,092      | (\$25,873)    | \$8,219         | 0.14        | (\$183,496)  |                                | Land Table RAF | 4.46%            |
| 64-14-22-304-019 | 635 MELROSE AVE    | 04/04/22  | \$73,000   | \$71,449       | \$9,770       | \$8,219         | 0.15        | \$66,463     |                                | Land Table RAF | 11.50%           |
| 64-14-22-127-018 | 892 CAMERON AVE    | 07/26/22  | \$140,000  | \$141,375      | \$34,870      | \$16,011        | 0.20        | \$82,630     | -14-22-127-012, 64-14-22-127-G | Land Table RAF | 11.33%           |
| 64-14-22-126-007 | 882 KENILWORTH AVE | 11/03/23  | \$67,501   | \$68,542       | \$7,178       | \$8,219         | 0.14        | \$50,908     |                                | Land Table RAF | 11.99%           |
| 64-14-22-109-021 | 805 S STIRLING AVE | 05/12/22  | \$60,000   | \$61,130       | \$15,308      | \$16,438        | 0.14        | \$54,284     | 64-14-22-109-022               | Land Table RAF | 26.89%           |
| 64-14-22-108-014 | 750 SCOTTWOOD ST   | 11/03/23  | \$40,000   | \$41,385       | \$11,360      | \$12,745        | 0.28        | \$40,284     |                                | Land Table RAF | 30.80%           |
| 64-14-22-332-008 | 514 KENILWORTH AVE | 03/16/23  | \$100,500  | \$104,148      | \$4,571       | \$8,219         | 0.12        | \$38,737     |                                | Land Table RAF | 7.89%            |
| 64-14-22-333-011 | 543 EMERSON AVE    | 10/14/22  | \$55,000   | \$58,316       | \$4,903       | \$8,219         | 0.12        | \$41,202     |                                | Land Table RAF | 14.09%           |
| 64-14-22-326-013 | 591 KENILWORTH AVE | 04/19/22  | \$30,000   | \$32,463       | \$10,764      | \$13,227        | 0.30        | \$35,408     |                                | Land Table RAF | 40.74%           |
| 64-14-22-380-002 | 448 CAMERON AVE    | 07/26/22  | \$35,000   | \$38,399       | \$4,820       | \$8,219         | 0.12        | \$40,504     |                                | Land Table RAF | 21.40%           |
| 64-14-22-351-022 | 785 BIGHAM         | 08/15/23  | \$55,000   | \$60,597       | \$2,622       | \$8,219         | 0.10        | \$25,456     |                                | Land Table RAF | 13.56%           |
| 64-14-22-381-002 | 448 EMERSON AVE    | 12/19/22  | \$60,000   | \$66,620       | \$1,599       | \$8,219         | 0.12        | \$13,437     |                                | Land Table RAF | 12.34%           |
| 64-14-22-377-020 | 525 EMERSON AVE    | 01/23/23  | \$65,000   | \$75,317       | \$2,428       | \$12,745        | 0.24        | \$10,159     |                                | Land Table RAF | 16.92%           |
| 64-14-22-153-015 | 670 ROBINWOOD ST   | 05/31/22  | \$50,000   | \$58,565       | (\$346)       | \$8,219         | 0.14        | (\$2,454)    |                                | Land Table RAF | 14.03%           |
| 64-14-22-154-012 | 684 S STIRLING AVE | 07/14/22  | \$61,500   | \$72,332       | (\$2,613)     | \$8,219         | 0.14        | (\$18,532)   |                                | Land Table RAF | 11.36%           |
| 64-14-22-129-001 | 912 KETTERING AVE  | 03/26/22  | \$75,000   | \$89,300       | (\$1,555)     | \$12,745        | 0.21        | (\$7,440)    |                                | Land Table RAF | 14.27%           |
| 64-14-22-130-010 | 782 KENILWORTH AVE | 06/17/22  | \$50,900   | \$66,062       | (\$6,943)     | \$8,219         | 0.14        | (\$49,241)   |                                | Land Table RAF | 12.44%           |

# City of Pontiac

## Land Table RAG

| BSA DATABASE    |          | SALES DATA                            |         |
|-----------------|----------|---------------------------------------|---------|
| Parcel Count    | 1897     | # of Sales                            | 89      |
| ECF Nbnhd       | RAG, MRS | Sales Ratio                           | 40.36%  |
| Min ECF         | 0.660    | (Land Resid.-Est. Land Value)/Est. LV | 196.41% |
| Max ECF         | 0.932    | % Change                              | 50.00%  |
| Land Table LtoB | 11.95%   | Projected Land Table LtoB             | 17.93%  |
| CVT LtoB        | 12.08%   | Sales Sample Size                     | 4.69%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|                | OLD RATE        | CALC'D RATE      | USED RATE       |
|----------------|-----------------|------------------|-----------------|
| <b>MEDIAN</b>  | <b>\$11,490</b> | <b>\$34,058</b>  | <b>\$17,235</b> |
| <b>MINIMUM</b> | <b>\$2,046</b>  | <b>\$6,065</b>   | <b>\$3,069</b>  |
| <b>MAXIMUM</b> | <b>\$61,037</b> | <b>\$180,921</b> | <b>\$91,556</b> |

| Parcel Number    | Street Address      | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|---------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-21-252-022 | 637 E KENNETT RD    | 08/21/23  | \$165,000  | \$99,591       | \$76,899      | \$11,490        | 0.19        | \$409,037    |                       | Land Table RAG | 11.54%           |
| 64-14-16-453-015 | 584 E TENNYSON AVE  | 04/27/22  | \$139,900  | \$84,816       | \$66,574      | \$11,490        | 0.24        | \$272,844    |                       | Land Table RAG | 13.55%           |
| 64-14-16-407-008 | 666 3RD AVE         | 01/13/23  | \$170,000  | \$104,351      | \$76,509      | \$10,860        | 0.15        | \$513,483    |                       | Land Table RAG | 10.41%           |
| 64-14-16-476-014 | 770 1ST AVE         | 10/18/23  | \$156,000  | \$97,474       | \$69,386      | \$10,860        | 0.15        | \$472,014    |                       | Land Table RAG | 11.14%           |
| 64-14-16-427-008 | 758 4TH AVE         | 07/28/22  | \$204,100  | \$129,910      | \$85,050      | \$10,860        | 0.15        | \$570,805    |                       | Land Table RAG | 8.36%            |
| 64-14-16-427-011 | 772 4TH AVE         | 04/10/23  | \$130,000  | \$83,060       | \$57,800      | \$10,860        | 0.15        | \$387,919    |                       | Land Table RAG | 13.07%           |
| 64-14-21-206-011 | 666 WESBROOK ST     | 12/09/22  | \$130,500  | \$83,529       | \$56,415      | \$9,444         | 0.10        | \$547,718    |                       | Land Table RAG | 11.31%           |
| 64-14-16-302-005 | 296 4TH AVE         | 04/20/23  | \$173,000  | \$110,777      | \$73,083      | \$10,860        | 0.15        | \$490,490    |                       | Land Table RAG | 9.80%            |
| 64-14-16-406-001 | 630 4TH AVE         | 12/01/22  | \$139,900  | \$89,932       | \$60,828      | \$10,860        | 0.15        | \$408,242    |                       | Land Table RAG | 12.08%           |
| 64-14-16-252-037 | 641 CLARA AVE       | 06/03/22  | \$173,000  | \$112,486      | \$77,591      | \$17,077        | 0.50        | \$156,433    |                       | Land Table RAG | 15.18%           |
| 64-14-16-327-006 | 474 4TH AVE         | 02/23/22  | \$145,000  | \$94,485       | \$61,375      | \$10,860        | 0.15        | \$411,913    |                       | Land Table RAG | 11.49%           |
| 64-14-16-302-026 | 339 3RD AVE         | 10/12/22  | \$155,000  | \$101,193      | \$64,667      | \$10,860        | 0.15        | \$434,007    |                       | Land Table RAG | 10.73%           |
| 64-14-21-205-015 | 559 LENOX AVE       | 04/21/23  | \$139,900  | \$85,760       | \$73,028      | \$18,888        | 0.10        | \$354,505    | 64-14-21-205-014      | Land Table RAG | 22.02%           |
| 64-14-21-305-012 | 75 HAMMOND ST       | 03/27/23  | \$159,999  | \$106,736      | \$66,758      | \$13,495        | 0.13        | \$513,523    |                       | Land Table RAG | 12.64%           |
| 64-14-21-333-010 | 512 HARPER ST       | 11/22/23  | \$106,000  | \$71,094       | \$45,766      | \$10,860        | 0.14        | \$324,582    |                       | Land Table RAG | 15.28%           |
| 64-14-21-207-012 | 555 MARKLE AVE      | 01/05/22  | \$122,000  | \$82,454       | \$50,406      | \$10,860        | 0.14        | \$370,632    |                       | Land Table RAG | 13.17%           |
| 64-14-16-479-020 | 719 E MADISON AVE   | 06/17/22  | \$125,000  | \$84,756       | \$51,104      | \$10,860        | 0.13        | \$390,107    |                       | Land Table RAG | 12.81%           |
| 64-14-16-479-030 | 765 E MADISON AVE   | 01/03/22  | \$115,000  | \$77,957       | \$47,116      | \$10,073        | 0.11        | \$416,956    |                       | Land Table RAG | 12.92%           |
| 64-14-16-453-032 | 587 E MANSFIELD AVE | 09/29/23  | \$130,000  | \$88,668       | \$52,822      | \$11,490        | 0.24        | \$220,092    |                       | Land Table RAG | 12.96%           |
| 64-14-16-406-012 | 686 4TH AVE         | 10/07/22  | \$139,900  | \$95,600       | \$54,260      | \$10,860        | 0.15        | \$364,161    |                       | Land Table RAG | 11.36%           |
| 64-14-21-328-025 | 47 OLIVER ST        | 03/04/22  | \$119,000  | \$82,527       | \$47,333      | \$10,860        | 0.13        | \$358,583    |                       | Land Table RAG | 13.16%           |
| 64-14-16-429-012 | 786 2ND AVE         | 06/10/22  | \$170,000  | \$118,070      | \$63,420      | \$11,490        | 0.18        | \$344,674    |                       | Land Table RAG | 9.73%            |
| 64-14-16-476-023 | 731 E BEVERLY AVE   | 06/07/23  | \$134,500  | \$94,461       | \$51,215      | \$11,176        | 0.16        | \$312,287    |                       | Land Table RAG | 11.83%           |
| 64-14-16-453-009 | 562 E TENNYSON AVE  | 02/01/23  | \$117,900  | \$83,503       | \$45,257      | \$10,860        | 0.12        | \$370,959    |                       | Land Table RAG | 13.01%           |
| 64-14-16-476-041 | 718 1ST AVE         | 11/04/22  | \$165,000  | \$117,112      | \$64,965      | \$17,077        | 0.36        | \$180,961    |                       | Land Table RAG | 14.58%           |
| 64-14-21-203-018 | 567 WESBROOK ST     | 04/25/22  | \$145,000  | \$102,939      | \$51,505      | \$9,444         | 0.10        | \$500,049    |                       | Land Table RAG | 9.17%            |
| 64-14-16-408-021 | 651 1ST AVE         | 09/29/23  | \$130,000  | \$92,472       | \$48,704      | \$11,176        | 0.17        | \$279,908    |                       | Land Table RAG | 12.09%           |
| 64-14-16-454-026 | 587 E MADISON AVE   | 10/10/23  | \$102,500  | \$73,442       | \$39,131      | \$10,073        | 0.11        | \$346,292    |                       | Land Table RAG | 13.72%           |
| 64-14-16-453-027 | 567 E MANSFIELD AVE | 12/07/22  | \$135,000  | \$96,806       | \$49,054      | \$10,860        | 0.12        | \$402,082    |                       | Land Table RAG | 11.22%           |
| 64-14-16-401-021 | 585 4TH AVE         | 06/02/22  | \$125,000  | \$89,646       | \$46,214      | \$10,860        | 0.15        | \$310,161    |                       | Land Table RAG | 12.11%           |
| 64-14-21-202-011 | 627 LEBARON AVE     | 09/20/23  | \$165,000  | \$118,942      | \$66,362      | \$20,304        | 0.12        | \$297,587    | 64-14-21-202-012      | Land Table RAG | 17.07%           |
| 64-14-16-253-024 | 670 CLARA AVE       | 08/11/23  | \$137,000  | \$98,791       | \$49,699      | \$11,490        | 0.19        | \$265,770    |                       | Land Table RAG | 11.63%           |
| 64-14-21-203-016 | 555 WESBROOK ST     | 01/21/22  | \$108,000  | \$78,045       | \$41,445      | \$11,490        | 0.21        | \$201,189    |                       | Land Table RAG | 14.72%           |
| 64-14-16-479-023 | 735 E MADISON AVE   | 02/04/22  | \$123,000  | \$89,314       | \$44,546      | \$10,860        | 0.13        | \$348,016    |                       | Land Table RAG | 12.16%           |
| 64-14-16-479-034 | 781 E MADISON AVE   | 02/17/22  | \$125,900  | \$92,646       | \$43,327      | \$10,073        | 0.11        | \$383,425    |                       | Land Table RAG | 10.87%           |
| 64-14-16-308-019 | 381 1ST AVE         | 08/22/22  | \$187,000  | \$137,989      | \$60,187      | \$11,176        | 0.16        | \$380,930    |                       | Land Table RAG | 8.10%            |
| 64-14-16-479-027 | 753 E MADISON AVE   | 02/02/23  | \$109,000  | \$80,670       | \$38,403      | \$10,073        | 0.11        | \$339,850    |                       | Land Table RAG | 12.49%           |
| 64-14-16-306-022 | 395 3RD AVE         | 07/18/22  | \$75,000   | \$56,075       | \$29,785      | \$10,860        | 0.15        | \$199,899    |                       | Land Table RAG | 19.37%           |
| 64-14-21-257-022 | 891 SPENCE ST       | 08/12/22  | \$190,000  | \$142,341      | \$58,519      | \$10,860        | 0.14        | \$433,474    |                       | Land Table RAG | 7.63%            |
| 64-14-16-405-002 | 636 E COLUMBIA AVE  | 10/02/23  | \$127,000  | \$96,354       | \$41,506      | \$10,860        | 0.15        | \$278,564    |                       | Land Table RAG | 11.27%           |
| 64-14-16-428-003 | 726 3RD AVE         | 11/10/22  | \$155,000  | \$122,802      | \$43,058      | \$10,860        | 0.15        | \$288,980    |                       | Land Table RAG | 8.84%            |

City of Pontiac

Land Table RAG

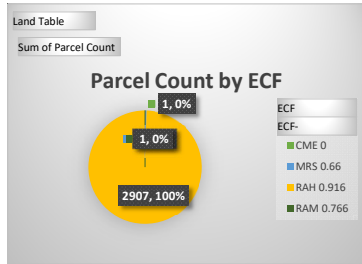
| Parcel Number    | Street Address      | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale          | Land Table     | Land to Building |
|------------------|---------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|--------------------------------|----------------|------------------|
| 64-14-16-328-005 | 470 3RD AVE         | 02/18/22  | \$97,000   | \$77,420       | \$30,440      | \$10,860        | 0.15        | \$204,295    |                                | Land Table RAG | 14.03%           |
| 64-14-16-252-038 | 647 CLARA AVE       | 09/08/23  | \$122,500  | \$99,374       | \$34,616      | \$11,490        | 0.24        | \$146,059    |                                | Land Table RAG | 11.56%           |
| 64-14-16-408-013 | 690 2ND AVE         | 09/21/23  | \$110,000  | \$89,440       | \$31,736      | \$11,176        | 0.18        | \$179,299    |                                | Land Table RAG | 12.50%           |
| 64-14-21-204-007 | 650 LEBARON AVE     | 02/09/22  | \$90,000   | \$73,233       | \$26,211      | \$9,444         | 0.10        | \$254,476    |                                | Land Table RAG | 12.90%           |
| 64-14-21-331-021 | 709 N PERRY ST      | 07/14/23  | \$119,999  | \$97,969       | \$33,206      | \$11,176        | 0.17        | \$197,655    |                                | Land Table RAG | 11.41%           |
| 64-14-16-405-031 | 705 4TH AVE         | 01/21/22  | \$128,000  | \$104,719      | \$34,141      | \$10,860        | 0.15        | \$229,134    |                                | Land Table RAG | 10.37%           |
| 64-14-16-453-013 | 578 E TENNYSON AVE  | 06/07/22  | \$80,000   | \$65,492       | \$25,368      | \$10,860        | 0.12        | \$207,934    |                                | Land Table RAG | 16.58%           |
| 64-14-16-457-004 | 638 E TENNYSON AVE  | 03/24/23  | \$102,000  | \$83,543       | \$29,317      | \$10,860        | 0.12        | \$240,303    |                                | Land Table RAG | 13.00%           |
| 64-14-16-302-016 | 354 4TH AVE         | 09/06/23  | \$185,000  | \$151,822      | \$44,038      | \$10,860        | 0.15        | \$295,557    |                                | Land Table RAG | 7.15%            |
| 64-14-21-202-010 | 668 E MADISON AVE   | 02/27/23  | \$80,000   | \$65,766       | \$23,678      | \$9,444         | 0.10        | \$229,883    |                                | Land Table RAG | 14.36%           |
| 64-14-16-457-037 | 695 E MANSFIELD AVE | 02/10/22  | \$105,000  | \$86,756       | \$29,104      | \$10,860        | 0.12        | \$238,557    |                                | Land Table RAG | 12.52%           |
| 64-14-21-209-004 | 562 MARKLE AVE      | 06/15/23  | \$110,000  | \$90,915       | \$30,575      | \$11,490        | 0.21        | \$146,995    |                                | Land Table RAG | 12.64%           |
| 64-14-21-379-004 | 484 HARPER ST       | 07/27/23  | \$85,000   | \$71,522       | \$24,338      | \$10,860        | 0.12        | \$197,870    |                                | Land Table RAG | 15.18%           |
| 64-14-21-203-015 | 610 LEBARON AVE     | 07/07/23  | \$119,999  | \$102,264      | \$29,225      | \$11,490        | 0.21        | \$137,854    |                                | Land Table RAG | 11.24%           |
| 64-14-16-306-012 | 424 4TH AVE         | 03/18/22  | \$150,000  | \$128,031      | \$32,829      | \$10,860        | 0.15        | \$220,329    |                                | Land Table RAG | 8.48%            |
| 64-14-16-406-020 | 645 3RD AVE         | 09/01/22  | \$125,000  | \$107,033      | \$28,827      | \$10,860        | 0.15        | \$193,470    |                                | Land Table RAG | 10.15%           |
| 64-14-21-203-023 | 587 WESBROOK ST     | 05/24/22  | \$65,000   | \$56,085       | \$18,359      | \$9,444         | 0.10        | \$178,243    |                                | Land Table RAG | 16.84%           |
| 64-14-16-305-018 | 391 4TH AVE         | 06/02/23  | \$220,000  | \$190,443      | \$40,417      | \$10,860        | 0.15        | \$271,255    |                                | Land Table RAG | 5.70%            |
| 64-14-21-303-006 | 130 MARQUETTE ST    | 12/08/22  | \$125,000  | \$109,068      | \$27,108      | \$11,176        | 0.16        | \$168,373    |                                | Land Table RAG | 10.25%           |
| 64-14-21-203-013 | 602 LEBARON AVE     | 04/22/22  | \$120,000  | \$107,198      | \$22,246      | \$9,444         | 0.10        | \$215,981    |                                | Land Table RAG | 8.81%            |
| 64-14-16-251-022 | 677 PEACOCK AVE     | 10/21/22  | \$135,000  | \$122,182      | \$24,308      | \$11,490        | 0.25        | \$98,016     |                                | Land Table RAG | 9.40%            |
| 64-14-21-377-027 | 515 OMAR ST         | 03/30/22  | \$80,000   | \$72,390       | \$18,470      | \$10,860        | 0.12        | \$148,952    |                                | Land Table RAG | 15.00%           |
| 64-14-21-254-026 | 730 JOSLYN AVE      | 09/23/22  | \$70,000   | \$63,845       | \$17,015      | \$10,860        | 0.12        | \$142,983    |                                | Land Table RAG | 17.01%           |
| 64-14-16-403-022 | 585 2ND AVE         | 11/10/22  | \$110,000  | \$103,038      | \$17,822      | \$10,860        | 0.15        | \$119,611    |                                | Land Table RAG | 10.54%           |
| 64-14-16-305-026 | 431 4TH AVE         | 03/13/23  | \$157,000  | \$151,086      | \$16,774      | \$10,860        | 0.15        | \$112,577    |                                | Land Table RAG | 7.19%            |
| 64-14-16-479-040 | 926 ARLENE AVE      | 10/04/22  | \$75,000   | \$72,550       | \$13,310      | \$10,860        | 0.12        | \$111,849    |                                | Land Table RAG | 14.97%           |
| 64-14-16-252-017 | 650 PEACOCK AVE     | 04/19/23  | \$200,000  | \$193,545      | \$23,532      | \$17,077        | 0.43        | \$54,472     |                                | Land Table RAG | 8.82%            |
| 64-14-16-407-031 | 701 2ND AVE         | 11/30/22  | \$90,100   | \$87,371       | \$13,589      | \$10,860        | 0.15        | \$91,201     |                                | Land Table RAG | 12.43%           |
| 64-14-21-205-007 | 578 WESBROOK ST     | 09/09/22  | \$105,000  | \$102,436      | (\$49,886)    | \$18,888        | 0.10        | (\$242,165)  | 64-14-21-205-008               | Land Table RAG | 18.44%           |
| 64-14-16-308-030 | 435 1ST AVE         | 10/18/23  | \$70,000   | \$68,788       | \$12,388      | \$11,176        | 0.16        | \$76,469     |                                | Land Table RAG | 16.25%           |
| 64-14-16-253-019 | 650 CLARA AVE       | 03/27/23  | \$113,000  | \$112,408      | \$12,082      | \$11,490        | 0.22        | \$54,423     |                                | Land Table RAG | 10.22%           |
| 64-14-21-331-026 | 685 N PERRY ST      | 03/25/22  | \$76,000   | \$78,615       | \$8,561       | \$11,176        | 0.17        | \$50,958     |                                | Land Table RAG | 14.22%           |
| 64-14-16-328-001 | 450 3RD AVE         | 08/02/23  | \$75,000   | \$79,189       | \$6,671       | \$10,860        | 0.15        | \$44,772     |                                | Land Table RAG | 13.71%           |
| 64-14-16-478-016 | 776 E TENNYSON AVE  | 09/30/22  | \$56,100   | \$59,864       | \$7,096       | \$10,860        | 0.12        | \$58,164     |                                | Land Table RAG | 18.14%           |
| 64-14-16-405-020 | 651 4TH AVE         | 03/28/23  | \$80,000   | \$85,606       | \$5,254       | \$10,860        | 0.15        | \$35,262     |                                | Land Table RAG | 12.69%           |
| 64-14-16-326-043 | 484 E COLUMBIA AVE  | 05/20/22  | \$190,000  | \$203,495      | (\$2,635)     | \$10,860        | 0.15        | (\$17,685)   |                                | Land Table RAG | 5.34%            |
| 64-14-16-401-030 | 1156 JOSLYN AVE     | 07/28/23  | \$120,000  | \$130,714      | \$776         | \$11,490        | 0.19        | \$4,042      |                                | Land Table RAG | 8.79%            |
| 64-14-21-381-003 | 54 GAGE ST          | 07/14/23  | \$65,000   | \$70,873       | \$4,987       | \$10,860        | 0.12        | \$40,545     |                                | Land Table RAG | 15.32%           |
| 64-14-16-327-020 | 481 3RD AVE         | 07/07/22  | \$130,000  | \$148,392      | (\$7,532)     | \$10,860        | 0.15        | (\$50,550)   |                                | Land Table RAG | 7.32%            |
| 64-14-16-308-021 | 391 1ST AVE         | 06/06/23  | \$60,100   | \$69,893       | \$1,383       | \$11,176        | 0.16        | \$8,698      |                                | Land Table RAG | 15.99%           |
| 64-14-16-304-012 | 335 1ST AVE         | 07/18/22  | \$87,000   | \$101,510      | (\$3,334)     | \$11,176        | 0.16        | (\$21,510)   |                                | Land Table RAG | 11.01%           |
| 64-14-21-331-014 | 132 OLIVER ST       | 01/03/23  | \$76,000   | \$93,053       | (\$6,193)     | \$10,860        | 0.14        | (\$45,204)   |                                | Land Table RAG | 11.67%           |
| 64-14-16-456-015 | 682 E BEVERLY AVE   | 03/11/22  | \$55,000   | \$70,200       | (\$4,340)     | \$10,860        | 0.12        | (\$35,574)   |                                | Land Table RAG | 15.47%           |
| 64-14-21-204-006 | 648 LEBARON AVE     | 11/17/23  | \$59,000   | \$77,853       | (\$7,363)     | \$11,490        | 0.10        | (\$49,087)   | 64-14-21-204-005               | Land Table RAG | 14.76%           |
| 64-14-21-210-011 | 648 MARKLE AVE      | 06/06/23  | \$50,000   | \$66,626       | (\$7,182)     | \$9,444         | 0.10        | (\$71,820)   |                                | Land Table RAG | 14.17%           |
| 64-14-16-277-008 | 721 CLARA AVE       | 04/22/22  | \$70,000   | \$94,237       | (\$4,107)     | \$20,130        | 0.99        | (\$4,136)    |                                | Land Table RAG | 21.36%           |
| 64-14-21-203-010 | 590 LEBARON AVE     | 05/23/23  | \$48,000   | \$66,106       | (\$8,662)     | \$9,444         | 0.10        | (\$84,097)   |                                | Land Table RAG | 14.29%           |
| 64-14-16-303-027 | 335 2ND AVE         | 07/01/22  | \$100,000  |                |               |                 | 0.15        | \$134,228    | -14-16-303-029, 64-14-16-303-C | Land Table RAG | #DIV/0!          |

# City of Pontiac

## Land Table RAH

| BSA DATABASE    |                    | SALES DATA                            |         |
|-----------------|--------------------|---------------------------------------|---------|
| Parcel Count    | 2920               | # of Sales                            | 184     |
| ECF Nbhd        | RAH, MRS, RAM, CME | Sales Ratio                           | 42.65%  |
| Min ECF         | 0.660              | (Land Resid.-Est. Land Value)/Est. LV | 188.09% |
| Max ECF         | 0.916              | % Change                              | 47.00%  |
| Land Table LtoB | 9.63%              | Projected Land Table LtoB             | 14.16%  |
| CVT LtoB        | 12.08%             | Sales Sample Size                     | 6.30%   |

| Color Key                          |  |
|------------------------------------|--|
| Vacant Sales                       |  |
| Demo Sales or New Build after sale |  |



|         | OLD RATE  | CALC'D RATE | USED RATE |
|---------|-----------|-------------|-----------|
| MEDIAN  | \$18,617  | \$53,633    | \$27,367  |
| MINIMUM | \$1,774   | \$5,111     | \$2,608   |
| MAXIMUM | \$124,114 | \$357,556   | \$182,448 |

| Parcel Number    | Street Address       | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-17-401-008 | 48 E COLUMBIA AVE    | 08/12/22  | \$179,000  | \$102,515      | \$119,756     | \$16,440        | 0.16        | \$369,617    | 64-14-17-401-007      | Land Table RAH | 16.04%           |
| 64-14-17-303-013 | 215 W STRATHMORE AVE | 08/05/22  | \$129,000  | \$77,594       | \$58,498      | \$7,092         | 0.11        | \$522,304    |                       | Land Table RAH | 9.14%            |
| 64-14-17-207-020 | 21 E HOPKINS AVE     | 10/17/23  | \$100,000  | \$60,737       | \$48,546      | \$9,283         | 0.22        | \$223,714    |                       | Land Table RAH | 15.28%           |
| 64-14-17-376-024 | 158 W CORNELL AVE    | 09/22/23  | \$122,000  | \$74,504       | \$55,716      | \$8,220         | 0.16        | \$354,879    |                       | Land Table RAH | 11.03%           |
| 64-14-17-203-021 | 73 E SHEFFIELD AVE   | 09/08/23  | \$110,000  | \$67,201       | \$49,891      | \$7,092         | 0.12        | \$422,805    |                       | Land Table RAH | 10.55%           |
| 64-14-17-129-035 | 92 W HOPKINS AVE     | 04/20/22  | \$155,000  | \$95,994       | \$68,289      | \$9,283         | 0.23        | \$302,164    |                       | Land Table RAH | 9.67%            |
| 64-14-17-378-005 | 149 W BEVERLY AVE    | 06/05/23  | \$124,000  | \$77,242       | \$53,850      | \$7,092         | 0.12        | \$464,224    |                       | Land Table RAH | 9.18%            |
| 64-14-19-277-002 | 752 CORTWRIGHT ST    | 08/03/23  | \$115,000  | \$72,003       | \$50,089      | \$7,092         | 0.11        | \$455,355    |                       | Land Table RAH | 9.85%            |
| 64-14-17-402-040 | 66 E LONGFELLOW AVE  | 07/11/22  | \$206,500  | \$129,764      | \$86,019      | \$9,283         | 0.23        | \$373,996    |                       | Land Table RAH | 7.15%            |
| 64-14-17-301-027 | 248 W LONGFELLOW AVE | 08/03/23  | \$114,000  | \$72,431       | \$48,661      | \$7,092         | 0.11        | \$434,473    |                       | Land Table RAH | 9.79%            |
| 64-14-17-351-008 | 235 W RUTGERS AVE    | 06/29/23  | \$117,500  | \$74,909       | \$50,811      | \$8,220         | 0.15        | \$329,942    |                       | Land Table RAH | 10.97%           |
| 64-14-17-129-025 | 132 W HOPKINS AVE    | 11/03/23  | \$80,000   | \$51,253       | \$35,839      | \$7,092         | 0.11        | \$319,991    |                       | Land Table RAH | 13.84%           |
| 64-14-19-205-034 | 823 INGLEWOOD        | 08/10/22  | \$127,000  | \$81,719       | \$54,564      | \$9,283         | 0.23        | \$237,235    |                       | Land Table RAH | 11.36%           |
| 64-14-17-451-038 | 86 E RUTGERS AVE     | 10/04/22  | \$147,900  | \$95,474       | \$61,709      | \$9,283         | 0.23        | \$264,845    |                       | Land Table RAH | 9.72%            |
| 64-14-17-301-039 | 200 W LONGFELLOW AVE | 02/28/23  | \$133,000  | \$86,454       | \$53,638      | \$7,092         | 0.11        | \$478,911    |                       | Land Table RAH | 8.20%            |
| 64-14-18-277-003 | 327 W HOPKINS AVE    | 12/28/23  | \$129,000  | \$84,254       | \$52,966      | \$8,220         | 0.15        | \$353,107    |                       | Land Table RAH | 9.76%            |
| 64-14-17-333-005 | 49 W FAIRMOUNT AVE   | 10/11/22  | \$157,000  | \$104,065      | \$60,027      | \$7,092         | 0.12        | \$513,051    |                       | Land Table RAH | 6.81%            |
| 64-14-17-304-031 | 232 W RUTGERS AVE    | 01/12/23  | \$110,000  | \$73,828       | \$43,264      | \$7,092         | 0.11        | \$386,286    |                       | Land Table RAH | 9.61%            |
| 64-14-17-351-028 | 244 W CORNELL AVE    | 09/13/23  | \$118,000  | \$79,237       | \$46,983      | \$8,220         | 0.15        | \$305,084    |                       | Land Table RAH | 10.37%           |
| 64-14-18-228-018 | 312 W HOPKINS AVE    | 04/27/22  | \$130,000  | \$87,306       | \$50,914      | \$8,220         | 0.15        | \$334,961    |                       | Land Table RAH | 9.42%            |
| 64-14-17-328-025 | 104 W FAIRMOUNT AVE  | 08/05/22  | \$110,000  | \$73,925       | \$58,920      | \$14,184        | 0.12        | \$251,795    | 64-14-17-328-024      | Land Table RAH | 19.19%           |
| 64-14-17-377-024 | 158 W BEVERLY AVE    | 03/23/23  | \$119,000  | \$80,122       | \$45,970      | \$7,092         | 0.12        | \$396,293    |                       | Land Table RAH | 8.85%            |
| 64-14-17-153-023 | 252 W ANN ARBOR AVE  | 07/26/23  | \$115,000  | \$77,540       | \$45,198      | \$7,738         | 0.14        | \$313,875    |                       | Land Table RAH | 9.98%            |
| 64-14-20-131-008 | 51 PARKDALE          | 06/24/22  | \$115,300  | \$77,793       | \$44,599      | \$7,092         | 0.11        | \$391,219    |                       | Land Table RAH | 9.12%            |
| 64-14-20-128-015 | 97 DRESDEN AVE       | 11/29/23  | \$87,500   | \$59,213       | \$35,379      | \$7,092         | 0.12        | \$299,822    |                       | Land Table RAH | 11.98%           |
| 64-14-17-303-027 | 248 W FAIRMOUNT AVE  | 04/28/23  | \$110,000  | \$74,547       | \$42,545      | \$7,092         | 0.11        | \$379,866    |                       | Land Table RAH | 9.51%            |
| 64-14-17-302-026 | 252 W STRATHMORE AVE | 09/13/23  | \$89,900   | \$61,737       | \$35,255      | \$7,092         | 0.11        | \$314,777    |                       | Land Table RAH | 11.49%           |
| 64-14-17-154-011 | 217 W ANN ARBOR AVE  | 02/08/23  | \$85,000   | \$58,426       | \$33,666      | \$7,092         | 0.12        | \$282,908    |                       | Land Table RAH | 12.14%           |
| 64-14-17-379-050 | 97 W TENNYSON AVE    | 01/28/22  | \$135,000  | \$92,919       | \$51,364      | \$9,283         | 0.23        | \$220,446    |                       | Land Table RAH | 9.99%            |
| 64-14-17-378-041 | 82 W TENNYSON AVE    | 02/17/22  | \$75,000   | \$51,831       | \$30,261      | \$7,092         | 0.12        | \$258,641    |                       | Land Table RAH | 13.68%           |
| 64-14-17-352-033 | 224 W BEVERLY AVE    | 06/13/23  | \$155,000  | \$107,200      | \$54,892      | \$7,092         | 0.12        | \$473,207    |                       | Land Table RAH | 6.62%            |
| 64-14-17-129-022 | 144 W HOPKINS AVE    | 12/12/22  | \$135,000  | \$93,426       | \$48,666      | \$7,092         | 0.11        | \$438,432    |                       | Land Table RAH | 7.59%            |
| 64-14-17-451-010 | 46 E RUTGERS AVE     | 07/15/22  | \$110,000  | \$76,598       | \$56,792      | \$14,184        | 0.12        | \$242,701    | 64-14-17-451-011      | Land Table RAH | 18.52%           |
| 64-14-17-304-044 | 180 W RUTGERS AVE    | 10/16/23  | \$110,000  | \$76,886       | \$40,852      | \$7,738         | 0.13        | \$304,866    |                       | Land Table RAH | 10.06%           |
| 64-14-17-152-023 | 252 W YPSILANTI AVE  | 07/08/22  | \$185,000  | \$129,909      | \$63,311      | \$8,220         | 0.15        | \$422,073    |                       | Land Table RAH | 6.33%            |
| 64-14-17-378-043 | 91 W BEVERLY AVE     | 02/08/23  | \$155,000  | \$109,128      | \$55,155      | \$9,283         | 0.23        | \$236,717    |                       | Land Table RAH | 8.51%            |
| 64-14-17-152-021 | 177 W YALE AVE       | 09/29/22  | \$86,000   | \$61,300       | \$32,438      | \$7,738         | 0.12        | \$261,597    |                       | Land Table RAH | 12.62%           |
| 64-14-17-207-037 | 18 E PRINCETON AVE   | 12/01/23  | \$13,000   |                |               |                 | 0.19        | \$69,519     |                       | Land Table RAH | #DIV/0!          |
| 64-14-19-279-012 | 802 BLAINE AVE       | 03/29/22  | \$137,000  | \$98,679       | \$63,839      | \$10,209        | 0.11        | \$292,839    | 64-14-19-279-003      | Land Table RAH | 10.35%           |
| 64-14-17-207-009 | 42 E PRINCETON AVE   | 02/06/23  | \$145,000  | \$105,933      | \$53,251      | \$14,184        | 0.12        | \$225,640    | 64-14-17-207-010      | Land Table RAH | 13.39%           |
| 64-14-17-355-011 | 993 CARLISLE ST      | 11/01/22  | \$139,000  | \$101,746      | \$44,992      | \$7,738         | 0.13        | \$348,775    |                       | Land Table RAH | 7.61%            |
| 64-14-17-377-006 | 145 W CORNELL AVE    | 04/26/22  | \$86,112   | \$63,220       | \$29,984      | \$7,092         | 0.12        | \$258,483    |                       | Land Table RAH | 11.22%           |

# City of Pontiac

## Land Table RAH

| Parcel Number    | Street Address       | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale          | Land Table     | Land to Building |
|------------------|----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|--------------------------------|----------------|------------------|
| 64-14-17-176-033 | 136 W YALE AVE       | 09/14/23  | \$205,000  | \$150,563      | \$62,657      | \$8,220         | 0.17        | \$375,192    |                                | Land Table RAH | 5.46%            |
| 64-14-20-133-002 | 77 N MERRIMAC ST     | 04/26/22  | \$110,000  | \$81,520       | \$48,426      | \$10,640        | 0.08        | \$288,250    | 64-14-20-133-003               | Land Table RAH | 13.05%           |
| 64-14-17-455-015 | 113 E BEVERLY AVE    | 01/24/23  | \$205,000  | \$152,699      | \$61,584      | \$9,283         | 0.23        | \$264,309    |                                | Land Table RAH | 6.08%            |
| 64-14-17-404-026 | 37 E RUTGERS AVE     | 05/20/22  | \$110,000  | \$82,066       | \$35,026      | \$7,092         | 0.12        | \$299,368    |                                | Land Table RAH | 8.64%            |
| 64-14-17-302-007 | 239 W LONGFELLOW AVE | 08/18/22  | \$92,300   | \$68,902       | \$30,490      | \$7,092         | 0.11        | \$272,232    |                                | Land Table RAH | 10.29%           |
| 64-14-17-455-010 | 105 E BEVERLY AVE    | 10/31/22  | \$110,000  | \$82,242       | \$34,850      | \$7,092         | 0.12        | \$297,863    |                                | Land Table RAH | 8.62%            |
| 64-14-17-355-007 | 978 DEWEY ST         | 02/10/23  | \$122,000  | \$91,406       | \$37,686      | \$7,092         | 0.12        | \$327,704    |                                | Land Table RAH | 7.76%            |
| 64-14-17-303-014 | 211 W STRATHMORE AVE | 10/02/23  | \$108,000  | \$81,084       | \$34,008      | \$7,092         | 0.11        | \$303,643    |                                | Land Table RAH | 8.75%            |
| 64-14-17-301-016 | 199 W COLUMBIA AVE   | 09/15/23  | \$87,000   | \$65,361       | \$28,731      | \$7,092         | 0.12        | \$245,564    |                                | Land Table RAH | 10.85%           |
| 64-14-18-279-008 | 305 W YALE AVE       | 11/23/22  | \$129,000  | \$97,010       | \$40,210      | \$8,220         | 0.16        | \$259,419    |                                | Land Table RAH | 8.47%            |
| 64-14-19-208-017 | 813 MONTICELLO AVE   | 07/08/22  | \$62,000   | \$46,615       | \$23,123      | \$7,738         | 0.14        | \$170,022    |                                | Land Table RAH | 16.60%           |
| 64-14-17-256-007 | 118 E YPSILANTI AVE  | 05/19/23  | \$190,000  | \$142,979      | \$54,759      | \$7,738         | 0.15        | \$375,062    |                                | Land Table RAH | 5.41%            |
| 64-14-17-152-002 | 1284 STANLEY AVE     | 07/17/23  | \$127,400  | \$95,914       | \$39,706      | \$8,220         | 0.17        | \$240,642    |                                | Land Table RAH | 8.57%            |
| 64-14-17-328-019 | 134 W FAIRMOUNT AVE  | 12/14/23  | \$90,000   | \$67,902       | \$29,836      | \$7,738         | 0.13        | \$226,030    |                                | Land Table RAH | 11.40%           |
| 64-14-18-283-017 | 282 W COLUMBIA AVE   | 06/30/23  | \$167,000  | \$126,799      | \$49,484      | \$9,283         | 0.26        | \$191,798    |                                | Land Table RAH | 7.32%            |
| 64-14-19-281-017 | 772 MAE CT           | 08/15/23  | \$72,000   | \$54,845       | \$24,247      | \$7,092         | 0.12        | \$203,756    |                                | Land Table RAH | 12.93%           |
| 64-14-20-155-005 | 742 LIVINGSTON AVE   | 01/18/22  | \$102,000  | \$78,043       | \$31,695      | \$7,738         | 0.13        | \$245,698    |                                | Land Table RAH | 9.92%            |
| 64-14-20-151-002 | 749 STANLEY AVE      | 11/17/23  | \$100,000  | \$76,801       | \$30,937      | \$7,738         | 0.15        | \$209,034    |                                | Land Table RAH | 10.08%           |
| 64-14-17-352-023 | 264 W BEVERLY AVE    | 03/04/22  | \$120,000  | \$92,388       | \$35,832      | \$8,220         | 0.16        | \$231,174    |                                | Land Table RAH | 8.90%            |
| 64-14-17-304-010 | 227 W FAIRMOUNT AVE  | 08/24/23  | \$115,000  | \$88,651       | \$33,441      | \$7,092         | 0.11        | \$298,580    |                                | Land Table RAH | 8.00%            |
| 64-14-20-154-008 | 192 LAKESIDE ST      | 01/21/22  | \$140,000  | \$108,187      | \$39,551      | \$7,738         | 0.13        | \$306,597    |                                | Land Table RAH | 7.15%            |
| 64-14-17-176-035 | 125 W HOPKINS AVE    | 04/07/23  | \$125,000  | \$96,681       | \$37,602      | \$9,283         | 0.29        | \$129,662    |                                | Land Table RAH | 9.60%            |
| 64-14-20-102-032 | 160 DRESDEN AVE      | 03/27/23  | \$85,000   | \$65,905       | \$26,833      | \$7,738         | 0.13        | \$211,283    |                                | Land Table RAH | 11.74%           |
| 64-14-17-254-003 | 93 E YPSILANTI AVE   | 02/15/22  | \$85,000   | \$66,121       | \$25,971      | \$7,092         | 0.12        | \$220,093    |                                | Land Table RAH | 10.73%           |
| 64-14-17-302-029 | 240 W STRATHMORE AVE | 06/02/23  | \$94,000   | \$73,139       | \$27,953      | \$7,092         | 0.11        | \$249,580    |                                | Land Table RAH | 9.70%            |
| 64-14-20-102-028 | 176 DRESDEN          | 07/13/22  | \$75,000   | \$58,603       | \$23,489      | \$7,092         | 0.12        | \$199,059    |                                | Land Table RAH | 12.10%           |
| 64-14-17-352-010 | 227 W CORNELL AVE    | 01/19/22  | \$101,000  | \$79,222       | \$28,870      | \$7,092         | 0.12        | \$248,879    |                                | Land Table RAH | 8.95%            |
| 64-14-17-359-002 | 163 W KENNETT RD     | 01/24/22  | \$85,000   | \$66,731       | \$27,552      | \$9,283         | 0.18        | \$153,922    |                                | Land Table RAH | 13.91%           |
| 64-14-18-278-003 | 380 W YPSILANTI AVE  | 05/25/23  | \$110,000  | \$86,518       | \$32,765      | \$9,283         | 0.23        | \$145,622    |                                | Land Table RAH | 10.73%           |
| 64-14-20-132-008 | 101 N MERRIMAC ST    | 05/17/23  | \$75,000   | \$59,107       | \$21,213      | \$5,320         | 0.08        | \$252,536    |                                | Land Table RAH | 9.00%            |
| 64-14-17-301-026 | 252 W LONGFELLOW AVE | 02/03/23  | \$98,000   | \$77,470       | \$27,622      | \$7,092         | 0.11        | \$246,625    |                                | Land Table RAH | 9.15%            |
| 64-14-18-279-013 | 279 W YALE AVE       | 06/22/22  | \$120,000  | \$94,877       | \$34,406      | \$9,283         | 0.18        | \$195,489    |                                | Land Table RAH | 9.78%            |
| 64-14-17-378-013 | 115 W BEVERLY AVE    | 11/01/23  | \$135,000  | \$107,295      | \$41,889      | \$14,184        | 0.12        | \$179,013    | 64-14-17-378-014               | Land Table RAH | 13.22%           |
| 64-14-19-276-019 | 840 BLAINE AVE       | 01/28/22  | \$70,000   | \$55,673       | \$19,647      | \$5,320         | 0.08        | \$245,588    |                                | Land Table RAH | 9.56%            |
| 64-14-17-381-022 | 32 W CORNELL AVE     | 08/31/22  | \$87,500   | \$70,376       | \$26,407      | \$9,283         | 0.21        | \$127,570    |                                | Land Table RAH | 13.19%           |
| 64-14-17-452-028 | 49 E BEVERLY AVE     | 09/29/23  | \$68,000   | \$54,825       | \$20,267      | \$7,092         | 0.12        | \$173,222    |                                | Land Table RAH | 12.94%           |
| 64-14-17-327-028 | 134 W STRATHMORE AVE | 06/07/23  | \$82,000   | \$66,170       | \$23,568      | \$7,738         | 0.13        | \$187,048    |                                | Land Table RAH | 11.69%           |
| 64-14-17-383-018 | 40 W TENNYSON AVE    | 04/13/22  | \$100,000  | \$80,836       | \$26,256      | \$7,092         | 0.12        | \$224,410    |                                | Land Table RAH | 8.77%            |
| 64-14-17-379-034 | 128 W MANSFIELD AVE  | 01/28/22  | \$82,500   | \$66,950       | \$23,288      | \$7,738         | 0.12        | \$187,806    |                                | Land Table RAH | 11.56%           |
| 64-14-17-329-031 | 134 W RUTGERS AVE    | 12/21/23  | \$75,000   | \$61,270       | \$21,468      | \$7,738         | 0.14        | \$155,565    |                                | Land Table RAH | 12.63%           |
| 64-14-17-154-022 | 173 W ANN ARBOR AVE  | 04/20/22  | \$160,000  | \$130,965      | \$36,773      | \$7,738         | 0.13        | \$274,425    |                                | Land Table RAH | 5.91%            |
| 64-14-17-258-001 | 94 E ANN ARBOR AVE   | 03/03/22  | \$119,900  | \$98,134       | \$31,049      | \$9,283         | 0.25        | \$122,723    |                                | Land Table RAH | 9.46%            |
| 64-14-17-152-038 | 188 W YPSILANTI AVE  | 09/14/23  | \$90,300   | \$74,042       | \$23,350      | \$7,092         | 0.11        | \$212,273    |                                | Land Table RAH | 9.58%            |
| 64-14-20-107-001 | 850 TERRY AVE        | 09/29/23  | \$101,500  | \$84,478       | \$24,760      | \$7,738         | 0.13        | \$189,008    |                                | Land Table RAH | 9.16%            |
| 64-14-18-283-006 | 1232 MEADOWLAWN DR   | 05/20/22  | \$100,000  | \$83,326       | \$25,957      | \$9,283         | 0.22        | \$120,171    |                                | Land Table RAH | 11.14%           |
| 64-14-17-129-004 | 145 W PRINCETON AVE  | 03/15/23  | \$100,000  | \$83,480       | \$23,612      | \$7,092         | 0.11        | \$212,721    |                                | Land Table RAH | 8.50%            |
| 64-14-17-102-029 | 236 W PRINCETON AVE  | 04/24/23  | \$110,000  | \$91,994       | \$25,098      | \$7,092         | 0.11        | \$224,089    |                                | Land Table RAH | 7.71%            |
| 64-14-17-382-028 | 60 W BEVERLY AVE     | 10/30/23  | \$67,000   | \$56,404       | \$19,879      | \$9,283         | 0.23        | \$85,318     |                                | Land Table RAH | 16.46%           |
| 64-14-18-429-026 | 1133 STANLEY AVE     | 08/10/22  | \$210,000  | \$177,370      | \$41,913      | \$9,283         | 0.22        | \$194,042    |                                | Land Table RAH | 5.23%            |
| 64-14-18-281-010 | 1251 CHERRYLAWN DR   | 04/18/23  | \$98,000   | \$82,928       | \$24,355      | \$9,283         | 0.22        | \$112,755    |                                | Land Table RAH | 11.19%           |
| 64-14-17-330-008 | 37 W COLUMBIA AVE    | 12/12/22  | \$114,500  | \$96,932       | \$26,851      | \$9,283         | 0.23        | \$115,240    |                                | Land Table RAH | 9.58%            |
| 64-14-17-177-019 | 51 W HOPKINS AVE     | 05/13/22  | \$100,000  | \$84,707       | \$44,596      | \$14,184        | 0.12        | \$193,896    | 64-14-17-177-020               | Land Table RAH | 16.74%           |
| 64-14-17-152-005 | 253 W YALE AVE       | 08/05/22  | \$71,900   | \$61,125       | \$18,513      | \$7,738         | 0.15        | \$125,939    |                                | Land Table RAH | 12.66%           |
| 64-14-20-104-022 | 184 PARKDALE AVE     | 03/31/22  | \$88,900   | \$75,578       | \$20,414      | \$7,092         | 0.11        | \$183,910    |                                | Land Table RAH | 9.38%            |
| 64-14-20-152-028 | 736 STANLEY AVE      | 01/25/23  | \$166,000  | \$141,480      | \$33,803      | \$9,283         | 0.28        | \$121,158    |                                | Land Table RAH | 6.56%            |
| 64-14-20-126-017 | 142 DRESDEN AVE      | 06/15/23  | \$90,000   | \$76,863       | \$27,321      | \$14,184        | 0.12        | \$115,767    | 64-14-20-126-003               | Land Table RAH | 18.45%           |
| 64-14-18-280-002 | 1257 CLOVERLAWN DR   | 07/06/22  | \$100,000  | \$85,510       | \$49,748      | \$27,849        | 0.29        | \$56,468     | -14-18-280-001, 64-14-18-280-0 | Land Table RAH | 32.57%           |
| 64-14-17-402-019 | 78 E LONGFELLOW AVE  | 11/17/23  | \$100,000  | \$85,880       | \$21,212      | \$7,092         | 0.12        | \$181,299    |                                | Land Table RAH | 8.26%            |
| 64-14-17-351-044 | 180 W CORNELL AVE    | 08/23/23  | \$110,000  | \$94,474       | \$24,809      | \$9,283         | 0.17        | \$142,580    |                                | Land Table RAH | 9.83%            |
| 64-14-17-207-016 | 74 E PRINCETON AVE   | 06/15/22  | \$110,000  | \$94,549       | \$22,543      | \$7,092         | 0.12        | \$191,042    |                                | Land Table RAH | 7.50%            |
| 64-14-17-355-006 | 982 DEWEY ST         | 12/29/23  | \$100,000  | \$86,127       | \$20,965      | \$7,092         | 0.12        | \$182,304    |                                | Land Table RAH | 8.23%            |
| 64-14-19-227-005 | 720 VAUGHT ST        | 05/17/23  | \$52,000   | \$45,163       | \$12,157      | \$5,320         | 0.08        | \$162,093    |                                | Land Table RAH | 11.78%           |
| 64-14-17-379-043 | 88 W MANSFIELD AVE   | 09/05/23  | \$121,000  | \$105,237      | \$25,046      | \$9,283         | 0.25        | \$100,992    |                                | Land Table RAH | 8.82%            |
| 64-14-20-133-020 | 26 S MERRIMAC ST     | 01/18/22  | \$90,000   | \$78,701       | \$20,582      | \$9,283         | 0.25        | \$82,000     |                                | Land Table RAH | 11.80%           |
| 64-14-19-279-022 | 695 KINNEY RD        | 03/04/22  | \$125,000  | \$109,426      | \$23,312      | \$7,738         | 0.12        | \$189,528    |                                | Land Table RAH | 7.07%            |
| 64-14-17-154-001 | 263 W ANN ARBOR AVE  | 08/02/22  | \$130,000  | \$114,684      | \$24,599      | \$9,283         | 0.30        | \$83,105     |                                | Land Table RAH | 8.09%            |
| 64-14-18-428-012 | 1144 CHERRYLAWN DR   | 10/16/23  | \$90,500   | \$80,683       | \$19,100      | \$9,283         | 0.22        | \$88,426     |                                | Land Table RAH | 11.51%           |
| 64-14-19-207-036 | 814 ORLANDO AVE      | 10/13/22  | \$90,000   | \$81,248       | \$18,035      | \$9,283         | 0.23        | \$78,413     |                                | Land Table RAH | 11.43%           |
| 64-14-17-304-039 | 200 W RUTGERS AVE    | 11/03/23  | \$84,000   | \$75,863       | \$15,229      | \$7,092         | 0.11        | \$135,973    |                                | Land Table RAH | 9.35%            |
| 64-14-17-404-013 | 58 E FAIRMOUNT AVE   | 01/21/22  | \$120,000  | \$108,401      | \$18,691      | \$7,092         | 0.12        | \$159,752    |                                | Land Table RAH | 6.54%            |

# City of Pontiac

## Land Table RAH

| Parcel Number    | Street Address       | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale          | Land Table     | Land to Building |
|------------------|----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|--------------------------------|----------------|------------------|
| 64-14-17-328-021 | 122 W FAIRMOUNT AVE  | 04/11/22  | \$71,000   | \$64,719       | \$13,373      | \$7,092         | 0.12        | \$114,299    |                                | Land Table RAH | 10.96%           |
| 64-14-18-476-011 | 1047 CLOVERLAWN DR   | 05/04/22  | \$189,000  | \$173,135      | \$25,148      | \$9,283         | 0.27        | \$93,487     |                                | Land Table RAH | 5.36%            |
| 64-14-17-381-024 | 24 W CORNELL AVE     | 02/17/22  | \$69,075   | \$63,290       | \$15,068      | \$9,283         | 0.21        | \$72,792     |                                | Land Table RAH | 14.67%           |
| 64-14-17-153-015 | 205 W YPSILANTI AVE  | 04/07/23  | \$67,000   | \$61,862       | \$12,876      | \$7,738         | 0.12        | \$106,413    |                                | Land Table RAH | 12.51%           |
| 64-14-17-254-008 | 113 E YPSILANTI AVE  | 04/21/23  | \$110,000  | \$101,785      | \$15,307      | \$7,092         | 0.12        | \$129,720    |                                | Land Table RAH | 6.97%            |
| 64-14-18-476-001 | CLOVERLAWN           | 12/14/22  | \$20,000   |                |               |                 | 0.27        | \$37,453     | 64-14-18-476-002               | Land Table RAH | #DIV/0!          |
| 64-14-17-376-040 | 86 W CORNELL AVE     | 05/25/22  | \$80,565   | \$74,882       | \$14,966      | \$9,283         | 0.21        | \$72,300     |                                | Land Table RAH | 12.40%           |
| 64-14-17-332-017 | 48 W FAIRMOUNT AVE   | 11/28/22  | \$65,000   | \$60,486       | \$11,606      | \$7,092         | 0.12        | \$99,197     |                                | Land Table RAH | 11.73%           |
| 64-14-17-153-032 | 216 W ANN ARBOR AVE  | 01/27/23  | \$62,000   | \$57,922       | \$11,816      | \$7,738         | 0.12        | \$97,653     |                                | Land Table RAH | 13.36%           |
| 64-14-19-286-008 | 694 LIVINGSTON AVE   | 06/16/22  | \$80,000   | \$75,701       | \$12,037      | \$7,738         | 0.13        | \$93,310     |                                | Land Table RAH | 10.22%           |
| 64-14-17-403-026 | 33 E FAIRMOUNT AVE   | 02/02/23  | \$112,000  | \$106,167      | \$12,925      | \$7,092         | 0.12        | \$110,470    |                                | Land Table RAH | 6.68%            |
| 64-14-17-351-020 | 187 W RUTGERS AVE    | 06/06/22  | \$86,000   | \$81,653       | \$12,567      | \$8,220         | 0.16        | \$80,558     |                                | Land Table RAH | 10.07%           |
| 64-14-17-302-039 | 200 W STRATHMORE AVE | 11/04/22  | \$83,000   | \$78,910       | \$11,182      | \$7,092         | 0.11        | \$99,839     |                                | Land Table RAH | 8.99%            |
| 64-14-20-107-037 | 95 PARKDALE AVE      | 05/03/23  | \$157,000  | \$149,974      | \$16,309      | \$9,283         | 0.21        | \$76,568     |                                | Land Table RAH | 6.19%            |
| 64-14-17-255-017 | 66 E YPSILANTI AVE   | 02/21/23  | \$65,000   | \$62,314       | \$9,778       | \$7,092         | 0.12        | \$82,864     |                                | Land Table RAH | 11.38%           |
| 64-14-20-126-033 | 130 DRESDEN AVE      | 12/27/23  | \$195,000  | \$187,415      | \$16,868      | \$9,283         | 0.24        | \$71,779     |                                | Land Table RAH | 4.95%            |
| 64-14-17-256-008 | 122 E YPSILANTI AVE  | 03/23/23  | \$135,000  | \$130,610      | \$12,128      | \$7,738         | 0.15        | \$81,396     |                                | Land Table RAH | 5.92%            |
| 64-14-20-131-040 | 71 PARKDALE AVE      | 02/17/22  | \$95,000   | \$92,132       | \$10,606      | \$7,738         | 0.15        | \$71,662     |                                | Land Table RAH | 8.40%            |
| 64-14-17-176-026 | 108 W YALE AVE       | 10/07/22  | \$95,000   | \$92,766       | \$10,454      | \$8,220         | 0.15        | \$68,776     |                                | Land Table RAH | 8.86%            |
| 64-14-17-253-043 |                      | 01/18/22  | \$9,500    |                |               |                 | 0.21        | \$46,117     |                                | Land Table RAH | #DIV/0!          |
| 64-14-19-427-024 | 649 LOUNSBURY AVE    | 07/29/22  | \$170,000  | \$166,935      | \$12,348      | \$9,283         | 0.19        | \$66,746     |                                | Land Table RAH | 5.56%            |
| 64-14-17-131-005 | 70 W PRINCETON AVE   | 12/02/22  | \$98,000   | \$97,187       | \$8,551       | \$7,738         | 0.13        | \$64,293     |                                | Land Table RAH | 7.96%            |
| 64-14-20-135-007 | 45 S MERRIMAC ST     | 10/19/22  | \$159,900  | \$158,763      | \$8,229       | \$7,092         | 0.17        | \$49,275     |                                | Land Table RAH | 4.47%            |
| 64-14-19-206-034 | 817 ORLANDO AVE      | 08/17/23  | \$71,130   | \$70,792       | \$7,430       | \$7,092         | 0.12        | \$64,609     |                                | Land Table RAH | 10.02%           |
| 64-14-17-103-033 | 200 W HOPKINS AVE    | 05/10/23  | \$96,000   | \$96,287       | \$8,996       | \$9,283         | 0.22        | \$40,891     |                                | Land Table RAH | 9.64%            |
| 64-14-20-132-004 | 123 N MERRIMAC ST    | 02/09/22  | \$55,000   | \$55,171       | \$8,049       | \$8,220         | 0.17        | \$48,198     |                                | Land Table RAH | 14.90%           |
| 64-14-17-103-012 | 221 W PRINCETON AVE  | 08/31/23  | \$75,000   | \$75,964       | \$6,128       | \$7,092         | 0.11        | \$55,709     |                                | Land Table RAH | 9.34%            |
| 64-14-17-376-032 | 126 W CORNELL AVE    | 06/22/22  | \$67,000   | \$67,858       | \$8,425       | \$9,283         | 0.21        | \$40,898     |                                | Land Table RAH | 13.68%           |
| 64-14-19-208-028 | 818 PENSACOLA AVE    | 10/12/22  | \$60,000   | \$61,483       | \$7,800       | \$9,283         | 0.23        | \$33,913     |                                | Land Table RAH | 15.10%           |
| 64-14-20-107-022 | 148 N MERRIMAC ST    | 09/19/23  | \$40,250   | \$41,247       | \$4,323       | \$5,320         | 0.08        | \$57,640     |                                | Land Table RAH | 12.90%           |
| 64-14-17-154-042 | 213 W ANN ARBOR AVE  | 11/07/22  | \$66,000   | \$67,748       | \$7,535       | \$9,283         | 0.18        | \$42,095     |                                | Land Table RAH | 13.70%           |
| 64-14-18-428-016 | 1120 CHERRYLAWN DR   | 03/28/23  | \$87,000   | \$89,915       | \$6,368       | \$9,283         | 0.22        | \$29,481     |                                | Land Table RAH | 10.32%           |
| 64-14-17-301-013 | 211 W COLUMBIA AVE   | 12/30/22  | \$59,000   | \$61,883       | \$4,209       | \$7,092         | 0.12        | \$35,974     |                                | Land Table RAH | 11.46%           |
| 64-14-20-135-003 | 65 S MERRIMAC ST     | 02/24/22  | \$65,000   | \$68,348       | \$1,972       | \$5,320         | 0.08        | \$23,476     |                                | Land Table RAH | 7.78%            |
| 64-14-17-251-031 | 77 E YALE AVE        | 02/22/23  | \$105,000  | \$111,418      | \$2,865       | \$9,283         | 0.19        | \$15,000     |                                | Land Table RAH | 8.33%            |
| 64-14-19-281-014 | 784 MAE CT           | 08/26/22  | \$29,500   | \$31,371       | \$5,221       | \$7,092         | 0.12        | \$43,874     |                                | Land Table RAH | 22.61%           |
| 64-14-17-251-019 | 33 E YALE AVE        | 11/23/22  | \$58,000   | \$61,985       | \$3,107       | \$7,092         | 0.12        | \$26,331     |                                | Land Table RAH | 11.44%           |
| 64-14-17-154-024 | 248 W COLUMBIA AVE   | 10/17/23  | \$150,000  | \$160,475      | (\$1,192)     | \$9,283         | 0.20        | (\$5,901)    |                                | Land Table RAH | 5.78%            |
| 64-14-17-332-019 | 40 W FAIRMOUNT AVE   | 04/28/22  | \$73,000   | \$78,425       | \$1,667       | \$7,092         | 0.12        | \$14,248     |                                | Land Table RAH | 9.04%            |
| 64-14-20-131-028 | 22 N MERRIMAC ST     | 02/28/22  | \$69,900   | \$75,079       | \$13,589      | \$10,640        | 0.09        | \$78,549     | -14-20-131-029, 64-14-20-132-0 | Land Table RAH | 14.17%           |
| 64-14-18-228-008 | 299 W PRINCETON AVE  | 11/22/22  | \$110,000  | \$120,040      | (\$1,820)     | \$8,220         | 0.15        | (\$11,818)   |                                | Land Table RAH | 6.85%            |
| 64-14-19-206-050 | 798 INGLEWOOD AVE    | 04/01/22  | \$75,000   | \$82,623       | \$2,265       | \$9,888         | 0.37        | \$6,172      |                                | Land Table RAH | 11.97%           |
| 64-14-17-351-013 | 215 W RUTGERS AVE    | 10/25/22  | \$75,000   | \$82,821       | \$399         | \$8,220         | 0.16        | \$2,574      |                                | Land Table RAH | 9.93%            |
| 64-14-19-253-009 | 732 MONTICELLO AVE   | 12/05/22  | \$57,000   | \$63,020       | \$1,072       | \$7,092         | 0.12        | \$9,008      |                                | Land Table RAH | 11.25%           |
| 64-14-19-206-031 | 829 ORLANDO AVE      | 06/14/23  | \$87,000   | \$96,213       | (\$1,475)     | \$7,738         | 0.14        | (\$10,315)   |                                | Land Table RAH | 8.04%            |
| 64-14-17-451-019 | 21 E CORNELL AVE     | 05/12/23  | \$150,000  | \$166,078      | (\$8,986)     | \$7,092         | 0.12        | (\$76,803)   |                                | Land Table RAH | 4.27%            |
| 64-14-17-451-020 | 25 E CORNELL AVE     | 05/22/23  | \$150,000  | \$166,078      | (\$8,986)     | \$7,092         | 0.12        | (\$76,803)   |                                | Land Table RAH | 4.27%            |
| 64-14-17-332-010 | 25 W STRATHMORE AVE  | 05/15/23  | \$55,000   | \$61,373       | \$719         | \$7,092         | 0.12        | \$6,145      |                                | Land Table RAH | 11.56%           |
| 64-14-19-252-033 | 760 PENSACOLA AVE    | 03/10/22  | \$65,000   | \$72,807       | \$1,476       | \$9,283         | 0.17        | \$8,581      |                                | Land Table RAH | 12.75%           |
| 64-14-17-377-038 | 86 W BEVERLY AVE     | 06/07/23  | \$52,000   | \$58,826       | \$2,457       | \$9,283         | 0.23        | \$10,545     |                                | Land Table RAH | 15.78%           |
| 64-14-19-278-006 | 750 HOLLISTER ST     | 05/05/22  | \$80,000   | \$90,830       | (\$1,547)     | \$9,283         | 0.20        | (\$7,735)    |                                | Land Table RAH | 10.22%           |
| 64-14-17-328-033 | 93 W STRATHMORE AVE  | 08/19/22  | \$100,000  | \$114,490      | (\$4,602)     | \$9,888         | 0.35        | (\$13,149)   |                                | Land Table RAH | 8.64%            |
| 64-14-20-128-014 | 105 DRESDEN AVE      | 08/30/22  | \$85,000   | \$99,498       | (\$5,215)     | \$9,283         | 0.24        | (\$22,191)   |                                | Land Table RAH | 9.33%            |
| 64-14-20-128-012 | 121 DRESDEN AVE      | 06/05/22  | \$100,000  | \$117,232      | (\$7,949)     | \$9,283         | 0.24        | (\$33,826)   |                                | Land Table RAH | 7.92%            |
| 64-14-17-451-018 | 17 E CORNELL AVE     | 04/28/23  | \$140,000  | \$166,078      | (\$18,986)    | \$7,092         | 0.12        | (\$162,274)  |                                | Land Table RAH | 4.27%            |
| 64-14-17-451-008 | 38 E RUTGERS AVE     | 11/01/23  | \$65,000   | \$77,282       | (\$5,190)     | \$7,092         | 0.12        | (\$44,359)   |                                | Land Table RAH | 9.18%            |
| 64-14-17-452-016 | 66 E CORNELL AVE     | 07/18/23  | \$80,000   | \$98,133       | (\$8,850)     | \$9,283         | 0.18        | (\$50,571)   |                                | Land Table RAH | 9.46%            |
| 64-14-17-207-030 | 69 E HOPKINS AVE     | 12/21/23  | \$60,000   | \$74,147       | (\$7,055)     | \$7,092         | 0.12        | (\$59,788)   |                                | Land Table RAH | 9.56%            |
| 64-14-19-207-028 | 799 PENSACOLA AVE    | 07/12/23  | \$60,001   | \$74,294       | (\$7,201)     | \$7,092         | 0.12        | (\$62,617)   |                                | Land Table RAH | 9.55%            |
| 64-14-17-377-005 | 149 W CORNELL AVE    | 10/11/22  | \$50,000   | \$62,403       | (\$5,311)     | \$7,092         | 0.12        | (\$45,784)   |                                | Land Table RAH | 11.36%           |
| 64-14-17-151-034 | 172 W YALE AVE       | 07/06/23  | \$49,900   | \$62,339       | (\$4,701)     | \$7,738         | 0.12        | (\$37,911)   |                                | Land Table RAH | 12.41%           |
| 64-14-17-378-015 | 103 W BEVERLY AVE    | 09/09/22  | \$135,900  | \$170,308      | (\$25,125)    | \$9,283         | 0.23        | (\$107,833)  |                                | Land Table RAH | 5.45%            |
| 64-14-20-128-025 | 114 PARKDALE AVE     | 08/30/22  | \$57,000   | \$71,434       | (\$7,342)     | \$7,092         | 0.12        | (\$62,220)   |                                | Land Table RAH | 9.93%            |
| 64-14-17-255-018 | 70 E YPSILANTI AVE   | 08/30/23  | \$52,000   | \$65,630       | (\$6,538)     | \$7,092         | 0.12        | (\$55,407)   |                                | Land Table RAH | 10.81%           |
| 64-14-19-205-002 | 884 SARASOTA AVE     | 01/27/22  | \$80,000   | \$102,074      | (\$12,791)    | \$9,283         | 0.18        | (\$71,458)   |                                | Land Table RAH | 9.09%            |
| 64-14-17-207-032 | 77 E HOPKINS AVE     | 03/09/22  | \$75,000   | \$96,215       | (\$14,123)    | \$7,092         | 0.11        | (\$128,391)  |                                | Land Table RAH | 7.37%            |
| 64-14-17-151-021 | 240 W YALE AVE       | 09/12/22  | \$55,000   | \$71,771       | (\$9,679)     | \$7,092         | 0.11        | (\$87,991)   |                                | Land Table RAH | 9.88%            |
| 64-14-17-178-003 | 141 W YALE AVE       | 01/18/23  | \$68,000   | \$89,171       | (\$14,079)    | \$7,092         | 0.11        | (\$127,991)  |                                | Land Table RAH | 7.95%            |
| 64-14-20-152-024 | 712 STANLEY AVE      | 06/13/23  | \$77,200   | \$102,346      | (\$15,863)    | \$9,283         | 0.22        | (\$71,778)   |                                | Land Table RAH | 9.07%            |
| 64-14-17-102-047 | 253 W SHEFFIELD AVE  | 03/10/23  | \$50,000   | \$66,376       | (\$8,638)     | \$7,738         | 0.13        | (\$68,556)   |                                | Land Table RAH | 11.66%           |

City of Pontiac  
Land Table RAH

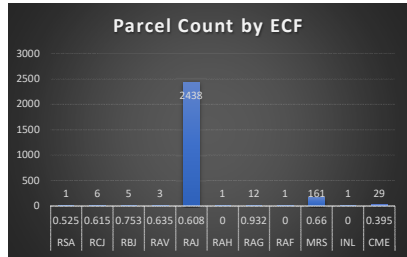
| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-20-128-004 | 868 TERRY AVE      | 09/25/23  | \$50,000   | \$67,758       | (\$10,666)    | \$7,092         | 0.11        | (\$96,964)   |                       | Land Table RAH | 10.47%           |
| 64-14-18-281-015 | 366 W COLUMBIA AVE | 11/08/23  | \$80,000   | \$108,623      | (\$19,340)    | \$9,283         | 0.23        | (\$84,454)   |                       | Land Table RAH | 8.55%            |

# City of Pontiac

## Land Table RAJ

| BSA DATABASE    |                                                       | SALES DATA                            |         |
|-----------------|-------------------------------------------------------|---------------------------------------|---------|
| Parcel Count    | 2658                                                  | # of Sales                            | 87      |
| ECF Nbhd        | RAJ, MRS, CME, RSA, RAG, RAF, RBJ, RAH, RAV, RCJ, INL | Sales Ratio                           | 41.40%  |
| Min ECF         | 0.395                                                 | (Land Resid.-Est. Land Value)/Est. LV | 283.87% |
| Max ECF         | 0.932                                                 | % Change                              | 100.00% |
| Land Table LtoB | 8.00%                                                 | Projected Land Table LtoB             | 16.00%  |
| CVT LtoB        | 12.08%                                                | Sales Sample Size                     | 3.27%   |

| Color Key                          |
|------------------------------------|
| Vacant Sales                       |
| Demo Sales or New Build after sale |



|         | OLD RATE  | CALC'D RATE | USED RATE |
|---------|-----------|-------------|-----------|
| MEDIAN  | \$13,126  | \$50,385    | \$26,251  |
| MINIMUM | \$3,923   | \$15,059    | \$7,846   |
| MAXIMUM | \$111,470 | \$427,901   | \$222,940 |

| Parcel Number    | Street Address   | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-29-253-001 | MURRAY           | 04/12/22  | \$6,500    |                |               |                 | 0.07        | \$2          |                       | Land Table RAJ | #DIV/0!          |
| 64-14-20-327-016 | 2 LEGRANDE AVE   | 08/08/23  | \$175,000  | \$107,324      | \$75,367      | \$7,691         | 0.30        | \$248,736    |                       | Land Table RAJ | 7.17%            |
| 64-14-28-153-004 | 30 OAKHILL ST    | 02/23/22  | \$89,000   | \$55,733       | \$38,295      | \$5,028         | 0.16        | \$237,857    |                       | Land Table RAJ | 9.02%            |
| 64-14-28-109-012 | 20 TAYLOR ST     | 07/20/23  | \$160,000  | \$101,077      | \$66,114      | \$7,191         | 0.21        | \$319,391    |                       | Land Table RAJ | 7.11%            |
| 64-14-20-328-010 | 114 HUDSON AVE   | 10/20/23  | \$85,500   | \$54,339       | \$35,683      | \$4,522         | 0.11        | \$336,632    |                       | Land Table RAJ | 8.32%            |
| 64-14-28-128-003 | 118 OMAR ST      | 03/28/22  | \$115,000  | \$73,391       | \$46,361      | \$4,752         | 0.13        | \$348,579    |                       | Land Table RAJ | 6.47%            |
| 64-14-20-380-020 | 19 ADELAIDE ST   | 07/07/23  | \$65,000   | \$42,360       | \$27,392      | \$4,752         | 0.14        | \$202,904    |                       | Land Table RAJ | 11.22%           |
| 64-14-28-128-031 | 57 MONTEREY ST   | 04/12/22  | \$63,500   | \$41,867       | \$25,803      | \$4,170         | 0.09        | \$286,700    |                       | Land Table RAJ | 9.96%            |
| 64-14-29-279-021 | 177 N PERRY ST   | 04/22/22  | \$208,000  | \$137,868      | \$75,160      | \$5,028         | 0.19        | \$406,270    |                       | Land Table RAJ | 3.65%            |
| 64-14-28-103-010 | 34 GINGELL CT    | 08/15/23  | \$135,000  | \$89,845       | \$49,677      | \$4,522         | 0.12        | \$428,250    |                       | Land Table RAJ | 5.03%            |
| 64-14-20-330-010 | 105 PUTNAM AVE   | 07/20/23  | \$60,000   | \$40,094       | \$24,428      | \$4,522         | 0.11        | \$222,073    |                       | Land Table RAJ | 11.28%           |
| 64-14-20-456-019 | 437 N SAGINAW ST | 12/29/22  | \$160,000  | \$107,272      | \$57,480      | \$4,752         | 0.12        | \$467,317    |                       | Land Table RAJ | 4.43%            |
| 64-14-29-328-013 | 107 NORTON ST    | 08/24/23  | \$165,000  | \$110,769      | \$61,422      | \$7,191         | 0.20        | \$305,582    |                       | Land Table RAJ | 6.49%            |
| 64-14-20-382-011 | 60 HARRIETT ST   | 04/27/23  | \$68,000   | \$45,753       | \$26,999      | \$4,752         | 0.12        | \$217,734    |                       | Land Table RAJ | 10.39%           |
| 64-14-29-232-022 | 21 FAIRGROVE ST  | 09/06/22  | \$167,000  | \$112,396      | \$59,632      | \$5,028         | 0.17        | \$342,713    |                       | Land Table RAJ | 4.47%            |
| 64-14-29-302-011 | 22 STEINBAUGH CT | 03/21/22  | \$85,000   | \$57,701       | \$30,045      | \$2,746         | 0.08        | \$385,192    |                       | Land Table RAJ | 4.76%            |
| 64-14-29-230-026 | 16 E HOWARD ST   | 05/03/22  | \$150,000  | \$101,943      | \$55,748      | \$7,691         | 0.33        | \$168,933    |                       | Land Table RAJ | 7.54%            |
| 64-14-29-409-002 | 64 PINE          | 04/28/22  | \$148,000  | \$103,887      | \$48,036      | \$3,923         | 0.08        | \$615,846    |                       | Land Table RAJ | 3.78%            |
| 64-14-28-153-031 | 104 MORELAND AVE | 04/07/22  | \$95,000   | \$66,767       | \$33,261      | \$5,028         | 0.20        | \$170,569    |                       | Land Table RAJ | 7.53%            |
| 64-14-20-483-010 | 155 EDISON ST    | 07/31/23  | \$53,000   | \$37,305       | \$19,618      | \$3,923         | 0.06        | \$321,607    |                       | Land Table RAJ | 10.52%           |
| 64-14-20-252-012 | 771 YOUNG ST     | 09/11/23  | \$58,900   | \$41,692       | \$21,378      | \$4,170         | 0.10        | \$222,688    |                       | Land Table RAJ | 10.00%           |
| 64-14-20-382-003 | 100 ADELAIDE ST  | 07/07/22  | \$129,000  | \$91,651       | \$47,030      | \$9,274         | 0.15        | \$182,287    | 64-14-20-382-016      | Land Table RAJ | 10.12%           |
| 64-14-20-378-001 | 124 CADILLAC ST  | 03/04/22  | \$110,000  | \$78,899       | \$48,907      | \$7,474         | 0.11        | \$222,305    | 64-14-20-378-002      | Land Table RAJ | 9.47%            |
| 64-14-29-182-028 | 12 ALLISON ST    | 09/28/22  | \$63,500   | \$45,885       | \$21,538      | \$3,923         | 0.06        | \$377,860    |                       | Land Table RAJ | 8.55%            |
| 64-14-29-104-017 | 99 PINEGROVE AVE | 05/24/22  | \$80,000   | \$58,161       | \$26,867      | \$5,028         | 0.19        | \$142,910    |                       | Land Table RAJ | 8.64%            |
| 64-14-29-102-022 | 62 WISNER ST     | 07/02/22  | \$6,500    |                |               |                 | 0.14        | \$45,455     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-20-379-009 | 27 KIMBALL ST    | 04/13/23  | \$69,000   | \$50,699       | \$22,823      | \$4,522         | 0.12        | \$195,068    |                       | Land Table RAJ | 8.92%            |
| 64-14-20-307-068 | 91 EUCLID        | 03/23/23  | \$85,000   | \$63,675       | \$28,516      | \$7,191         | 0.25        | \$112,268    |                       | Land Table RAJ | 11.29%           |
| 64-14-20-485-005 | 50 SHERIDAN ST   | 10/23/23  | \$175,000  | \$131,210      | \$48,818      | \$5,028         | 0.18        | \$274,258    |                       | Land Table RAJ | 3.83%            |
| 64-14-32-156-020 | 69 LAKE ST       | 12/07/23  | \$72,555   | \$54,657       | \$22,926      | \$5,028         | 0.17        | \$134,070    |                       | Land Table RAJ | 9.20%            |
| 64-14-29-276-017 | 48 FAIRGROVE ST  | 06/24/22  | \$134,000  | \$103,450      | \$35,578      | \$5,028         | 0.18        | \$199,876    |                       | Land Table RAJ | 4.86%            |
| 64-14-29-227-013 | 117 EDISON ST    | 11/07/23  | \$55,000   | \$42,546       | \$20,145      | \$7,691         | 0.32        | \$62,757     |                       | Land Table RAJ | 18.08%           |
| 64-14-29-276-027 | 35 CLAIRMONT PL  | 10/12/23  | \$120,000  | \$92,904       | \$34,287      | \$7,191         | 0.21        | \$164,053    |                       | Land Table RAJ | 7.74%            |
| 64-14-20-307-034 | 20 BLAINE AVE    | 03/28/22  | \$50,000   | \$38,812       | \$15,710      | \$4,522         | 0.11        | \$139,027    |                       | Land Table RAJ | 11.65%           |
| 64-14-28-153-001 | 16 OAKHILL ST    | 09/14/23  | \$78,000   | \$61,173       | \$21,579      | \$4,752         | 0.13        | \$162,248    |                       | Land Table RAJ | 7.77%            |
| 64-14-28-105-010 | 401 N PADDOCK ST | 01/07/22  | \$129,600  | \$103,021      | \$30,749      | \$4,170         | 0.09        | \$353,437    |                       | Land Table RAJ | 4.05%            |
| 64-14-20-355-028 | 33 PINGREE AVE   | 04/21/22  | \$50,000   | \$39,803       | \$14,719      | \$4,522         | 0.11        | \$138,858    |                       | Land Table RAJ | 11.36%           |
| 64-14-20-332-011 | 95 PUTNAM AVE    | 04/14/22  | \$100,000  | \$80,203       | \$23,967      | \$4,170         | 0.10        | \$244,561    |                       | Land Table RAJ | 5.20%            |
| 64-14-20-309-021 | 92 EUCLID AVE    | 05/25/23  | \$45,550   | \$36,551       | \$12,922      | \$3,923         | 0.09        | \$152,024    |                       | Land Table RAJ | 10.73%           |
| 64-14-29-207-021 | 291 N SAGINAW ST | 01/07/22  | \$127,666  | \$103,076      | \$31,781      | \$7,191         | 0.26        | \$123,182    |                       | Land Table RAJ | 6.98%            |
| 64-14-29-231-021 | 55 EDISON ST     | 04/28/23  | \$49,500   | \$40,415       | \$14,113      | \$5,028         | 0.19        | \$74,279     |                       | Land Table RAJ | 12.44%           |
| 64-14-20-309-024 | 76 EUCLID AVE    | 04/21/22  | \$70,000   | \$57,513       | \$16,410      | \$3,923         | 0.09        | \$193,059    |                       | Land Table RAJ | 6.82%            |

# City of Pontiac

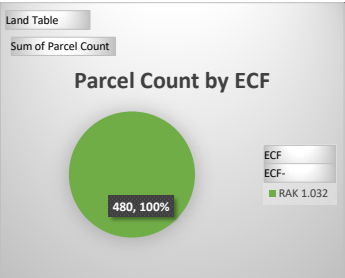
## Land Table RAJ

| Parcel Number    | Street Address         | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-21-353-007 | 35 CLARENCE ST         | 01/07/22  | \$52,000   | \$43,166       | \$12,757      | \$3,923         | 0.08        | \$167,855    |                       | Land Table RAJ | 9.09%            |
| 64-14-29-232-003 | 286 N SAGINAW ST       | 01/07/22  | \$116,666  | \$97,276       | \$23,560      | \$4,170         | 0.10        | \$240,408    |                       | Land Table RAJ | 4.29%            |
| 64-14-29-233-003 | 80 EDISON ST           | 09/05/23  | \$5,000    |                |               |                 | 0.09        | \$56,818     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-29-226-002 | 412 N SAGINAW ST       | 03/17/23  | \$6,000    |                |               |                 | 0.17        | \$35,294     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-32-152-013 | 462 BARTLETT ST        | 10/24/22  | \$70,000   | \$58,739       | \$16,013      | \$4,752         | 0.16        | \$101,348    |                       | Land Table RAJ | 8.09%            |
| 64-14-28-108-045 | 384 N PERRY ST         | 09/28/23  | \$200,000  | \$168,643      | \$36,109      | \$4,752         | 0.14        | \$257,921    |                       | Land Table RAJ | 2.82%            |
| 64-14-20-307-036 | 159 EUCLID AVE         | 11/17/23  | \$5,500    |                |               |                 | 0.13        | \$43,307     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-29-182-029 | 219 CESAR E CHAVEZ AVE | 02/16/23  | \$125,000  | \$109,385      | \$20,137      | \$4,522         | 0.10        | \$195,505    |                       | Land Table RAJ | 4.13%            |
| 64-14-20-309-032 | 179 SUMMIT ST          | 07/14/23  | \$55,000   | \$48,267       | \$11,485      | \$4,752         | 0.12        | \$92,621     |                       | Land Table RAJ | 9.85%            |
| 64-14-29-153-005 | 190 AUGUSTA AVE        | 04/21/22  | \$74,000   | \$66,646       | \$12,106      | \$4,752         | 0.15        | \$79,124     |                       | Land Table RAJ | 7.13%            |
| 64-14-20-329-044 | 329 BALDWIN AVE        | 12/14/23  | \$64,500   | \$58,288       | \$10,734      | \$4,522         | 0.11        | \$101,264    |                       | Land Table RAJ | 7.76%            |
| 64-14-29-126-006 | 100 PINEGROVE AVE      | 09/09/22  | \$110,000  | \$100,345      | \$16,846      | \$7,191         | 0.22        | \$77,275     |                       | Land Table RAJ | 7.17%            |
| 64-14-29-230-018 | 17 COOPER ST           | 03/06/23  | \$50,500   | \$46,738       | \$10,953      | \$7,191         | 0.30        | \$37,129     |                       | Land Table RAJ | 15.39%           |
| 64-14-29-207-032 | 297 N SAGINAW ST       | 01/07/22  | \$105,666  | \$97,893       | \$14,964      | \$7,191         | 0.25        | \$59,618     |                       | Land Table RAJ | 7.35%            |
| 64-14-29-232-019 | MATTHEWS               | 09/15/23  | \$4,750    |                |               |                 | 0.11        | \$44,811     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-32-176-015 | 98 LULL ST             | 07/21/23  | \$65,000   | \$62,662       | \$10,029      | \$7,691         | 0.32        | \$31,341     |                       | Land Table RAJ | 12.27%           |
| 64-14-29-234-010 | 14 EDISON ST           | 09/15/23  | \$10,000   |                |               |                 | 0.13        | \$32,258     | 64-14-29-234-034      | Land Table RAJ | #DIV/0!          |
| 64-14-28-128-023 | 99 MONTEREY ST         | 02/04/22  | \$33,000   | \$32,584       | \$4,938       | \$4,522         | 0.12        | \$42,205     |                       | Land Table RAJ | 13.88%           |
| 64-14-20-252-015 | 759 YOUNG ST           | 08/22/22  | \$35,000   | \$35,153       | \$4,017       | \$4,170         | 0.10        | \$41,844     |                       | Land Table RAJ | 11.86%           |
| 64-14-29-232-001 | 300 N SAGINAW ST       | 01/31/22  | \$100,000  | \$101,726      | \$3,302       | \$5,028         | 0.17        | \$19,198     |                       | Land Table RAJ | 4.94%            |
| 64-14-20-483-001 | 44 CHAMBERLAIN ST      | 08/26/22  | \$55,000   | \$57,233       | \$1,937       | \$4,170         | 0.09        | \$21,764     |                       | Land Table RAJ | 7.29%            |
| 64-14-29-232-034 | 76 MATTHEWS ST         | 09/15/23  | \$4,750    |                |               |                 | 0.18        | \$26,836     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-28-127-013 | 76 MONTEREY ST         | 03/23/23  | \$33,500   | \$35,623       | \$2,629       | \$4,752         | 0.13        | \$19,767     |                       | Land Table RAJ | 13.34%           |
| 64-14-29-404-026 | 61 PINE ST             | 11/07/22  | \$80,000   | \$87,261       | (\$2,739)     | \$4,522         | 0.11        | (\$25,361)   |                       | Land Table RAJ | 5.18%            |
| 64-14-20-335-008 | 35 TACOMA CT           | 05/30/23  | \$3,500    |                |               |                 | 0.07        | \$50,000     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-20-380-008 | 34 CADILLAC ST         | 07/12/22  | \$80,000   | \$90,155       | (\$5,633)     | \$4,522         | 0.11        | (\$53,142)   |                       | Land Table RAJ | 5.02%            |
| 64-14-29-202-005 | 71 TRECENT ST          | 01/16/23  | \$4,000    |                |               |                 | 0.11        | \$36,364     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-20-307-067 | 70 BLAINE AVE          | 06/13/23  | \$33,000   | \$37,689       | \$339         | \$5,028         | 0.18        | \$1,852      |                       | Land Table RAJ | 13.34%           |
| 64-14-20-380-007 | 38 CADILLAC ST         | 04/29/22  | \$74,000   | \$84,930       | (\$6,408)     | \$4,522         | 0.11        | (\$60,453)   |                       | Land Table RAJ | 5.32%            |
| 64-14-29-131-006 | 272 CESAR E CHAVEZ AVE | 08/04/23  | \$100,000  | \$115,749      | (\$8,558)     | \$7,191         | 0.21        | (\$40,178)   |                       | Land Table RAJ | 6.21%            |
| 64-14-29-257-015 | 261 N SAGINAW ST       | 02/28/23  | \$88,000   | \$102,620      | (\$6,929)     | \$7,691         | 0.43        | (\$16,039)   |                       | Land Table RAJ | 7.49%            |
| 64-14-20-252-004 | 764 SAINT CLAIR ST     | 08/30/22  | \$25,750   | \$30,957       | (\$1,037)     | \$4,170         | 0.10        | (\$10,802)   |                       | Land Table RAJ | 13.47%           |
| 64-14-29-302-001 | 205 FLORENCE AVE       | 10/06/23  | \$88,000   | \$107,104      | (\$14,076)    | \$5,028         | 0.17        | (\$81,364)   |                       | Land Table RAJ | 4.69%            |
| 64-14-29-328-025 | 48 AUGUSTA AVE         | 10/31/22  | \$55,000   | \$67,931       | (\$5,740)     | \$7,191         | 0.20        | (\$28,557)   |                       | Land Table RAJ | 10.59%           |
| 64-14-20-309-037 | 161 SUMMIT ST          | 02/24/23  | \$61,000   | \$75,634       | (\$9,882)     | \$4,752         | 0.13        | (\$77,811)   |                       | Land Table RAJ | 6.28%            |
| 64-14-20-478-014 | 40 KEMP ST             | 07/14/23  | \$107,000  | \$134,472      | (\$11,230)    | \$16,242        | 0.13        | (\$33,423)   | 64-14-21-376-029      | Land Table RAJ | 12.08%           |
| 64-14-29-257-011 | 17 CLARK ST            | 04/13/22  | \$57,000   | \$72,288       | (\$11,365)    | \$3,923         | 0.07        | (\$172,197)  |                       | Land Table RAJ | 5.43%            |
| 64-14-32-156-032 | 60 CRAWFORD ST         | 12/01/23  | \$65,000   | \$83,325       | (\$11,134)    | \$7,191         | 0.22        | (\$51,786)   |                       | Land Table RAJ | 8.63%            |
| 64-14-20-179-016 | 14 CITY LINE RD        | 07/14/23  | \$30,000   | \$38,644       | (\$3,892)     | \$4,752         | 0.12        | (\$31,387)   |                       | Land Table RAJ | 12.30%           |
| 64-14-32-128-027 | 72 LULL ST             | 02/27/23  | \$3,700    |                |               |                 | 0.17        | \$22,156     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-20-311-010 | 122 SUMMIT ST          | 11/20/23  | \$3,500    |                |               |                 | 0.13        | \$27,559     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-29-183-005 | 41 ALLISON             | 09/07/23  | \$3,500    |                |               |                 | 0.13        | \$27,778     |                       | Land Table RAJ | #DIV/0!          |
| 64-14-20-310-011 | 136 HUDSON             | 05/31/23  | \$36,000   | \$49,032       | (\$8,510)     | \$4,522         | 0.10        | (\$84,257)   |                       | Land Table RAJ | 9.22%            |
| 64-14-20-478-006 | 490 N SAGINAW ST       | 06/06/22  | \$32,000   | \$44,078       | (\$7,556)     | \$4,522         | 0.11        | (\$68,691)   |                       | Land Table RAJ | 10.26%           |
| 64-14-20-202-016 | 821 SAINT CLAIR ST     | 07/21/23  | \$3,000    |                |               |                 | 0.10        | \$31,250     |                       | Land Table RAJ | #DIV/0!          |

City of Pontiac  
Land Table RAK

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 480    | # of Sales                            | 23      |
| ECF Nbnhd       | RAK    | Sales Ratio                           | 40.77%  |
| Min ECF         | 1.032  | (Land Resid.-Est. Land Value)/Est. LV | 163.09% |
| Max ECF         | 1.032  | % Change                              | 50.00%  |
| Land Table LtoB | 13.08% | Projected Land Table LtoB             | 19.62%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 4.79%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



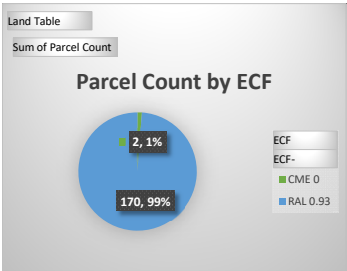
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$17,892 | \$47,072    | \$26,838  |
| MINIMUM | \$5,552  | \$14,607    | \$8,328   |
| MAXIMUM | \$40,752 | \$107,215   | \$61,128  |

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-21-453-022 | 191 CARR ST        | 10/19/23  | \$174,900  | \$110,090      | \$79,001      | \$14,191        | 0.15        | \$541,103    |                       | Land Table RAK | 12.89%           |
| 64-14-21-479-016 | 392 LINDA VISTA DR | 09/26/23  | \$150,000  | \$97,652       | \$65,120      | \$12,772        | 0.15        | \$437,047    |                       | Land Table RAK | 13.08%           |
| 64-14-28-227-006 | 346 LINDA VISTA DR | 06/16/22  | \$148,000  | \$103,035      | \$63,885      | \$18,920        | 0.26        | \$249,551    |                       | Land Table RAK | 18.36%           |
| 64-14-21-452-029 | 213 VICTORY DR     | 09/16/22  | \$165,000  | \$116,672      | \$64,370      | \$16,042        | 0.16        | \$399,814    |                       | Land Table RAK | 13.75%           |
| 64-14-21-454-011 | 185 COURT ST       | 07/25/22  | \$165,000  | \$117,955      | \$62,059      | \$15,014        | 0.16        | \$392,778    |                       | Land Table RAK | 12.73%           |
| 64-14-21-477-018 | 427 VALENCIA DR    | 01/28/22  | \$145,000  | \$103,677      | \$55,514      | \$14,191        | 0.15        | \$380,233    |                       | Land Table RAK | 13.69%           |
| 64-14-21-453-011 | 186 VICTORY DR     | 06/03/22  | \$156,000  | \$111,678      | \$59,336      | \$15,014        | 0.15        | \$395,573    |                       | Land Table RAK | 13.44%           |
| 64-14-21-459-016 | 123 VICTORY DR     | 12/22/23  | \$185,000  | \$134,585      | \$67,485      | \$17,070        | 0.18        | \$370,797    |                       | Land Table RAK | 12.68%           |
| 64-14-21-403-032 | 712 LINDA VISTA DR | 03/16/23  | \$162,500  | \$118,769      | \$59,834      | \$16,103        | 0.22        | \$275,733    |                       | Land Table RAK | 13.56%           |
| 64-14-21-478-032 | 395 LINDA VISTA DR | 09/28/23  | \$165,000  | \$123,999      | \$52,312      | \$11,311        | 0.14        | \$379,072    |                       | Land Table RAK | 9.12%            |
| 64-14-21-479-013 | 406 LINDA VISTA DR | 04/05/22  | \$138,000  | \$106,460      | \$49,514      | \$17,974        | 0.30        | \$165,599    |                       | Land Table RAK | 16.88%           |
| 64-14-21-476-017 | 500 LINDA VISTA DR | 09/22/23  | \$105,000  | \$86,478       | \$32,713      | \$14,191        | 0.15        | \$219,550    |                       | Land Table RAK | 16.41%           |
| 64-14-21-477-026 | 363 LINDA VISTA DR | 03/21/23  | \$148,200  | \$123,061      | \$40,153      | \$15,014        | 0.15        | \$267,687    |                       | Land Table RAK | 12.20%           |
| 64-14-28-201-019 | 32 MONTEREY ST     | 03/31/22  | \$99,900   | \$83,442       | \$31,472      | \$15,014        | 0.15        | \$205,699    |                       | Land Table RAK | 17.99%           |
| 64-14-21-451-015 | 169 GAGE ST        | 07/27/22  | \$135,000  | \$117,019      | \$35,051      | \$17,070        | 0.18        | \$191,536    |                       | Land Table RAK | 14.59%           |
| 64-14-21-406-009 | 596 LINDA VISTA DR | 12/23/22  | \$142,500  | \$124,868      | \$30,404      | \$12,772        | 0.15        | \$204,054    |                       | Land Table RAK | 10.23%           |
| 64-14-28-201-026 | 75 COURT ST        | 09/30/22  | \$137,000  | \$124,620      | \$36,932      | \$24,552        | 0.57        | \$64,454     |                       | Land Table RAK | 19.70%           |
| 64-14-28-202-013 | 48 COURT ST        | 03/22/22  | \$121,000  | \$114,478      | \$25,442      | \$18,920        | 0.32        | \$78,525     |                       | Land Table RAK | 16.53%           |
| 64-14-21-451-009 | 145 GAGE ST        | 03/11/22  | \$112,000  | \$108,609      | \$20,461      | \$17,070        | 0.17        | \$119,655    |                       | Land Table RAK | 15.72%           |
| 64-14-21-452-022 | 249 VICTORY DR     | 02/14/22  | \$170,000  | \$169,624      | \$18,268      | \$17,892        | 0.20        | \$93,204     |                       | Land Table RAK | 10.55%           |
| 64-14-28-202-003 | 102 COURT ST       | 02/22/22  | \$125,000  | \$129,104      | \$13,788      | \$17,892        | 0.22        | \$64,130     |                       | Land Table RAK | 13.86%           |
| 64-14-21-406-011 | 586 LINDA VISTA DR | 01/05/23  | \$174,900  | \$182,196      | \$11,624      | \$18,920        | 0.28        | \$42,116     |                       | Land Table RAK | 10.38%           |
| 64-14-21-452-011 | 224 VERNON DR      | 05/15/23  | \$80,000   | \$86,950       | \$9,092       | \$16,042        | 0.17        | \$54,771     |                       | Land Table RAK | 18.45%           |

City of Pontiac  
Land Table RAL

| BSA DATABASE    |          | SALES DATA                            |         |
|-----------------|----------|---------------------------------------|---------|
| Parcel Count    | 172      | # of Sales                            | 5       |
| ECF Nbhd        | RAL, CME | Sales Ratio                           | 44.01%  |
| Min ECF         | 0.930    | (Land Resid.-Est. Land Value)/Est. LV | 180.50% |
| Max ECF         | 0.930    | % Change                              | 40.00%  |
| Land Table LtoB | 9.73%    | Projected Land Table LtoB             | 13.62%  |
| CVT LtoB        | 12.08%   | Sales Sample Size                     | 2.91%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



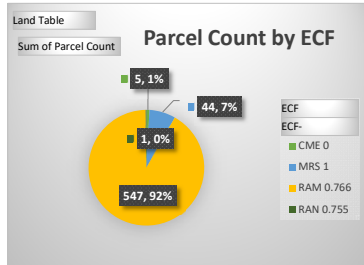
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$21,319 | \$59,799    | \$29,847  |
| MINIMUM | \$11,135 | \$31,233    | \$15,589  |
| MAXIMUM | \$55,475 | \$155,606   | \$77,665  |

| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-22-206-020 | 774 PALMER DR  | 07/14/22  | \$177,000  | \$111,412      | \$77,369      | \$11,781        | 0.22        | \$354,904    |                       | Land Table RAL | 10.57%           |
| 64-14-22-252-020 | 761 PALMER DR  | 09/26/23  | \$130,000  | \$85,193       | \$57,394      | \$12,587        | 0.37        | \$154,701    |                       | Land Table RAL | 14.77%           |
| 64-14-22-227-023 | 862 BAY ST     | 03/21/22  | \$170,000  | \$135,123      | \$48,272      | \$13,395        | 0.46        | \$104,485    |                       | Land Table RAL | 9.91%            |
| 64-14-22-277-021 | 1329 LOCKE ST  | 03/15/23  | \$287,000  | \$288,763      | \$11,632      | \$13,395        | 0.46        | \$25,287     |                       | Land Table RAL | 4.64%            |
| 64-14-22-226-004 | 881 BAY ST     | 12/08/23  | \$231,000  | \$255,372      | (\$9,525)     | \$14,847        | 0.92        | (\$10,308)   |                       | Land Table RAL | 5.81%            |

City of Pontiac  
Land Table RAM

| BSA DATABASE    |                    | SALES DATA                            |        |
|-----------------|--------------------|---------------------------------------|--------|
| Parcel Count    | 597                | # of Sales                            | 38     |
| ECF Nbhd        | RAM, MRS, CME, RAN | Sales Ratio                           | 46.95% |
| Min ECF         | 0.660              | (Land Resid.-Est. Land Value)/Est. LV | 74.02% |
| Max ECF         | 1.000              | % Change                              | 25.00% |
| Land Table LtoB | 9.61%              | Projected Land Table LtoB             | 12.02% |
| CVT LtoB        | 12.08%             | Sales Sample Size                     | 6.37%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



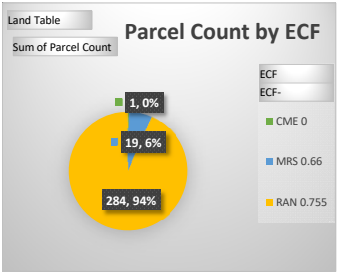
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$16,792 | \$29,220    | \$20,990  |
| MINIMUM | \$6,213  | \$10,812    | \$7,766   |
| MAXIMUM | \$80,809 | \$140,621   | \$101,011 |

| Parcel Number    | Street Address        | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-30-478-051 | THORPE                | 08/24/22  | \$10,000   |                |               |                 | 0.04        | \$243,902    |                       | Land Table RAM | #DIV/0!          |
| 64-14-30-477-027 | 87 THORPE ST          | 06/21/23  | \$136,400  | \$90,892       | \$54,206      | \$8,698         | 0.14        | \$387,186    |                       | Land Table RAM | 9.57%            |
| 64-14-30-477-034 | 59 THORPE ST          | 11/21/22  | \$115,000  | \$80,660       | \$43,038      | \$8,698         | 0.14        | \$307,414    |                       | Land Table RAM | 10.78%           |
| 64-14-30-427-012 | 151 THORPE ST         | 12/15/23  | \$149,900  | \$105,866      | \$52,732      | \$8,698         | 0.14        | \$382,116    |                       | Land Table RAM | 8.22%            |
| 64-14-30-477-025 | 95 THORPE ST          | 12/01/23  | \$100,000  | \$72,418       | \$36,280      | \$8,698         | 0.13        | \$281,240    |                       | Land Table RAM | 12.01%           |
| 64-14-30-477-043 | 23 THORPE ST          | 02/03/23  | \$123,000  | \$90,436       | \$41,262      | \$8,698         | 0.13        | \$319,860    |                       | Land Table RAM | 9.62%            |
| 64-14-30-402-016 | 15 SPOKANE DR         | 12/01/23  | \$99,500   | \$74,459       | \$33,739      | \$8,698         | 0.13        | \$265,661    |                       | Land Table RAM | 11.68%           |
| 64-14-30-476-031 | 65 MARK AVE           | 11/15/23  | \$115,000  | \$87,899       | \$35,799      | \$8,698         | 0.14        | \$255,707    |                       | Land Table RAM | 9.90%            |
| 64-14-30-454-030 | 61 DWIGHT AVE         | 04/08/22  | \$115,000  | \$89,175       | \$34,523      | \$8,698         | 0.13        | \$267,620    |                       | Land Table RAM | 9.75%            |
| 64-14-30-476-025 | 87 MARK AVE           | 01/06/23  | \$115,000  | \$89,414       | \$34,284      | \$8,698         | 0.14        | \$244,886    |                       | Land Table RAM | 9.73%            |
| 64-14-30-478-027 | LINCOLN               | 08/24/22  | \$10,000   |                |               |                 | 0.12        | \$86,207     |                       | Land Table RAM | #DIV/0!          |
| 64-14-30-401-020 | 34 SPOKANE DR         | 08/01/23  | \$111,000  | \$89,713       | \$28,843      | \$7,556         | 0.10        | \$282,775    |                       | Land Table RAM | 8.42%            |
| 64-14-30-476-021 | 103 MARK AVE          | 03/06/23  | \$87,000   | \$73,966       | \$21,732      | \$8,698         | 0.14        | \$155,229    |                       | Land Table RAM | 11.76%           |
| 64-14-30-426-035 | 123 MARK AVE          | 05/09/23  | \$96,000   | \$83,518       | \$22,389      | \$9,907         | 0.25        | \$89,556     |                       | Land Table RAM | 11.86%           |
| 64-14-30-402-019 | 320 LIBERTY ST        | 05/20/22  | \$74,999   | \$65,298       | \$17,622      | \$7,921         | 0.12        | \$153,235    |                       | Land Table RAM | 12.13%           |
| 64-14-29-307-013 | 13 LIBERTY ST         | 05/12/23  | \$120,000  | \$108,405      | \$20,293      | \$8,698         | 0.14        | \$142,908    |                       | Land Table RAM | 8.02%            |
| 64-14-30-401-012 | 84 SPOKANE DR         | 05/27/22  | \$140,000  | \$127,968      | \$47,241      | \$12,090        | 0.09        | \$253,984    | 64-14-30-401-013      | Land Table RAM | 9.45%            |
| 64-14-29-352-021 | 350 W HURON ST        | 11/29/22  | \$167,500  | \$154,615      | \$22,120      | \$9,235         | 0.16        | \$136,543    |                       | Land Table RAM | 5.97%            |
| 64-14-30-478-026 | 93 LINCOLN ST         | 08/24/22  | \$10,000   |                |               |                 | 0.17        | \$58,140     |                       | Land Table RAM | #DIV/0!          |
| 64-14-30-401-021 | 30 SPOKANE DR         | 08/02/23  | \$111,000  | \$107,813      | \$10,743      | \$7,556         | 0.10        | \$105,324    |                       | Land Table RAM | 7.01%            |
| 64-14-30-427-027 | 117 THORPE ST         | 03/16/22  | \$110,000  | \$107,201      | \$13,629      | \$10,830        | 0.14        | \$98,761     |                       | Land Table RAM | 10.10%           |
| 64-14-30-476-004 | 84 DWIGHT AVE         | 02/04/22  | \$99,500   | \$97,865       | \$10,333      | \$8,698         | 0.12        | \$86,108     |                       | Land Table RAM | 8.89%            |
| 64-14-30-479-036 | 14 LINCOLN ST         | 03/03/22  | \$85,000   | \$83,926       | \$7,287       | \$6,213         | 0.06        | \$121,450    |                       | Land Table RAM | 7.40%            |
| 64-14-30-451-005 | 51 WALDO ST           | 09/15/22  | \$138,000  | \$138,248      | \$8,450       | \$8,698         | 0.14        | \$61,232     |                       | Land Table RAM | 6.29%            |
| 64-14-29-308-002 | 62 N JOHNSON AVE      | 09/28/23  | \$75,000   | \$80,864       | \$1,692       | \$7,556         | 0.11        | \$15,962     |                       | Land Table RAM | 9.34%            |
| 64-14-30-476-041 | 25 MARK AVE           | 02/27/23  | \$65,000   | \$71,238       | \$2,460       | \$8,698         | 0.13        | \$19,070     |                       | Land Table RAM | 12.21%           |
| 64-14-30-479-003 | 94 LINCOLN ST         | 08/17/22  | \$52,000   | \$57,001       | \$2,920       | \$7,921         | 0.12        | \$25,391     |                       | Land Table RAM | 13.90%           |
| 64-14-30-403-004 | 311 LIBERTY ST        | 11/30/23  | \$92,000   | \$104,212      | (\$1,802)     | \$10,410        | 0.46        | (\$3,892)    |                       | Land Table RAM | 9.99%            |
| 64-14-30-452-008 | 38 WALDO ST           | 03/31/23  | \$40,000   | \$45,433       | \$3,802       | \$9,235         | 0.17        | \$22,105     |                       | Land Table RAM | 20.33%           |
| 64-14-30-403-001 | 327 LIBERTY ST        | 06/09/23  | \$130,000  | \$149,791      | (\$10,556)    | \$9,235         | 0.16        | (\$65,160)   |                       | Land Table RAM | 6.17%            |
| 64-14-30-477-040 | 35 THORPE ST          | 09/26/22  | \$81,600   | \$96,677       | (\$6,379)     | \$8,698         | 0.14        | (\$45,564)   |                       | Land Table RAM | 9.00%            |
| 64-14-30-402-040 | 274 LIBERTY ST        | 04/25/22  | \$63,500   | \$75,852       | (\$3,117)     | \$9,235         | 0.16        | (\$19,360)   |                       | Land Table RAM | 12.18%           |
| 64-14-29-309-024 | 73 PRALL ST           | 08/30/22  | \$48,250   | \$59,624       | (\$2,139)     | \$9,235         | 0.15        | (\$14,260)   |                       | Land Table RAM | 15.49%           |
| 64-14-30-404-013 | 142 MURPHY AVE        | 08/30/22  | \$46,500   | \$60,348       | (\$5,150)     | \$8,698         | 0.14        | (\$37,868)   |                       | Land Table RAM | 14.41%           |
| 64-14-30-426-006 | 107 ELIZABETH LAKE RD | 08/16/23  | \$70,000   | \$91,905       | (\$13,207)    | \$8,698         | 0.14        | (\$95,703)   |                       | Land Table RAM | 9.46%            |
| 64-14-30-477-014 | 48 MARK AVE           | 07/28/23  | \$75,000   | \$99,575       | (\$15,877)    | \$8,698         | 0.14        | (\$113,407)  |                       | Land Table RAM | 8.74%            |
| 64-14-30-402-017 | 324 LIBERTY ST        | 07/20/22  | \$45,375   | \$60,890       | (\$7,594)     | \$7,921         | 0.12        | (\$66,035)   |                       | Land Table RAM | 13.01%           |
| 64-14-30-402-018 | 326 LIBERTY ST        | 07/20/22  | \$45,375   | \$61,462       | (\$8,166)     | \$7,921         | 0.12        | (\$71,009)   |                       | Land Table RAM | 12.89%           |

City of Pontiac  
Land Table RAN

| BSA DATABASE    |               | SALES DATA                            |         |
|-----------------|---------------|---------------------------------------|---------|
| Parcel Count    | 304           | # of Sales                            | 8       |
| ECF Nbhd        | RAN, MRS, CME | Sales Ratio                           | 38.75%  |
| Min ECF         | 0.660         | (Land Resid.-Est. Land Value)/Est. LV | 422.83% |
| Max ECF         | 0.755         | % Change                              | 100.00% |
| Land Table LtoB | 8.16%         | Projected Land Table LtoB             | 16.32%  |
| CVT LtoB        | 12.08%        | Sales Sample Size                     | 2.63%   |

| Color Key                          |
|------------------------------------|
| Vacant Sales                       |
| Demo Sales or New Build after sale |



|         | OLD RATE | \$62,275 | USED RATE |
|---------|----------|----------|-----------|
| MEDIAN  | \$11,911 | \$62,275 | \$23,822  |
| MINIMUM | \$6,903  | \$36,091 | \$13,806  |
| MAXIMUM | \$0      | \$0      | \$0       |

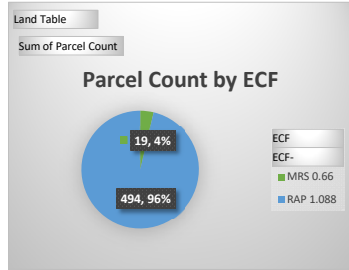
| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | LtoB   |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|--------|
| 64-14-29-355-014 | 120 HENRY CLAY AVE | 06/30/23  | \$120,000  | \$72,455       | \$55,645      | \$8,100         | 0.11        | \$515,231    |                       | Land Table RAN | 11.18% |
| 64-14-29-377-008 | 82 FRANKLIN BLVD   | 01/19/23  | \$284,900  | \$192,733      | \$102,649     | \$10,482        | 0.37        | \$278,182    |                       | Land Table RAN | 5.44%  |
| 64-14-32-101-008 | 39 PORTAGE AVE     | 04/22/22  | \$79,000   | \$54,522       | \$31,381      | \$6,903         | 0.07        | \$468,373    |                       | Land Table RAN | 12.66% |
| 64-14-29-381-007 | 227 W PIKE ST      | 05/08/23  | \$177,000  | \$135,540      | \$50,370      | \$8,910         | 0.15        | \$333,576    |                       | Land Table RAN | 6.57%  |
| 64-14-29-355-015 | 118 HENRY CLAY AVE | 04/25/22  | \$123,000  | \$95,383       | \$35,717      | \$8,100         | 0.11        | \$324,700    |                       | Land Table RAN | 8.49%  |
| 64-14-29-378-002 | 21 HENRY CLAY AVE  | 09/19/22  | \$235,000  | \$183,989      | \$59,111      | \$8,100         | 0.11        | \$532,532    |                       | Land Table RAN | 4.40%  |
| 64-14-32-107-002 | 179 S JOHNSON ST   | 08/15/22  | \$79,000   | \$76,454       | \$9,449       | \$6,903         | 0.07        | \$134,986    |                       | Land Table RAN | 9.03%  |
| 64-14-29-380-001 | 65 FRANKLIN BLVD   | 03/06/23  | \$180,000  | \$179,382      | \$11,100      | \$10,482        | 0.33        | \$33,636     |                       | Land Table RAN | 5.84%  |

# City of Pontiac

## Land Table RAP

| BSA DATABASE    |          | SALES DATA                            |        |
|-----------------|----------|---------------------------------------|--------|
| Parcel Count    | 513      | # of Sales                            | 32     |
| ECF Nbdh        | RAP, MRS | Sales Ratio                           | 46.65% |
| Min ECF         | 0.660    | (Land Resid.-Est. Land Value)/Est. LV | 44.73% |
| Max ECF         | 1.088    | % Change                              | 25.00% |
| Land Table LtoB | 17.78%   | Projected Land Table LtoB             | 22.22% |
| CVT LtoB        | 12.08%   | Sales Sample Size                     | 6.24%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



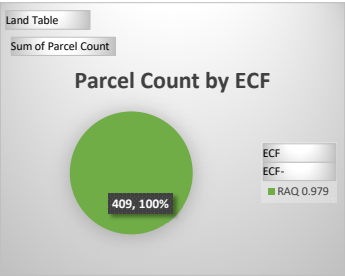
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$26,687 | \$38,624    | \$33,359  |
| MINIMUM | \$7,920  | \$11,463    | \$9,900   |
| MAXIMUM | \$33,142 | \$47,966    | \$41,428  |

| Parcel Number    | Street Address        | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-30-327-020 | 39 NEOME DR           | 03/11/22  | \$229,000  | \$158,954      | \$93,721      | \$23,675        | 0.11        | \$844,333    |                       | Land Table RAP | 14.89%           |
| 64-14-30-351-006 | 58 N TELEGRAPH RD     | 03/04/22  | \$140,000  | \$100,768      | \$56,988      | \$17,756        | 0.11        | \$542,743    |                       | Land Table RAP | 17.62%           |
| 64-14-30-302-001 | 419 ELIZABETH LAKE RD | 10/20/23  | \$155,000  | \$124,102      | \$54,573      | \$23,675        | 0.11        | \$510,028    |                       | Land Table RAP | 19.08%           |
| 64-14-30-379-018 | 39 DAKOTA ST          | 04/08/22  | \$180,000  | \$144,498      | \$60,899      | \$25,397        | 0.12        | \$529,557    |                       | Land Table RAP | 17.58%           |
| 64-14-30-301-031 | 109 OSCEOLA DR        | 09/08/23  | \$130,000  | \$106,571      | \$47,104      | \$23,675        | 0.11        | \$428,218    |                       | Land Table RAP | 22.22%           |
| 64-14-30-302-025 | 67 DELAWARE ST        | 07/27/22  | \$225,000  | \$187,961      | \$60,714      | \$23,675        | 0.11        | \$557,009    |                       | Land Table RAP | 12.60%           |
| 64-14-30-330-007 | 186 OGEMAW RD         | 10/20/23  | \$185,000  | \$154,774      | \$56,913      | \$26,687        | 0.12        | \$470,355    |                       | Land Table RAP | 17.24%           |
| 64-14-30-328-022 | 227 OGEMAW RD         | 06/28/23  | \$180,000  | \$151,198      | \$61,944      | \$33,142        | 0.25        | \$247,776    |                       | Land Table RAP | 21.92%           |
| 64-14-30-327-008 | 158 N GENESEE AVE     | 06/30/23  | \$150,000  | \$127,296      | \$46,379      | \$23,675        | 0.11        | \$414,098    |                       | Land Table RAP | 18.60%           |
| 64-14-30-378-003 | 78 MOHAWK RD          | 03/15/22  | \$125,000  | \$107,766      | \$43,921      | \$26,687        | 0.12        | \$366,008    |                       | Land Table RAP | 24.76%           |
| 64-14-30-328-026 | 203 OGEMAW RD         | 05/18/23  | \$196,000  | \$169,850      | \$51,547      | \$25,397        | 0.12        | \$444,371    |                       | Land Table RAP | 14.95%           |
| 64-14-31-103-045 | 863 GLENDALE AVE      | 08/30/23  | \$200,500  | \$174,855      | \$58,787      | \$33,142        | 0.59        | \$100,491    |                       | Land Table RAP | 18.95%           |
| 64-14-30-330-034 | 167 MOHAWK RD         | 12/22/22  | \$182,600  | \$163,240      | \$50,762      | \$31,402        | 0.18        | \$285,180    |                       | Land Table RAP | 19.24%           |
| 64-14-30-329-004 | 283 ELIZABETH LAKE RD | 11/29/23  | \$155,000  | \$139,074      | \$41,323      | \$25,397        | 0.12        | \$347,252    |                       | Land Table RAP | 18.26%           |
| 64-14-30-301-010 | 128 N TELEGRAPH RD    | 11/03/22  | \$155,000  | \$139,278      | \$33,478      | \$17,756        | 0.11        | \$318,838    |                       | Land Table RAP | 12.75%           |
| 64-14-30-381-009 | 30 DAKOTA ST          | 04/07/22  | \$195,000  | \$179,481      | \$94,478      | \$47,350        | 0.11        | \$429,445    | 64-14-30-381-010      | Land Table RAP | 26.38%           |
| 64-14-30-383-014 | 36 S GENESEE AVE      | 07/22/22  | \$150,000  | \$138,610      | \$39,800      | \$28,410        | 0.13        | \$306,154    |                       | Land Table RAP | 20.50%           |
| 64-14-30-351-020 | 67 OSCEOLA DR         | 12/30/22  | \$173,000  | \$162,779      | \$33,896      | \$23,675        | 0.11        | \$308,145    |                       | Land Table RAP | 14.54%           |
| 64-14-30-326-002 | 387 ELIZABETH LAKE RD | 02/22/23  | \$124,900  | \$118,732      | \$29,843      | \$23,675        | 0.11        | \$281,538    |                       | Land Table RAP | 19.94%           |
| 64-14-30-301-015 | 106 N TELEGRAPH RD    | 01/17/23  | \$134,900  | \$128,283      | \$31,474      | \$24,857        | 0.21        | \$149,876    |                       | Land Table RAP | 19.38%           |
| 64-14-30-302-013 | 124 OSCEOLA DR        | 02/11/22  | \$153,000  | \$150,245      | \$34,157      | \$31,402        | 0.16        | \$208,274    |                       | Land Table RAP | 20.90%           |
| 64-14-30-378-018 | 9 UTICA RD            | 12/08/22  | \$200,000  | \$200,736      | \$29,394      | \$30,130        | 0.15        | \$193,382    |                       | Land Table RAP | 15.01%           |
| 64-14-30-351-011 | 38 N TELEGRAPH RD     | 12/20/22  | \$128,370  | \$129,848      | \$16,278      | \$17,756        | 0.11        | \$155,029    |                       | Land Table RAP | 13.67%           |
| 64-14-30-329-009 | 263 ELIZABETH LAKE RD | 09/16/22  | \$157,000  | \$162,878      | \$19,519      | \$25,397        | 0.12        | \$164,025    |                       | Land Table RAP | 15.59%           |
| 64-14-30-381-008 | 34 DAKOTA ST          | 03/07/22  | \$155,000  | \$169,604      | \$13,806      | \$28,410        | 0.14        | \$100,043    |                       | Land Table RAP | 16.75%           |
| 64-14-30-382-014 | 60 VINEWOOD CT        | 06/01/22  | \$199,496  | \$221,505      | \$6,401       | \$28,410        | 0.13        | \$49,238     |                       | Land Table RAP | 12.83%           |
| 64-14-30-351-024 | 47 OSCEOLA DR         | 06/29/23  | \$215,000  | \$244,035      | (\$5,360)     | \$23,675        | 0.11        | (\$48,727)   |                       | Land Table RAP | 9.70%            |
| 64-14-30-332-003 | 164 MOHAWK RD         | 10/05/22  | \$125,000  | \$146,315      | \$2,360       | \$23,675        | 0.11        | \$20,885     |                       | Land Table RAP | 16.18%           |
| 64-14-30-351-002 | 74 N TELEGRAPH RD     | 01/10/23  | \$10,000   |                |               |                 | 0.11        | \$95,238     |                       | Land Table RAP | #DIV/0!          |
| 64-14-30-301-012 | 120 N TELEGRAPH RD    | 02/10/22  | \$84,900   | \$101,251      | \$1,405       | \$17,756        | 0.11        | \$13,381     |                       | Land Table RAP | 17.54%           |
| 64-14-30-382-003 | 59 ORIOLE RD          | 03/17/23  | \$80,000   | \$98,845       | \$9,565       | \$28,410        | 0.15        | \$64,195     |                       | Land Table RAP | 28.74%           |
| 64-14-30-379-011 | 107 NEWBERRY ST       | 10/16/23  | \$90,000   | \$118,507      | (\$97)        | \$28,410        | 0.15        | (\$660)      |                       | Land Table RAP | 23.97%           |

City of Pontiac  
Land Table RAQ

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 409    | # of Sales                            | 22     |
| ECF Nbrhd       | RAQ    | Sales Ratio                           | 42.86% |
| Min ECF         | 0.979  | (Land Resid.-Est. Land Value)/Est. LV | 82.78% |
| Max ECF         | 0.979  | % Change                              | 41.00% |
| Land Table LtoB | 21.12% | Projected Land Table LtoB             | 29.78% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 5.38%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$27,813 | \$50,837    | \$39,216  |
| MINIMUM | \$12,573 | \$22,981    | \$17,728  |
| MAXIMUM | \$58,212 | \$106,401   | \$82,079  |

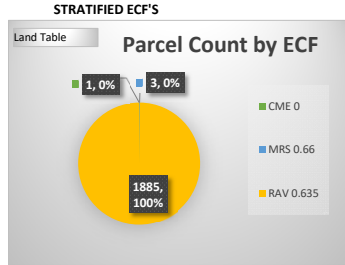
| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-31-380-030 | 1096 DOVER RD      | 12/29/23  | \$170,000  | \$102,571      | \$91,051      | \$23,622        | 0.13        | \$695,046    |                       | Land Table RAQ | 23.03%           |
| 64-14-31-453-012 | 1038 CANTERBURY DR | 12/21/23  | \$165,000  | \$107,062      | \$81,560      | \$23,622        | 0.13        | \$617,879    |                       | Land Table RAQ | 22.06%           |
| 64-14-31-457-020 | 975 BERWICK BLVD   | 02/24/23  | \$195,000  | \$130,773      | \$86,706      | \$22,479        | 0.12        | \$716,579    |                       | Land Table RAQ | 17.19%           |
| 64-14-31-302-010 | 52 EDNA AVE        | 12/28/22  | \$200,000  | \$147,112      | \$76,510      | \$23,622        | 0.14        | \$535,035    |                       | Land Table RAQ | 16.06%           |
| 64-14-31-255-008 | 33 MYRA AVE        | 07/27/22  | \$100,000  | \$75,067       | \$47,412      | \$22,479        | 0.10        | \$455,885    |                       | Land Table RAQ | 29.95%           |
| 64-14-31-380-034 | 1093 BERKLEY AVE   | 06/14/23  | \$192,500  | \$145,600      | \$74,713      | \$27,813        | 0.30        | \$249,043    |                       | Land Table RAQ | 19.10%           |
| 64-14-31-457-009 | 1019 BERWICK BLVD  | 04/28/22  | \$150,000  | \$117,367      | \$56,255      | \$23,622        | 0.14        | \$407,645    |                       | Land Table RAQ | 20.13%           |
| 64-14-31-453-002 | 1073 ARGYLE AVE    | 02/24/22  | \$159,900  | \$127,552      | \$57,494      | \$25,146        | 0.17        | \$338,200    |                       | Land Table RAQ | 19.71%           |
| 64-14-31-455-028 | 956 BERWICK BLVD   | 08/25/23  | \$165,000  | \$137,845      | \$53,825      | \$26,670        | 0.21        | \$253,892    |                       | Land Table RAQ | 19.35%           |
| 64-14-31-454-029 | 998 CANTERBURY DR  | 07/22/22  | \$149,900  | \$128,520      | \$45,002      | \$23,622        | 0.15        | \$308,233    |                       | Land Table RAQ | 18.38%           |
| 64-14-31-152-012 | 349 VOORHEIS ST    | 09/18/23  | \$135,800  | \$117,824      | \$44,646      | \$26,670        | 0.18        | \$245,308    |                       | Land Table RAQ | 22.64%           |
| 64-14-31-152-038 | 403 VOORHEIS ST    | 06/05/23  | \$250,000  | \$220,085      | \$56,585      | \$26,670        | 0.17        | \$330,906    |                       | Land Table RAQ | 12.12%           |
| 64-14-31-454-034 | 976 CANTERBURY DR  | 06/14/22  | \$119,000  | \$105,802      | \$36,820      | \$23,622        | 0.13        | \$274,776    |                       | Land Table RAQ | 22.33%           |
| 64-14-31-457-024 | 959 BERWICK BLVD   | 04/12/22  | \$115,000  | \$108,219      | \$29,260      | \$22,479        | 0.12        | \$237,886    |                       | Land Table RAQ | 20.77%           |
| 64-14-31-379-008 | 1089 BERWICK BLVD  | 10/20/22  | \$135,000  | \$131,229      | \$26,250      | \$22,479        | 0.12        | \$228,261    |                       | Land Table RAQ | 17.13%           |
| 64-14-31-152-041 | 146 RUTH AVE       | 03/15/23  | \$115,000  | \$113,781      | \$26,365      | \$25,146        | 0.17        | \$156,006    |                       | Land Table RAQ | 22.10%           |
| 64-14-31-456-002 | 1071 BERKLEY AVE   | 04/20/22  | \$105,000  | \$104,016      | \$24,606      | \$23,622        | 0.14        | \$173,282    |                       | Land Table RAQ | 22.71%           |
| 64-14-31-455-020 | 994 BERWICK BLVD   | 08/22/22  | \$105,500  | \$108,898      | \$19,081      | \$22,479        | 0.12        | \$163,085    |                       | Land Table RAQ | 20.64%           |
| 64-14-31-477-004 | 945 ARGYLE AVE     | 01/31/22  | \$109,150  | \$113,788      | \$18,984      | \$23,622        | 0.15        | \$127,409    |                       | Land Table RAQ | 20.76%           |
| 64-14-31-457-006 | 1071 CANTERBURY DR | 03/03/23  | \$98,500   | \$114,151      | \$12,162      | \$27,813        | 0.26        | \$46,420     |                       | Land Table RAQ | 24.37%           |
| 64-14-31-454-008 | 1013 ARGYLE AVE    | 09/29/23  | \$90,500   | \$106,420      | \$7,702       | \$23,622        | 0.13        | \$58,794     |                       | Land Table RAQ | 22.20%           |
| 64-14-31-152-033 | 102 RUTH AVE       | 06/02/23  | \$91,000   | \$108,036      | \$9,634       | \$26,670        | 0.17        | \$56,012     |                       | Land Table RAQ | 24.69%           |

# City of Pontiac

## Land Table RAV

| BSA DATABASE    |               | SALES DATA                            |         |
|-----------------|---------------|---------------------------------------|---------|
| Parcel Count    | 1889          | # of Sales                            | 54      |
| ECF Nbdh        | RAV, MRS, CME | Sales Ratio                           | 40.39%  |
| Min ECF         | 0.635         | (Land Resid.-Est. Land Value)/Est. LV | 237.70% |
| Max ECF         | 0.660         | % Change                              | 30.00%  |
| Land Table LtoB | 10.18%        | Projected Land Table LtoB             | 13.23%  |
| CVT LtoB        | 12.08%        | Sales Sample Size                     | 2.86%   |

| Color Key         |  |
|-------------------|--|
| Vacant Sales      |  |
| Demo Sales or New |  |
| Build after sale  |  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$12,317 | \$41,594    | \$16,013  |
| MINIMUM | \$3,377  | \$11,404    | \$4,390   |
| MAXIMUM | \$75,206 | \$253,970   | \$97,768  |

| Parcel Number    | Street Address      | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|---------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-19-05-427-008 | 479 FIDEWE AVE      | 12/06/22  | \$93,815   | \$56,706       | \$43,095      | \$5,986         | 0.17        | \$256,518    |                       | Land Table RAV | 10.56%           |
| 64-19-05-277-011 | 475 ARTHUR AVE      | 07/14/22  | \$110,000  | \$68,246       | \$47,279      | \$5,525         | 0.10        | \$459,019    |                       | Land Table RAV | 8.10%            |
| 64-19-05-226-020 | 502 MONTANA AVE     | 06/23/22  | \$95,000   | \$59,285       | \$41,240      | \$5,525         | 0.10        | \$429,583    |                       | Land Table RAV | 9.32%            |
| 64-19-05-203-023 | 600 NEVADA AVE      | 08/09/23  | \$90,000   | \$56,696       | \$38,829      | \$5,525         | 0.10        | \$404,469    |                       | Land Table RAV | 9.74%            |
| 64-19-05-204-017 | 543 NEVADA AVE      | 01/11/23  | \$90,000   | \$56,813       | \$38,712      | \$5,525         | 0.10        | \$403,250    |                       | Land Table RAV | 9.72%            |
| 64-19-05-204-031 | 560 NEBRASKA AVE    | 07/18/22  | \$151,000  | \$96,897       | \$61,969      | \$7,866         | 0.19        | \$321,083    |                       | Land Table RAV | 8.12%            |
| 64-19-05-276-039 | 516 ARTHUR AVE      | 01/11/22  | \$125,000  | \$81,899       | \$50,967      | \$7,866         | 0.21        | \$248,620    |                       | Land Table RAV | 9.60%            |
| 64-19-04-152-022 | 566 HIGHLAND AVE    | 03/29/23  | \$110,000  | \$72,277       | \$43,709      | \$5,986         | 0.17        | \$254,122    |                       | Land Table RAV | 8.28%            |
| 64-19-04-133-001 | 293 BONDAL AVE      | 10/25/22  | \$139,900  | \$92,296       | \$59,576      | \$11,972        | 0.37        | \$160,151    |                       | Land Table RAV | 12.97%           |
| 64-19-05-280-003 | 505 ALTON AVE       | 11/28/23  | \$90,000   | \$60,483       | \$35,042      | \$5,525         | 0.10        | \$340,214    |                       | Land Table RAV | 9.13%            |
| 64-19-04-154-008 | 565 BLOOMFIELD AVE  | 09/08/23  | \$100,000  | \$67,225       | \$38,761      | \$5,986         | 0.17        | \$225,355    |                       | Land Table RAV | 8.90%            |
| 64-19-04-128-010 | 250 NEBRASKA AVE    | 03/29/22  | \$72,500   | \$48,938       | \$31,428      | \$7,866         | 0.23        | \$138,449    |                       | Land Table RAV | 16.07%           |
| 64-19-04-133-013 | 284 CEDARDALE AVE   | 06/08/23  | \$120,000  | \$81,651       | \$43,874      | \$5,525         | 0.12        | \$381,513    |                       | Land Table RAV | 6.77%            |
| 64-19-05-203-005 | 595 MONTANA AVE     | 11/21/23  | \$52,500   | \$35,921       | \$22,104      | \$5,525         | 0.10        | \$230,250    |                       | Land Table RAV | 15.38%           |
| 64-19-05-227-010 | 471 MONTANA AVE     | 11/04/22  | \$80,000   | \$56,606       | \$28,919      | \$5,525         | 0.11        | \$267,769    |                       | Land Table RAV | 9.76%            |
| 64-14-32-476-020 | 253 W WILSON AVE    | 09/08/23  | \$150,000  | \$107,420      | \$48,105      | \$5,525         | 0.11        | \$437,318    |                       | Land Table RAV | 5.14%            |
| 64-19-04-179-014 | 228 EARLMOOR BLVD   | 10/19/22  | \$83,000   | \$59,942       | \$28,890      | \$5,832         | 0.15        | \$196,531    |                       | Land Table RAV | 9.73%            |
| 64-19-05-203-024 | 596 NEVADA AVE      | 05/24/22  | \$60,000   | \$43,509       | \$22,016      | \$5,525         | 0.10        | \$229,333    |                       | Land Table RAV | 12.70%           |
| 64-19-04-134-023 | 201 BONDAL AVE      | 12/07/22  | \$79,000   | \$57,338       | \$31,063      | \$9,401         | 0.23        | \$135,057    |                       | Land Table RAV | 16.40%           |
| 64-19-04-159-034 | 586 BLOOMFIELD AVE  | 10/27/22  | \$90,000   | \$67,857       | \$27,975      | \$5,832         | 0.14        | \$202,717    |                       | Land Table RAV | 8.59%            |
| 64-14-32-429-035 | 309 RAPID ST        | 11/02/22  | \$120,000  | \$91,556       | \$36,310      | \$7,866         | 0.19        | \$188,135    |                       | Land Table RAV | 8.59%            |
| 64-14-32-480-033 | 264 CRYSTAL LAKE DR | 08/21/23  | \$50,000   | \$38,210       | \$17,315      | \$5,525         | 0.11        | \$157,409    |                       | Land Table RAV | 14.46%           |
| 64-19-04-181-004 | 193 FULTON ST       | 11/15/22  | \$64,500   | \$49,382       | \$20,643      | \$5,525         | 0.11        | \$194,745    |                       | Land Table RAV | 11.19%           |
| 64-14-32-481-021 | 224 CRYSTAL LAKE DR | 08/31/23  | \$60,000   | \$46,067       | \$19,458      | \$5,525         | 0.11        | \$176,891    |                       | Land Table RAV | 11.99%           |
| 64-19-05-404-004 | 555 FIDEWE AVE      | 01/25/23  | \$95,000   | \$73,147       | \$31,254      | \$9,401         | 0.26        | \$118,386    |                       | Land Table RAV | 12.85%           |
| 64-19-05-254-001 | 583 ARTHUR AVE      | 05/23/23  | \$7,000    |                |               |                 | 0.10        | \$67,961     |                       | Land Table RAV | #DIV/0!          |
| 64-19-05-227-035 | 418 FRANKLIN RD     | 02/09/22  | \$80,000   | \$64,172       | \$21,353      | \$5,525         | 0.12        | \$184,078    |                       | Land Table RAV | 8.61%            |
| 64-19-05-229-026 | 472 WYOMING AVE     | 10/07/22  | \$44,950   | \$36,066       | \$14,409      | \$5,525         | 0.10        | \$150,094    |                       | Land Table RAV | 15.32%           |
| 64-14-32-430-025 | 190 ROCKWELL AVE    | 06/14/23  | \$130,000  | \$106,369      | \$29,463      | \$5,832         | 0.15        | \$203,193    |                       | Land Table RAV | 5.48%            |
| 64-19-04-107-013 | 523 HIGHLAND AVE    | 03/17/22  | \$74,000   | \$63,339       | \$16,647      | \$5,986         | 0.17        | \$96,785     |                       | Land Table RAV | 9.45%            |
| 64-14-32-428-013 | 188 RAPID ST        | 07/26/23  | \$75,000   | \$64,470       | \$16,055      | \$5,525         | 0.13        | \$124,457    |                       | Land Table RAV | 8.57%            |
| 64-14-32-476-007 | 305 W WILSON AVE    | 02/07/22  | \$45,000   | \$39,076       | \$11,449      | \$5,525         | 0.11        | \$104,082    |                       | Land Table RAV | 14.14%           |
| 64-19-05-230-014 | 492 COLORADO AVE    | 03/27/23  | \$47,000   | \$41,320       | \$11,205      | \$5,525         | 0.12        | \$92,603     |                       | Land Table RAV | 13.37%           |
| 64-19-04-178-005 | 277 LUTHER AVE      | 12/22/22  | \$60,200   | \$53,464       | \$12,261      | \$5,525         | 0.11        | \$111,464    |                       | Land Table RAV | 10.33%           |
| 64-19-05-279-012 | 465 DITMAR AVE      | 09/22/23  | \$78,850   | \$71,412       | \$15,304      | \$7,866         | 0.21        | \$74,291     |                       | Land Table RAV | 11.01%           |
| 64-14-32-427-028 | 252 RAPID ST        | 03/31/23  | \$10,000   |                |               |                 | 0.26        | \$38,911     |                       | Land Table RAV | #DIV/0!          |
| 64-19-04-136-016 | 208 DELLWOOD AVE    | 09/15/23  | \$65,000   | \$61,093       | \$13,308      | \$9,401         | 0.23        | \$57,861     |                       | Land Table RAV | 15.39%           |
| 64-19-04-104-003 | 383 BLOOMFIELD AVE  | 06/16/23  | \$72,500   | \$69,831       | \$8,194       | \$5,525         | 0.10        | \$78,788     |                       | Land Table RAV | 7.91%            |
| 64-19-04-107-018 | 478 BLOOMFIELD AVE  | 06/30/22  | \$6,000    |                |               |                 | 0.17        | \$34,884     |                       | Land Table RAV | #DIV/0!          |
| 64-19-04-107-025 | 512 BLOOMFIELD AVE  | 07/16/22  | \$6,000    |                |               |                 | 0.17        | \$34,884     |                       | Land Table RAV | #DIV/0!          |
| 64-14-32-478-007 | 301 HARRISON AVE    | 10/03/23  | \$45,000   | \$45,732       | \$4,793       | \$5,525         | 0.11        | \$43,573     |                       | Land Table RAV | 12.08%           |

# City of Pontiac

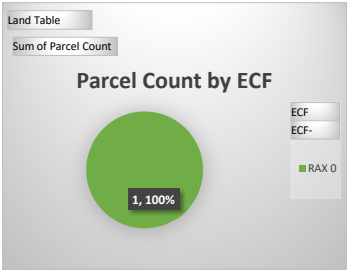
## Land Table RAV

| Parcel Number    | Street Address     | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|--------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-19-05-281-005 | 477 PEARSALL AVE   | 04/10/23  | \$110,000  | \$113,289      | \$4,577       | \$7,866         | 0.20        | \$22,771     |                       | Land Table RAV | 6.94%            |
| 64-19-04-102-010 | 407 HARVEY AVE     | 04/06/23  | \$110,000  | \$113,666      | \$2,320       | \$5,986         | 0.17        | \$13,488     |                       | Land Table RAV | 5.27%            |
| 64-19-05-231-016 | 520 CALIFORNIA AVE | 04/14/22  | \$34,000   | \$37,003       | \$2,522       | \$5,525         | 0.12        | \$20,843     |                       | Land Table RAV | 14.93%           |
| 64-19-05-253-047 | ARTHUR             | 09/23/22  | \$8,500    |                |               |                 | 0.24        | \$35,270     |                       | Land Table RAV | #DIV/0!          |
| 64-19-04-102-013 | 421 HARVEY AVE     | 06/30/23  | \$110,000  | \$128,639      | (\$12,653)    | \$5,986         | 0.17        | (\$73,564)   |                       | Land Table RAV | 4.65%            |
| 64-19-04-133-027 | 116 EARLMOOR BLVD  | 08/16/23  | \$60,000   | \$71,897       | (\$2,496)     | \$9,401         | 0.24        | (\$10,230)   |                       | Land Table RAV | 13.08%           |
| 64-19-05-227-021 | 486 NEVADA AVE     | 05/18/23  | \$30,000   | \$36,244       | (\$719)       | \$5,525         | 0.10        | (\$7,490)    |                       | Land Table RAV | 15.24%           |
| 64-19-05-256-015 | 593 DITMAR AVE     | 04/07/23  | \$55,000   | \$72,229       | (\$11,704)    | \$5,525         | 0.10        | (\$113,631)  |                       | Land Table RAV | 7.65%            |
| 64-19-04-152-005 | 545 HARVEY AVE     | 02/17/23  | \$38,000   | \$49,900       | (\$5,914)     | \$5,986         | 0.17        | (\$34,384)   |                       | Land Table RAV | 12.00%           |
| 64-19-04-158-007 | 373 DITMAR AVE     | 07/27/22  | \$26,000   | \$34,407       | (\$2,575)     | \$5,832         | 0.14        | (\$18,796)   |                       | Land Table RAV | 16.95%           |
| 64-19-04-105-001 | 453 FRANKLIN RD    | 01/26/23  | \$4,500    |                |               |                 | 0.17        | \$26,163     |                       | Land Table RAV | #DIV/0!          |
| 64-19-04-182-006 | 211 BASSETT ST     | 05/10/22  | \$40,000   | \$54,057       | (\$4,656)     | \$9,401         | 0.24        | (\$19,082)   |                       | Land Table RAV | 17.39%           |
| 64-19-04-151-013 | 552 HARVEY AVE     | 08/30/22  | \$30,250   | \$41,081       | (\$4,845)     | \$5,986         | 0.17        | (\$28,169)   |                       | Land Table RAV | 14.57%           |

City of Pontiac  
Land Table RAX

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 1      | # of Sales                            | 0       |
| ECF Nbhd        | RAX    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 0.000  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 0.000  | % Change                              | 5.00%   |
| Land Table LtoB | 0.00%  | Projected Land Table LtoB             | 0.00%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



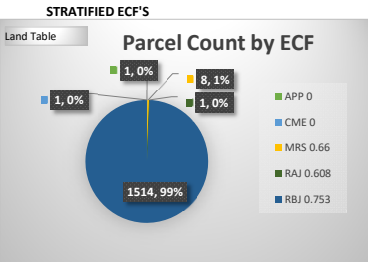
|         | OLD RATE    | CALC'D RATE | USED RATE   |
|---------|-------------|-------------|-------------|
| MEDIAN  | \$1,464,236 | #DIV/0!     | \$1,537,448 |
| MINIMUM | \$1,464,236 | #DIV/0!     | \$1,537,448 |
| MAXIMUM | \$1,464,236 | #DIV/0!     | \$1,537,448 |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table RBJ

| BSA DATABASE    |                         | SALES DATA                            |         |
|-----------------|-------------------------|---------------------------------------|---------|
| Parcel Count    | 1525                    | # of Sales                            | 0       |
| ECF Nbh         | RBJ, CME, MRS, APP, RAJ | Sales Ratio                           | 43.02%  |
| Min ECF         | 0.608                   | (Land Resid.-Est. Land Value)/Est. LV | 171.76% |
| Max ECF         | 0.753                   | % Change                              | 25.00%  |
| Land Table LtoB | 9.58%                   | Projected Land Table LtoB             | 11.98%  |
| CVT LtoB        | 12.08%                  | Sales Sample Size                     | 0.00%   |

| Color Key                          |
|------------------------------------|
| Vacant Sales                       |
| Demo Sales or New Build after sale |



|                  | OLD RATE                   | \$40,527  | USED RATE  |                |               |                 |             |              |                       |                |                  |
|------------------|----------------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| MEDIAN           | \$14,913                   | \$40,527  | \$18,642   |                |               |                 |             |              |                       |                |                  |
| MINIMUM          | \$4,827                    | \$13,118  | \$6,034    |                |               |                 |             |              |                       |                |                  |
| MAXIMUM          | \$0                        | \$0       | \$0        |                |               |                 |             |              |                       |                |                  |
| Parcel Number    | Street Address             | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
| 64-14-27-307-053 | 771 E PIKE ST              | 08/09/23  | \$126,000  | \$76,275       | \$58,509      | \$8,784         | 0.24        | \$242,776    |                       | Land Table RBJ | 11.52%           |
| 64-14-28-259-002 | 62 FIDDIS AVE              | 03/10/23  | \$148,000  | \$89,807       | \$65,192      | \$6,999         | 0.11        | \$592,655    |                       | Land Table RBJ | 7.79%            |
| 64-14-28-410-014 | 89 N ARDMORE ST            | 11/08/22  | \$80,500   | \$49,035       | \$38,464      | \$6,999         | 0.12        | \$334,470    |                       | Land Table RBJ | 14.27%           |
| 64-14-28-481-021 | 86 S EDITH ST              | 03/22/23  | \$130,000  | \$79,912       | \$57,087      | \$6,999         | 0.12        | \$496,409    |                       | Land Table RBJ | 8.76%            |
| 64-14-28-383-007 | 75 S JESSIE ST             | 11/02/23  | \$99,000   | \$62,081       | \$44,400      | \$7,481         | 0.13        | \$349,606    |                       | Land Table RBJ | 12.05%           |
| 64-14-27-156-011 | 146 WESTWAY ST             | 09/12/22  | \$165,000  | \$105,295      | \$67,669      | \$7,964         | 0.17        | \$398,053    |                       | Land Table RBJ | 7.56%            |
| 64-14-28-403-003 | 112 N SHIRLEY AVE          | 05/19/22  | \$85,000   | \$54,331       | \$37,668      | \$6,999         | 0.11        | \$345,578    |                       | Land Table RBJ | 12.88%           |
| 64-14-28-415-014 | 35 N ARDMORE ST            | 06/30/23  | \$121,300  | \$78,304       | \$49,995      | \$6,999         | 0.12        | \$430,991    |                       | Land Table RBJ | 8.94%            |
| 64-14-28-406-005 | 85 N ROSELAWN ST           | 12/05/22  | \$85,000   | \$55,365       | \$36,634      | \$6,999         | 0.11        | \$336,092    |                       | Land Table RBJ | 12.64%           |
| 64-14-28-431-006 | 74 N ARDMORE ST            | 07/30/22  | \$92,000   | \$62,851       | \$36,148      | \$6,999         | 0.11        | \$317,088    |                       | Land Table RBJ | 11.14%           |
| 64-14-28-459-030 | 96 S SANFORD ST            | 03/30/22  | \$88,000   | \$61,235       | \$34,246      | \$7,481         | 0.13        | \$273,968    |                       | Land Table RBJ | 12.22%           |
| 64-14-28-406-018 | 89 N ROSELAWN ST           | 02/28/23  | \$85,000   | \$59,999       | \$32,000      | \$6,999         | 0.11        | \$293,578    |                       | Land Table RBJ | 11.67%           |
| 64-14-28-415-016 | 21 N ARDMORE ST            | 05/01/23  | \$124,800  | \$88,350       | \$43,449      | \$6,999         | 0.12        | \$374,560    |                       | Land Table RBJ | 7.92%            |
| 64-14-28-478-018 | 40 S MARSHALL ST           | 05/17/22  | \$199,000  | \$140,923      | \$66,861      | \$8,784         | 0.23        | \$295,845    |                       | Land Table RBJ | 6.23%            |
| 64-14-27-351-006 | 643 LOOKOUT ST             | 08/15/23  | \$65,000   | \$47,015       | \$25,949      | \$7,964         | 0.17        | \$150,866    |                       | Land Table RBJ | 16.94%           |
| 64-14-28-406-007 | 77 N ROSELAWN ST           | 09/01/23  | \$104,500  | \$76,192       | \$35,307      | \$6,999         | 0.11        | \$323,917    |                       | Land Table RBJ | 9.19%            |
| 64-14-28-407-001 | 96 N ROSELAWN ST           | 01/13/23  | \$91,000   | \$68,245       | \$29,754      | \$6,999         | 0.11        | \$275,500    |                       | Land Table RBJ | 10.26%           |
| 64-14-27-305-015 | 693 NORTHWAY DR            | 01/19/23  | \$76,000   | \$57,194       | \$26,770      | \$7,964         | 0.20        | \$135,202    |                       | Land Table RBJ | 13.92%           |
| 64-14-28-328-011 | 144 MECHANIC ST            | 09/19/22  | \$115,000  | \$87,643       | \$35,321      | \$7,964         | 0.17        | \$205,355    |                       | Land Table RBJ | 9.09%            |
| 64-14-28-382-032 | 110 S JESSIE ST            | 10/24/23  | \$85,000   | \$65,596       | \$24,231      | \$4,827         | 0.05        | \$484,620    |                       | Land Table RBJ | 7.36%            |
| 64-14-28-435-002 | 88 N MARSHALL ST           | 03/27/23  | \$180,000  | \$138,974      | \$48,025      | \$6,999         | 0.11        | \$428,795    |                       | Land Table RBJ | 5.04%            |
| 64-14-28-439-001 | 46 N ANDERSON AVE          | 07/06/22  | \$74,000   | \$57,460       | \$23,539      | \$6,999         | 0.12        | \$204,687    |                       | Land Table RBJ | 12.18%           |
| 64-14-28-453-012 | 6 S TASMANIA ST            | 08/16/22  | \$102,000  | \$79,815       | \$29,184      | \$6,999         | 0.12        | \$249,436    |                       | Land Table RBJ | 8.77%            |
| 64-14-27-177-018 | 131 HILLDALE DR            | 06/12/23  | \$250,000  | \$205,724      | \$53,060      | \$8,784         | 0.21        | \$253,876    |                       | Land Table RBJ | 4.27%            |
| 64-14-28-435-017 | 5 MARTIN LUTHER KING JR BL | 04/18/22  | \$120,000  | \$99,904       | \$28,880      | \$8,784         | 0.22        | \$130,090    |                       | Land Table RBJ | 8.79%            |
| 64-14-28-429-005 | 317 MICHIGAN AVE           | 06/07/23  | \$55,000   | \$45,974       | \$16,507      | \$7,481         | 0.15        | \$109,318    |                       | Land Table RBJ | 16.27%           |
| 64-14-28-483-026 | 100 S MARSHALL ST          | 09/30/22  | \$76,500   | \$65,679       | \$17,820      | \$6,999         | 0.12        | \$154,957    |                       | Land Table RBJ | 10.66%           |
| 64-14-28-440-004 | 32 N MARSHALL ST           | 07/06/22  | \$85,000   | \$73,354       | \$18,645      | \$6,999         | 0.12        | \$162,130    |                       | Land Table RBJ | 9.54%            |
| 64-14-27-302-006 | 105 N ASTOR ST             | 09/26/23  | \$85,000   | \$74,029       | \$18,935      | \$7,964         | 0.18        | \$105,782    |                       | Land Table RBJ | 10.76%           |
| 64-14-28-183-005 | 143 N JESSIE ST            | 02/18/22  | \$75,000   | \$65,415       | \$16,584      | \$6,999         | 0.10        | \$161,010    |                       | Land Table RBJ | 10.70%           |
| 64-14-28-259-006 | 78 FIDDIS AVE              | 01/27/22  | \$65,000   | \$56,820       | \$15,179      | \$6,999         | 0.11        | \$141,860    |                       | Land Table RBJ | 12.32%           |
| 64-14-27-352-006 | 660 LOOKOUT ST             | 04/13/23  | \$77,000   | \$68,025       | \$16,939      | \$7,964         | 0.17        | \$98,483     |                       | Land Table RBJ | 11.71%           |
| 64-14-28-431-001 | 96 N ARDMORE ST            | 06/05/23  | \$82,500   | \$73,201       | \$16,298      | \$6,999         | 0.11        | \$142,965    |                       | Land Table RBJ | 9.56%            |
| 64-14-27-331-030 | 841 E PIKE ST              | 09/15/22  | \$196,000  | \$174,464      | \$29,500      | \$7,964         | 0.20        | \$151,282    |                       | Land Table RBJ | 4.56%            |
| 64-14-27-352-025 | 680 LOOKOUT ST             | 10/27/23  | \$17,500   |                |               |                 | 0.18        | \$47,297     | 64-14-27-352-026      | Land Table RBJ | #DIV/0!          |
| 64-14-28-457-008 | 79 S ROSELAWN ST           | 03/24/23  | \$95,000   | \$86,854       | \$15,145      | \$6,999         | 0.11        | \$138,945    |                       | Land Table RBJ | 8.06%            |
| 64-14-28-383-013 | 99 S JESSIE ST             | 01/19/23  | \$123,000  | \$112,626      | \$17,855      | \$7,481         | 0.16        | \$114,455    |                       | Land Table RBJ | 6.64%            |
| 64-14-28-415-005 | 30 N SANFORD ST            | 03/13/23  | \$70,000   | \$66,150       | \$11,331      | \$7,481         | 0.13        | \$89,929     |                       | Land Table RBJ | 11.31%           |
| 64-14-27-353-013 | 674 ROSEWOOD PL            | 01/26/22  | \$50,000   | \$47,885       | \$7,328       | \$5,213         | 0.10        | \$77,137     |                       | Land Table RBJ | 10.89%           |
| 64-14-28-480-007 | 87 S ARDMORE ST            | 03/30/22  | \$72,000   | \$70,185       | \$8,814       | \$6,999         | 0.11        | \$79,405     |                       | Land Table RBJ | 9.97%            |
| 64-14-27-354-014 | 84 S ASTOR ST              | 05/31/22  | \$51,000   | \$49,986       | \$8,495       | \$7,481         | 0.14        | \$62,463     |                       | Land Table RBJ | 14.97%           |
| 64-14-28-408-002 | 86 N SHIRLEY AVE           | 01/10/23  | \$60,000   | \$62,546       | \$4,453       | \$6,999         | 0.11        | \$40,853     |                       | Land Table RBJ | 11.19%           |

# City of Pontiac

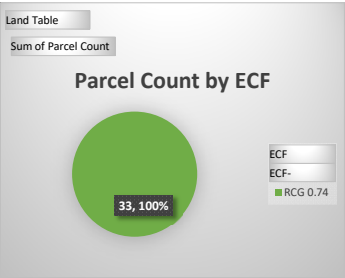
## Land Table RBJ

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale          | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|--------------------------------|----------------|------------------|
| 64-14-28-436-021 | 511 E PIKE ST     | 08/30/22  | \$52,000   | \$54,460       | \$5,021       | \$7,481         | 0.13        | \$40,168     |                                | Land Table RBJ | 13.74%           |
| 64-14-27-177-013 | 132 N MIDLAND DR  | 07/26/22  | \$125,000  | \$131,124      | \$2,660       | \$8,784         | 0.21        | \$12,850     |                                | Land Table RBJ | 6.70%            |
| 64-14-27-156-012 | 140 WESTWAY ST    | 12/15/23  | \$70,500   | \$73,995       | \$4,469       | \$7,964         | 0.17        | \$26,444     |                                | Land Table RBJ | 10.76%           |
| 64-14-28-435-005 | 76 N MARSHALL ST  | 06/26/23  | \$71,380   | \$77,511       | \$868         | \$6,999         | 0.11        | \$7,750      |                                | Land Table RBJ | 9.03%            |
| 64-14-28-431-015 | 73 N FRANCIS AVE  | 10/06/23  | \$63,400   | \$69,065       | \$1,334       | \$6,999         | 0.11        | \$11,911     |                                | Land Table RBJ | 10.13%           |
| 64-14-28-482-006 | 75 S EDITH ST     | 03/24/23  | \$47,000   | \$52,507       | \$1,492       | \$6,999         | 0.12        | \$12,974     |                                | Land Table RBJ | 13.33%           |
| 64-14-28-457-024 | 86 S SHIRLEY AVE  | 06/09/23  | \$75,000   | \$85,163       | (\$3,164)     | \$6,999         | 0.11        | (\$29,028)   |                                | Land Table RBJ | 8.22%            |
| 64-14-28-451-010 | 40 S ROSELAWN ST  | 09/26/22  | \$67,000   | \$77,164       | (\$3,165)     | \$6,999         | 0.12        | (\$27,051)   |                                | Land Table RBJ | 9.07%            |
| 64-14-28-482-019 | 74 S ANDERSON AVE | 05/02/23  | \$80,000   | \$94,914       | (\$7,915)     | \$6,999         | 0.12        | (\$68,826)   |                                | Land Table RBJ | 7.37%            |
| 64-14-27-353-020 | 649 HOMESTEAD DR  | 06/28/22  | \$65,000   | \$77,884       | (\$5,403)     | \$7,481         | 0.15        | (\$36,755)   |                                | Land Table RBJ | 9.61%            |
| 64-14-28-458-013 | 99 S SHIRLEY AVE  | 06/02/23  | \$32,500   | \$39,335       | \$164         | \$6,999         | 0.11        | \$1,505      |                                | Land Table RBJ | 17.79%           |
| 64-14-28-413-004 | 34 N SHIRLEY AVE  | 10/19/23  | \$45,000   | \$54,716       | \$4,282       | \$6,999         | 0.11        | \$19,464     | 64-14-28-413-005               | Land Table RBJ | 12.79%           |
| 64-14-28-380-021 | 92 S PADDOCK ST   | 08/15/23  | \$52,500   | \$64,356       | (\$4,375)     | \$7,481         | 0.14        | (\$31,703)   |                                | Land Table RBJ | 11.62%           |
| 64-14-28-439-013 | 29 N MARSHALL ST  | 12/15/23  | \$63,000   | \$77,261       | (\$7,262)     | \$6,999         | 0.12        | (\$63,148)   |                                | Land Table RBJ | 9.06%            |
| 64-14-28-379-007 | 29 S JESSIE ST    | 04/06/23  | \$62,000   | \$78,553       | (\$9,072)     | \$7,481         | 0.12        | (\$74,975)   |                                | Land Table RBJ | 9.52%            |
| 64-14-28-477-011 | 41 S EDITH        | 05/13/22  | \$60,000   | \$76,402       | (\$9,403)     | \$6,999         | 0.12        | (\$81,765)   |                                | Land Table RBJ | 9.16%            |
| 64-14-28-452-015 | 18 S SHIRLEY AVE  | 07/12/23  | \$80,000   | \$102,409      | (\$15,410)    | \$6,999         | 0.12        | (\$134,000)  |                                | Land Table RBJ | 6.83%            |
| 64-14-28-378-008 | 21 MARIVA ST      | 10/06/23  | \$43,000   | \$58,300       | (\$1,050)     | \$14,250        | 0.13        | (\$3,488)    | 64-14-28-378-007               | Land Table RBJ | 24.44%           |
| 64-14-28-481-007 | 79 S FRANCIS AVE  | 12/15/22  | \$55,000   | \$75,736       | (\$13,737)    | \$6,999         | 0.12        | (\$119,452)  |                                | Land Table RBJ | 9.24%            |
| 64-14-28-257-002 | FIDDIS            | 08/07/23  | \$10,500   |                |               |                 | 0.06        | \$60,345     | -14-28-257-003, 64-14-28-257-0 | Land Table RBJ | #DIV/0!          |

City of Pontiac  
Land Table RCG

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 33     | # of Sales                            | 2       |
| ECF Nbhd        | RCG    | Sales Ratio                           | 40.76%  |
| Min ECF         | 0.740  | (Land Resid.-Est. Land Value)/Est. LV | 206.36% |
| Max ECF         | 0.740  | % Change                              | 50.00%  |
| Land Table LtoB | 10.96% | Projected Land Table LtoB             | 16.44%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 6.06%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



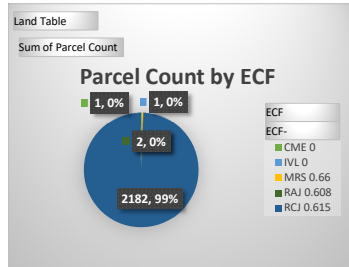
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$16,744 | \$51,296    | \$25,116  |
| MINIMUM | \$15,198 | \$46,560    | \$22,797  |
| MAXIMUM | \$19,064 | \$58,404    | \$28,596  |

| Parcel Number    | Street Address   | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-18-251-037 | 501 STARLIGHT DR | 07/19/22  | \$210,000  | \$169,866      | \$56,878      | \$16,744        | 0.30        | \$188,963    |                       | Land Table RCG | 9.86%            |
| 64-14-18-251-021 | 482 MOONLIGHT DR | 02/24/22  | \$190,000  | \$156,242      | \$52,822      | \$19,064        | 0.41        | \$127,589    |                       | Land Table RCG | 12.20%           |

City of Pontiac  
Land Table RCJ

| BSA DATABASE    |                         | SALES DATA                            |         |
|-----------------|-------------------------|---------------------------------------|---------|
| Parcel Count    | 2195                    | # of Sales                            | 64      |
| ECF Nbhd        | RCJ, MRS, CME, RAJ, IVL | Sales Ratio                           | 41.03%  |
| Min ECF         | 0.608                   | (Land Resid.-Est. Land Value)/Est. LV | 237.99% |
| Max ECF         | 0.660                   | % Change                              | 60.00%  |
| Land Table LtoB | 8.86%                   | Projected Land Table LtoB             | 14.18%  |
| CVT LtoB        | 12.08%                  | Sales Sample Size                     | 2.92%   |

| Color Key                          |
|------------------------------------|
| Vacant Sales                       |
| Demo Sales or New Build after sale |



|         | OLD RATE | \$44,431 | USED RATE |
|---------|----------|----------|-----------|
| MEDIAN  | \$13,146 | \$44,431 | \$21,033  |
| MINIMUM | \$4,982  | \$16,839 | \$7,971   |
| MAXIMUM | \$0      | \$0      | \$0       |

| Parcel Number    | Street Address        | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-33-476-046 | MARTIN LUTHER KING JR | 05/19/23  | \$215,000  | \$105,134      | \$123,225     | \$13,359        | 0.23        | \$355,115    | 64-14-33-476-045      | Land Table RCJ | 12.71%           |
| 64-14-33-126-003 | 17 PERKINS ST         | 08/22/23  | \$110,000  | \$66,007       | \$49,373      | \$5,380         | 0.08        | \$602,110    |                       | Land Table RCJ | 8.15%            |
| 64-14-33-233-004 | 203 S MARSHALL ST     | 06/05/23  | \$118,500  | \$71,883       | \$58,175      | \$11,558        | 0.11        | \$264,432    | 64-14-33-233-005      | Land Table RCJ | 16.08%           |
| 64-14-34-102-017 | 168 RUSSELL ST        | 01/04/22  | \$75,000   | \$46,054       | \$35,522      | \$6,576         | 0.17        | \$210,189    |                       | Land Table RCJ | 14.28%           |
| 64-14-33-451-036 | 294 MIDWAY AVE        | 01/06/22  | \$105,000  | \$65,101       | \$46,076      | \$6,177         | 0.14        | \$333,884    |                       | Land Table RCJ | 9.49%            |
| 64-14-33-476-002 | 539 GOING ST          | 11/03/23  | \$72,000   | \$45,271       | \$32,508      | \$5,779         | 0.10        | \$321,861    |                       | Land Table RCJ | 12.77%           |
| 64-14-33-232-072 | 243 S ANDERSON AVE    | 03/02/23  | \$95,000   | \$61,248       | \$41,332      | \$7,580         | 0.23        | \$183,698    |                       | Land Table RCJ | 12.38%           |
| 64-14-34-105-001 | MARTIN LUTHER KING JR | 04/21/23  | \$116,000  | \$75,318       | \$47,258      | \$6,576         | 0.17        | \$279,633    |                       | Land Table RCJ | 8.73%            |
| 64-14-33-127-010 | 284 AUBURN AVE        | 10/04/22  | \$95,000   | \$62,650       | \$38,527      | \$6,177         | 0.13        | \$289,677    |                       | Land Table RCJ | 9.86%            |
| 64-14-34-104-005 | 173 CLIFFORD ST       | 09/15/22  | \$153,000  | \$104,092      | \$55,484      | \$6,576         | 0.16        | \$344,621    |                       | Land Table RCJ | 6.32%            |
| 64-14-33-154-021 | 83 OSMUN ST           | 01/17/23  | \$170,000  | \$116,836      | \$59,740      | \$6,576         | 0.17        | \$347,326    |                       | Land Table RCJ | 5.63%            |
| 64-14-33-229-019 | MARTIN LUTHER KING JR | 10/31/22  | \$150,000  | \$105,229      | \$52,567      | \$7,796         | 0.31        | \$168,484    |                       | Land Table RCJ | 7.41%            |
| 64-14-33-453-027 | 295 CENTRAL AVE       | 01/11/22  | \$137,000  | \$96,460       | \$46,717      | \$6,177         | 0.14        | \$338,529    |                       | Land Table RCJ | 6.40%            |
| 64-14-33-210-040 | 355 OSMUN ST          | 04/29/22  | \$170,000  | \$120,184      | \$57,396      | \$7,580         | 0.29        | \$197,917    |                       | Land Table RCJ | 6.31%            |
| 64-14-33-210-042 | 363 OSMUN ST          | 03/04/22  | \$172,000  | \$122,022      | \$57,558      | \$7,580         | 0.29        | \$201,958    |                       | Land Table RCJ | 6.21%            |
| 64-14-33-230-039 | 236 S EDITH ST        | 11/09/23  | \$55,000   | \$39,456       | \$21,323      | \$5,779         | 0.11        | \$193,845    |                       | Land Table RCJ | 14.65%           |
| 64-14-33-231-017 | 251 S EDITH ST        | 03/06/23  | \$142,000  | \$101,898      | \$45,881      | \$5,779         | 0.11        | \$417,100    |                       | Land Table RCJ | 5.67%            |
| 64-14-33-105-011 | 46 PERKINS ST         | 08/30/22  | \$7,454    |                |               |                 | 0.10        | \$76,845     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-208-036 | 246 S SHIRLEY AVE     | 08/15/23  | \$157,500  | \$116,661      | \$47,415      | \$6,576         | 0.18        | \$263,417    |                       | Land Table RCJ | 5.64%            |
| 64-14-33-206-020 | 195 WILLARD ST        | 09/13/23  | \$75,500   | \$56,239       | \$25,040      | \$5,779         | 0.11        | \$227,636    |                       | Land Table RCJ | 10.28%           |
| 64-14-34-151-024 | 318 SEWARD ST         | 03/24/23  | \$65,000   | \$48,626       | \$22,950      | \$6,576         | 0.17        | \$135,799    |                       | Land Table RCJ | 13.52%           |
| 64-14-33-432-011 | 442 S MARSHALL ST     | 04/12/23  | \$50,000   | \$38,138       | \$17,641      | \$5,779         | 0.10        | \$174,663    |                       | Land Table RCJ | 15.15%           |
| 64-14-33-154-005 | 20 PARK PL            | 01/13/23  | \$111,000  | \$84,866       | \$33,714      | \$7,580         | 0.23        | \$144,077    |                       | Land Table RCJ | 8.93%            |
| 64-14-33-454-031 | 385 CENTRAL AVE       | 05/27/22  | \$93,500   | \$71,759       | \$27,918      | \$6,177         | 0.12        | \$230,727    |                       | Land Table RCJ | 8.61%            |
| 64-14-34-102-011 | 183 SEWARD ST         | 12/09/22  | \$85,000   | \$65,756       | \$25,820      | \$6,576         | 0.17        | \$152,781    |                       | Land Table RCJ | 10.00%           |
| 64-14-33-232-064 | 312 S MARSHALL ST     | 10/04/22  | \$94,136   | \$74,326       | \$25,987      | \$6,177         | 0.12        | \$213,008    |                       | Land Table RCJ | 8.31%            |
| 64-14-33-403-037 | 317 PROSPECT ST       | 03/16/22  | \$125,000  | \$101,310      | \$29,867      | \$6,177         | 0.14        | \$216,428    |                       | Land Table RCJ | 6.10%            |
| 64-14-33-230-020 | 267 GOING ST          | 07/01/22  | \$130,000  | \$105,792      | \$29,987      | \$5,779         | 0.11        | \$272,609    |                       | Land Table RCJ | 5.46%            |
| 64-14-34-152-010 | 313 SEWARD ST         | 04/20/22  | \$71,000   | \$58,099       | \$19,477      | \$6,576         | 0.17        | \$115,249    |                       | Land Table RCJ | 11.32%           |
| 64-14-33-138-002 | 233 S JESSIE ST       | 02/03/22  | \$67,300   | \$56,355       | \$16,325      | \$5,380         | 0.09        | \$175,538    |                       | Land Table RCJ | 9.55%            |
| 64-14-33-155-036 | 47 ORILEY ST          | 10/17/22  | \$121,000  | \$101,401      | \$26,175      | \$6,576         | 0.17        | \$153,971    |                       | Land Table RCJ | 6.49%            |
| 64-14-33-232-025 | 275 S ANDERSON AVE    | 03/18/22  | \$50,000   | \$42,531       | \$13,248      | \$5,779         | 0.11        | \$118,286    |                       | Land Table RCJ | 13.59%           |
| 64-14-34-102-008 | 163 SEWARD ST         | 07/26/22  | \$35,000   | \$30,674       | \$10,902      | \$6,576         | 0.17        | \$64,509     |                       | Land Table RCJ | 21.44%           |
| 64-14-33-280-006 | 353 S MARSHALL ST     | 01/31/23  | \$75,000   | \$66,176       | \$14,603      | \$5,779         | 0.11        | \$132,755    |                       | Land Table RCJ | 8.73%            |
| 64-14-33-433-016 | MARTIN LUTHER KING JR | 04/12/23  | \$47,500   | \$42,850       | \$10,429      | \$5,779         | 0.10        | \$103,257    |                       | Land Table RCJ | 13.49%           |
| 64-14-33-210-044 | 381 OSMUN ST          | 06/17/22  | \$60,000   | \$54,561       | \$13,235      | \$7,796         | 0.42        | \$31,739     |                       | Land Table RCJ | 14.29%           |
| 64-14-33-232-060 | 296 S MARSHALL ST     | 01/06/23  | \$56,000   | \$52,313       | \$9,864       | \$6,177         | 0.12        | \$80,852     |                       | Land Table RCJ | 11.81%           |
| 64-14-33-206-032 | 350 WHITTEMORE ST     | 02/01/23  | \$54,000   | \$50,520       | \$9,657       | \$6,177         | 0.15        | \$65,250     |                       | Land Table RCJ | 12.23%           |
| 64-14-33-210-043 | 377 OSMUN ST          | 08/03/23  | \$35,700   | \$33,402       | \$10,094      | \$7,796         | 0.42        | \$23,863     |                       | Land Table RCJ | 23.34%           |
| 64-14-33-376-043 | 605 S PADDOCK ST      | 12/06/23  | \$84,500   | \$85,277       | \$6,803       | \$7,580         | 0.24        | \$27,996     |                       | Land Table RCJ | 8.89%            |

# City of Pontiac

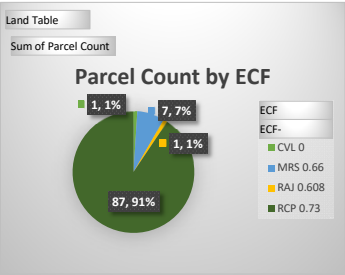
## Land Table RCJ

| Parcel Number    | Street Address        | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-33-326-009 | 126 RAEURN ST         | 06/15/22  | \$126,000  | \$128,403      | \$4,173       | \$6,576         | 0.17        | \$24,262     |                       | Land Table RCJ | 5.12%            |
| 64-14-33-433-018 | MARTIN LUTHER KING JR | 05/20/22  | \$45,000   | \$46,183       | \$4,596       | \$5,779         | 0.10        | \$45,505     |                       | Land Table RCJ | 12.51%           |
| 64-14-33-279-001 | 333 S ANDERSON AVE    | 08/31/23  | \$7,500    |                |               |                 | 0.32        | \$23,292     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-452-040 | 356 MIDWAY AVE        | 04/14/23  | \$60,000   | \$67,565       | \$231         | \$7,796         | 0.34        | \$672        |                       | Land Table RCJ | 11.54%           |
| 64-14-34-151-021 | 302 SEWARD ST         | 03/09/22  | \$43,000   | \$48,721       | \$855         | \$6,576         | 0.17        | \$5,059      |                       | Land Table RCJ | 13.50%           |
| 64-14-33-406-006 | PROSPECT              | 01/07/23  | \$5,000    |                |               |                 | 0.14        | \$36,232     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-137-031 | 95 WALL ST            | 03/24/22  | \$35,938   | \$41,041       | \$1,074       | \$6,177         | 0.14        | \$7,563      |                       | Land Table RCJ | 15.05%           |
| 64-14-33-176-010 | 115 OSMUN ST          | 04/07/23  | \$115,000  | \$132,037      | (\$9,457)     | \$7,580         | 0.22        | (\$43,782)   |                       | Land Table RCJ | 5.74%            |
| 64-14-33-277-017 | 385 GOING ST          | 07/05/23  | \$45,000   | \$52,489       | (\$1,710)     | \$5,779         | 0.11        | (\$15,545)   |                       | Land Table RCJ | 11.01%           |
| 64-14-33-432-016 | 466 S MARSHALL ST     | 04/05/22  | \$36,000   | \$42,119       | \$58          | \$6,177         | 0.14        | \$414        |                       | Land Table RCJ | 14.67%           |
| 64-14-33-106-017 | 108 CENTER ST         | 11/16/22  | \$100,000  | \$117,208      | (\$10,632)    | \$6,576         | 0.17        | (\$63,665)   |                       | Land Table RCJ | 5.61%            |
| 64-14-34-108-015 | 223 CLIFFORD ST       | 07/10/23  | \$38,000   | \$45,349       | \$447         | \$7,796         | 0.32        | \$1,397      |                       | Land Table RCJ | 17.19%           |
| 64-14-33-401-015 | RAEBURN               | 08/30/22  | \$5,100    |                |               |                 | 0.14        | \$37,226     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-104-017 | 81 WHITTEMORE ST      | 09/11/23  | \$72,000   | \$87,410       | (\$9,631)     | \$5,779         | 0.10        | (\$96,310)   |                       | Land Table RCJ | 6.61%            |
| 64-14-34-151-011 | MARTIN LUTHER KING JR | 03/30/22  | \$39,500   | \$48,125       | (\$2,448)     | \$6,177         | 0.14        | (\$17,739)   |                       | Land Table RCJ | 12.84%           |
| 64-14-33-404-006 | RAEBURN               | 08/28/22  | \$5,000    |                |               |                 | 0.14        | \$36,232     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-404-007 |                       | 08/28/22  | \$5,000    |                |               |                 | 0.14        | \$36,232     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-406-007 | PROSPECT              | 01/07/23  | \$5,000    |                |               |                 | 0.14        | \$36,232     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-326-006 | 110 RAEURN ST         | 04/07/23  | \$106,000  | \$136,332      | (\$23,756)    | \$6,576         | 0.17        | (\$138,116)  |                       | Land Table RCJ | 4.82%            |
| 64-14-33-129-015 | 191 WHITTEMORE ST     | 02/14/23  | \$55,000   | \$71,862       | (\$10,286)    | \$6,576         | 0.16        | (\$62,720)   |                       | Land Table RCJ | 9.15%            |
| 64-14-33-452-028 | 365 FERRY AVE         | 05/02/22  | \$39,000   | \$52,461       | (\$7,284)     | \$6,177         | 0.12        | (\$60,198)   |                       | Land Table RCJ | 11.77%           |
| 64-14-33-279-026 | 378 S MARSHALL ST     | 10/28/22  | \$35,000   | \$47,975       | (\$6,798)     | \$6,177         | 0.12        | (\$55,721)   |                       | Land Table RCJ | 12.88%           |
| 64-14-33-210-049 | 204 GOING ST          | 04/22/22  | \$5,500    |                |               |                 | 0.22        | \$25,000     |                       | Land Table RCJ | #DIV/0!          |
| 64-14-33-230-067 | 223 GOING ST          | 04/25/22  | \$5,500    |                |               |                 | 0.22        | \$25,000     |                       | Land Table RCJ | #DIV/0!          |

City of Pontiac  
Land Table RCP

| BSA DATABASE    |                    | SALES DATA                            |         |
|-----------------|--------------------|---------------------------------------|---------|
| Parcel Count    | 96                 | # of Sales                            | 7       |
| ECF Nbhd        | RCP, RAJ, MRS, CVL | Sales Ratio                           | 39.18%  |
| Min ECF         | 0.608              | (Land Resid.-Est. Land Value)/Est. LV | 305.74% |
| Max ECF         | 0.730              | % Change                              | 100.00% |
| Land Table LtoB | 10.04%             | Projected Land Table LtoB             | 20.09%  |
| CVT LtoB        | 12.08%             | Sales Sample Size                     | 7.29%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



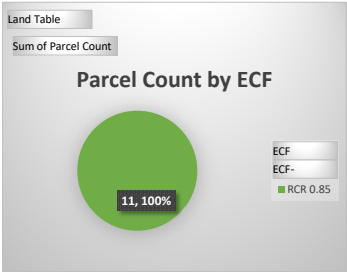
|         | OLD RATE | \$58,185 | USED RATE |
|---------|----------|----------|-----------|
| MEDIAN  | \$14,341 | \$58,185 | \$28,681  |
| MINIMUM | \$3,273  | \$13,280 | \$6,546   |
| MAXIMUM | \$0      | \$0      | \$0       |

| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-20-304-008 | 41 GERDON AVE  | 11/14/22  | \$118,900  | \$75,483       | \$49,968      | \$6,551         | 0.11        | \$454,255    |                       | Land Table RCP | 8.68%            |
| 64-14-30-459-004 | 625 W HURON ST | 04/03/23  | \$150,000  | \$96,950       | \$65,797      | \$12,747        | 0.21        | \$7          |                       | Land Table RCP | 13.15%           |
| 64-14-29-354-008 | 373 W HURON ST | 01/21/22  | \$175,000  | \$125,404      | \$59,334      | \$9,738         | 0.18        | \$329,633    |                       | Land Table RCP | 7.77%            |
| 64-14-29-358-006 | 317 W HURON ST | 05/11/22  | \$184,000  | \$133,371      | \$63,376      | \$12,747        | 0.23        | \$276,751    |                       | Land Table RCP | 9.56%            |
| 64-14-29-358-005 | 321 W HURON ST | 05/17/22  | \$135,000  | \$121,098      | \$26,649      | \$12,747        | 0.22        | \$121,685    |                       | Land Table RCP | 10.53%           |
| 64-14-29-354-004 | 395 W HURON ST | 02/08/23  | \$97,500   | \$93,649       | \$11,640      | \$7,789         | 0.16        | \$72,750     |                       | Land Table RCP | 8.32%            |
| 64-14-33-254-011 | 21 ALLEN ST    | 06/16/23  | \$130,000  | \$130,096      | \$7,693       | \$7,789         | 0.17        | \$46,624     |                       | Land Table RCP | 5.99%            |

City of Pontiac  
Land Table RCR

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 11     | # of Sales                            | 0       |
| ECF Nbhd        | RCR    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 0.850  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 0.850  | % Change                              | 0.00%   |
| Land Table LtoB | 15.16% | Projected Land Table LtoB             | 15.16%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



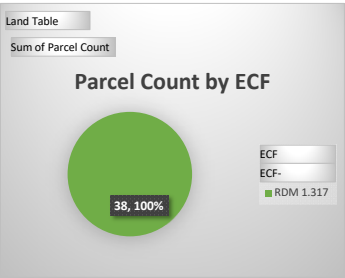
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$31,008 | #DIV/0!     | \$31,008  |
| MINIMUM | \$27,562 | #DIV/0!     | \$27,562  |
| MAXIMUM | \$34,453 | #DIV/0!     | \$34,453  |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table RDM

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 38     | # of Sales                            | 3      |
| ECF Nbhd        | RDM    | Sales Ratio                           | 37.53% |
| Min ECF         | 1.317  | (Land Resid.-Est. Land Value)/Est. LV | 96.29% |
| Max ECF         | 1.317  | % Change                              | 55.00% |
| Land Table LtoB | 18.72% | Projected Land Table LtoB             | 29.01% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 7.89%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



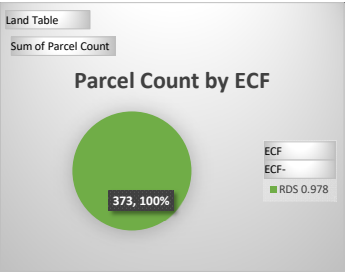
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$39,876 | \$78,271    | \$61,807  |
| MINIMUM | \$21,707 | \$42,608    | \$33,646  |
| MAXIMUM | \$58,516 | \$114,860   | \$90,700  |

| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-31-180-009 | 63 RUTH AVE    | 11/17/22  | \$65,000   |                |               |                 | 0.19        | \$338,542    |                       | Land Table RDM | #DIV/0!          |
| 64-14-31-180-015 | 25 RUTH AVE    | 01/21/22  | \$140,000  | \$88,736       | \$88,544      | \$37,280        | 0.15        | \$590,293    |                       | Land Table RDM | 42.01%           |
| 64-14-31-181-003 | 12 MYRA AVE    | 06/03/22  | \$155,000  | \$132,654      | \$61,514      | \$39,168        | 0.22        | \$278,344    |                       | Land Table RDM | 29.53%           |

City of Pontiac  
Land Table RDS

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 373    | # of Sales                            | 26      |
| ECF Nbrd        | RDS    | Sales Ratio                           | 43.80%  |
| Min ECF         | 0.978  | (Land Resid.-Est. Land Value)/Est. LV | 105.88% |
| Max ECF         | 0.978  | % Change                              | 50.00%  |
| Land Table LtoB | 13.60% | Projected Land Table LtoB             | 20.40%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 6.97%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



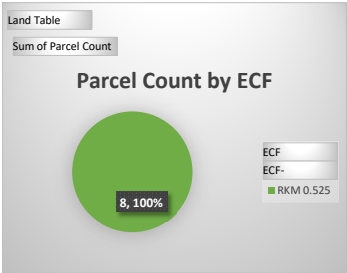
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$15,844 | \$32,620    | \$23,767  |
| MINIMUM | \$14,429 | \$29,707    | \$21,644  |
| MAXIMUM | \$17,259 | \$35,533    | \$25,889  |

| Parcel Number    | Street Address       | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-22-479-027 | 1275 FEATHERSTONE RD | 07/06/22  | \$189,900  | \$117,595      | \$87,866      | \$15,561        | 0.14        | \$614,448    |                       | Land Table RDS | 13.23%           |
| 64-14-22-453-013 | 432 THORS ST         | 12/09/22  | \$144,000  | \$92,816       | \$65,613      | \$14,429        | 0.13        | \$520,738    |                       | Land Table RDS | 15.55%           |
| 64-14-22-457-030 | 1199 MAURER AVE      | 01/06/23  | \$139,000  | \$92,289       | \$61,706      | \$14,995        | 0.14        | \$447,145    |                       | Land Table RDS | 16.25%           |
| 64-14-22-478-001 | 518 KUHN ST          | 11/09/22  | \$166,500  | \$116,699      | \$67,060      | \$17,259        | 0.22        | \$303,439    |                       | Land Table RDS | 14.79%           |
| 64-14-22-477-021 | 416 MOORE ST         | 04/28/23  | \$137,000  | \$101,228      | \$51,899      | \$16,127        | 0.16        | \$334,832    |                       | Land Table RDS | 15.93%           |
| 64-14-22-479-014 | 1280 MAURER AVE      | 05/11/22  | \$136,000  | \$101,308      | \$50,253      | \$15,561        | 0.14        | \$351,420    |                       | Land Table RDS | 15.36%           |
| 64-14-22-452-007 | 467 THORS ST         | 05/19/23  | \$165,000  | \$129,863      | \$51,264      | \$16,127        | 0.17        | \$306,970    |                       | Land Table RDS | 12.42%           |
| 64-14-22-457-006 | 406 LYNCH AVE        | 09/08/23  | \$185,000  | \$146,123      | \$56,136      | \$17,259        | 0.21        | \$273,834    |                       | Land Table RDS | 11.81%           |
| 64-14-22-457-034 | 419 BAY ST           | 04/06/23  | \$150,600  | \$121,475      | \$45,818      | \$16,693        | 0.19        | \$237,399    |                       | Land Table RDS | 13.74%           |
| 64-14-22-479-009 | 1254 MAURER AVE      | 06/09/22  | \$137,000  | \$111,370      | \$41,191      | \$15,561        | 0.14        | \$288,049    |                       | Land Table RDS | 13.97%           |
| 64-14-22-477-033 | 457 KUHN ST          | 12/12/23  | \$110,000  | \$90,278       | \$35,849      | \$16,127        | 0.16        | \$222,665    |                       | Land Table RDS | 17.86%           |
| 64-14-22-477-041 | 417 KUHN ST          | 03/18/22  | \$125,000  | \$102,595      | \$38,532      | \$16,127        | 0.16        | \$248,594    |                       | Land Table RDS | 15.72%           |
| 64-14-22-453-003 | 482 THORS ST         | 09/30/22  | \$180,000  | \$148,747      | \$45,682      | \$14,429        | 0.13        | \$362,556    |                       | Land Table RDS | 9.70%            |
| 64-14-22-476-030 | 473 MOORE ST         | 03/22/22  | \$130,000  | \$107,938      | \$38,189      | \$16,127        | 0.16        | \$237,199    |                       | Land Table RDS | 14.94%           |
| 64-14-22-453-029 | 443 LYNCH AVE        | 12/12/22  | \$134,900  | \$120,029      | \$29,300      | \$14,429        | 0.13        | \$232,540    |                       | Land Table RDS | 12.02%           |
| 64-14-22-430-008 | 1257 DUFRAIN AVE     | 03/14/23  | \$137,000  | \$126,294      | \$26,833      | \$16,127        | 0.15        | \$174,240    |                       | Land Table RDS | 12.77%           |
| 64-14-22-478-003 | 506 KUHN ST          | 01/17/23  | \$120,000  | \$115,924      | \$20,203      | \$16,127        | 0.16        | \$123,189    |                       | Land Table RDS | 13.91%           |
| 64-14-22-478-013 | 456 KUHN ST          | 01/18/22  | \$111,000  | \$107,720      | \$19,407      | \$16,127        | 0.17        | \$117,618    |                       | Land Table RDS | 14.97%           |
| 64-14-22-480-005 | 420 BOYD ST          | 08/21/23  | \$112,000  | \$112,895      | \$15,232      | \$16,127        | 0.16        | \$95,799     |                       | Land Table RDS | 14.28%           |
| 64-14-22-457-003 | 422 LYNCH AVE        | 05/16/22  | \$112,000  | \$116,789      | \$9,640       | \$14,429        | 0.13        | \$76,508     |                       | Land Table RDS | 12.35%           |
| 64-14-22-453-001 | 494 THORS ST         | 04/28/23  | \$127,000  | \$134,303      | \$9,390       | \$16,693        | 0.18        | \$53,051     |                       | Land Table RDS | 12.43%           |
| 64-14-22-478-002 | 512 KUHN ST          | 10/06/22  | \$102,000  | \$114,369      | \$3,758       | \$16,127        | 0.16        | \$23,342     |                       | Land Table RDS | 14.10%           |
| 64-14-22-452-020 | 401 THORS ST         | 02/09/22  | \$108,500  | \$124,951      | \$242         | \$16,693        | 0.20        | \$1,241      |                       | Land Table RDS | 13.36%           |
| 64-14-22-479-010 | 1260 MAURER AVE      | 08/02/22  | \$132,500  | \$153,563      | (\$5,502)     | \$15,561        | 0.14        | (\$38,476)   |                       | Land Table RDS | 10.13%           |
| 64-14-22-456-023 | 1173 NEAFIE AVE      | 01/31/22  | \$110,000  | \$129,428      | (\$4,433)     | \$14,995        | 0.14        | (\$32,123)   |                       | Land Table RDS | 11.59%           |
| 64-14-22-454-007 | 1173 DUDLEY AVE      | 09/21/22  | \$105,000  | \$135,330      | (\$15,335)    | \$14,995        | 0.14        | (\$113,593)  |                       | Land Table RDS | 11.08%           |

City of Pontiac  
Land Table RKM

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 8      | # of Sales                            | 0       |
| ECF Nbhd        | RKM    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 0.525  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 0.525  | % Change                              | 0.00%   |
| Land Table LtoB | 6.08%  | Projected Land Table LtoB             | 6.08%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



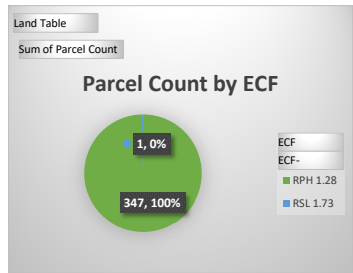
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$7,682  | #DIV/0!     | \$7,682   |
| MINIMUM | \$6,800  | #DIV/0!     | \$6,800   |
| MAXIMUM | \$10,074 | #DIV/0!     | \$10,074  |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table RPH

| BSA DATABASE    |          | SALES DATA                            |        |
|-----------------|----------|---------------------------------------|--------|
| Parcel Count    | 348      | # of Sales                            | 31     |
| ECF Nbrhd       | RPH, RSL | Sales Ratio                           | 43.08% |
| Min ECF         | 1.280    | (Land Resid.-Est. Land Value)/Est. LV | 81.79% |
| Max ECF         | 1.730    | % Change                              | 40.00% |
| Land Table LtoB | 19.54%   | Projected Land Table LtoB             | 27.35% |
| CVT LtoB        | 12.08%   | Sales Sample Size                     | 8.91%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



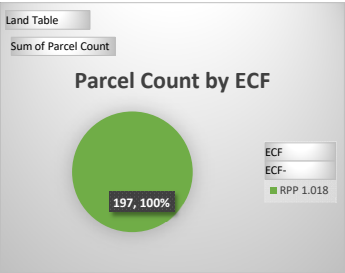
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$33,297 | \$60,532    | \$46,616  |
| MINIMUM | \$30,918 | \$56,207    | \$43,285  |
| MAXIMUM | \$38,530 | \$70,045    | \$53,942  |

| Parcel Number    | Street Address      | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|---------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-13-36-277-015 | 241 S TILDEN AVE    | 06/24/22  | \$200,000  | \$123,061      | \$107,857     | \$30,918        | 0.14        | \$754,245    |                       | Land Table RPH | 25.12%           |
| 64-13-36-252-024 | 1060 JAMES K BLVD   | 07/25/22  | \$340,000  | \$210,185      | \$164,539     | \$34,724        | 0.34        | \$488,246    |                       | Land Table RPH | 16.52%           |
| 64-13-36-252-037 | 244 STARR AVE       | 09/22/23  | \$197,000  | \$126,844      | \$101,074     | \$30,918        | 0.14        | \$706,811    |                       | Land Table RPH | 24.37%           |
| 64-13-36-278-030 | 260 DICK AVE        | 11/03/23  | \$193,500  | \$129,226      | \$95,192      | \$30,918        | 0.14        | \$665,678    |                       | Land Table RPH | 23.93%           |
| 64-13-36-276-008 | 205 DRAPER AVE      | 07/31/23  | \$239,999  | \$175,806      | \$95,111      | \$30,918        | 0.14        | \$665,112    |                       | Land Table RPH | 17.59%           |
| 64-13-36-276-023 | 210 S TILDEN AVE    | 07/07/23  | \$205,000  | \$158,092      | \$77,826      | \$30,918        | 0.14        | \$544,238    |                       | Land Table RPH | 19.56%           |
| 64-13-36-277-001 | 981 VOORHEIS ST     | 12/07/23  | \$150,000  | \$117,812      | \$58,468      | \$26,280        | 0.15        | \$403,228    |                       | Land Table RPH | 22.31%           |
| 64-13-36-251-020 | 234 S JOSEPHINE AVE | 11/23/22  | \$165,000  | \$130,168      | \$65,750      | \$30,918        | 0.14        | \$459,790    |                       | Land Table RPH | 23.75%           |
| 64-13-36-252-036 | 240 STARR AVE       | 04/19/23  | \$211,000  | \$169,609      | \$72,309      | \$30,918        | 0.14        | \$505,657    |                       | Land Table RPH | 18.23%           |
| 64-13-36-278-014 | 241 PIONEER DR      | 10/06/22  | \$185,000  | \$149,283      | \$66,635      | \$30,918        | 0.14        | \$465,979    |                       | Land Table RPH | 20.71%           |
| 64-13-36-278-033 | 230 DICK AVE        | 06/09/23  | \$190,000  | \$155,342      | \$69,382      | \$34,724        | 0.29        | \$241,749    |                       | Land Table RPH | 22.35%           |
| 64-13-36-281-022 | 300 PIONEER DR      | 12/27/23  | \$209,000  | \$173,442      | \$66,476      | \$30,918        | 0.14        | \$464,867    |                       | Land Table RPH | 17.83%           |
| 64-13-36-253-030 | 234 DRAPER AVE      | 11/04/22  | \$190,000  | \$159,759      | \$61,159      | \$30,918        | 0.14        | \$427,685    |                       | Land Table RPH | 19.35%           |
| 64-13-36-253-023 | 200 DRAPER AVE      | 03/31/23  | \$160,000  | \$134,793      | \$56,125      | \$30,918        | 0.14        | \$392,483    |                       | Land Table RPH | 22.94%           |
| 64-13-36-281-013 | 331 S TILDEN AVE    | 05/20/23  | \$220,000  | \$188,437      | \$62,481      | \$30,918        | 0.14        | \$436,930    |                       | Land Table RPH | 16.41%           |
| 64-13-36-278-003 | 941 VOORHEIS ST     | 11/10/23  | \$163,000  | \$140,082      | \$49,198      | \$26,280        | 0.15        | \$339,297    |                       | Land Table RPH | 18.76%           |
| 64-13-36-207-019 | 1111 VOORHEIS ST    | 09/13/23  | \$189,000  | \$164,970      | \$54,948      | \$30,918        | 0.12        | \$457,900    |                       | Land Table RPH | 18.74%           |
| 64-13-36-281-008 | 305 S TILDEN AVE    | 08/17/23  | \$184,000  | \$165,728      | \$49,190      | \$30,918        | 0.14        | \$343,986    |                       | Land Table RPH | 18.66%           |
| 64-13-36-276-003 | 1001 VOORHEIS ST    | 10/20/23  | \$150,000  | \$135,849      | \$40,431      | \$26,280        | 0.15        | \$278,834    |                       | Land Table RPH | 19.35%           |
| 64-13-36-281-016 | 270 PIONEER DR      | 12/08/22  | \$137,500  | \$126,907      | \$41,511      | \$30,918        | 0.14        | \$290,287    |                       | Land Table RPH | 24.36%           |
| 64-13-36-254-018 | 275 STARR AVE       | 03/09/22  | \$175,000  | \$164,328      | \$45,396      | \$34,724        | 0.29        | \$158,174    |                       | Land Table RPH | 21.13%           |
| 64-13-36-280-007 | 301 DRAPER AVE      | 05/10/23  | \$170,000  | \$160,015      | \$40,903      | \$30,918        | 0.14        | \$286,035    |                       | Land Table RPH | 19.32%           |
| 64-13-36-276-025 | 220 S TILDEN AVE    | 10/04/22  | \$169,420  | \$159,477      | \$40,861      | \$30,918        | 0.14        | \$285,741    |                       | Land Table RPH | 19.39%           |
| 64-13-36-254-017 | 316 DRAPER AVE      | 09/14/23  | \$219,000  | \$213,890      | \$37,456      | \$32,346        | 0.19        | \$201,376    |                       | Land Table RPH | 15.12%           |
| 64-13-36-279-017 | 261 DICK AVE        | 12/07/22  | \$160,000  | \$165,954      | \$24,964      | \$30,918        | 0.14        | \$174,573    |                       | Land Table RPH | 18.63%           |
| 64-13-36-251-021 | 240 S JOSEPHINE AVE | 09/29/22  | \$120,000  | \$124,917      | \$26,001      | \$30,918        | 0.14        | \$181,825    |                       | Land Table RPH | 24.75%           |
| 64-13-36-279-028 | 921 VOORHEIS ST     | 03/29/23  | \$170,000  | \$181,214      | \$27,316      | \$38,530        | 0.37        | \$74,634     |                       | Land Table RPH | 21.26%           |
| 64-13-36-278-006 | 201 PIONEER DR      | 08/02/23  | \$185,000  | \$199,209      | \$4,342       | \$18,551        | 0.12        | \$36,487     |                       | Land Table RPH | 9.31%            |
| 64-13-36-282-017 | 274 DICK AVE        | 05/06/23  | \$125,000  | \$141,931      | \$13,987      | \$30,918        | 0.14        | \$97,811     |                       | Land Table RPH | 21.78%           |
| 64-13-36-282-007 | 301 PIONEER DR      | 01/28/22  | \$139,900  | \$164,459      | \$6,359       | \$30,918        | 0.14        | \$44,469     |                       | Land Table RPH | 18.80%           |
| 64-13-36-251-022 | 244 S JOSEPHINE AVE | 07/22/22  | \$120,000  | \$142,339      | \$8,579       | \$30,918        | 0.14        | \$59,993     |                       | Land Table RPH | 21.72%           |

City of Pontiac  
Land Table RPP

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 197    | # of Sales                            | 10      |
| ECF Nbhd        | RPP    | Sales Ratio                           | 44.60%  |
| Min ECF         | 1.018  | (Land Resid.-Est. Land Value)/Est. LV | 115.00% |
| Max ECF         | 1.018  | % Change                              | 31.00%  |
| Land Table LtoB | 10.78% | Projected Land Table LtoB             | 14.13%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 5.08%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |

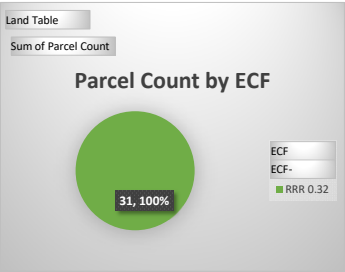


|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$24,453 | \$52,573    | \$32,033  |
| MINIMUM | \$23,023 | \$49,498    | \$30,160  |
| MAXIMUM | \$26,313 | \$56,572    | \$34,470  |

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-07-329-007 | 1614 PRAIRIE DR   | 01/26/23  | \$258,000  | \$216,788      | \$65,665      | \$24,453        | 0.20        | \$329,975    |                       | Land Table RPP | 11.28%           |
| 64-14-07-351-028 | 1571 MARSHBANK CT | 06/14/23  | \$287,000  | \$242,278      | \$74,066      | \$29,344        | 0.20        | \$377,888    |                       | Land Table RPP | 12.11%           |
| 64-14-07-330-017 | 1622 MARSHBANK DR | 08/29/23  | \$287,000  | \$245,519      | \$69,109      | \$27,628        | 0.16        | \$443,006    |                       | Land Table RPP | 11.25%           |
| 64-14-07-301-023 | 1671 VALDOSTA CIR | 06/30/23  | \$270,000  | \$234,666      | \$58,357      | \$23,023        | 0.16        | \$376,497    |                       | Land Table RPP | 9.81%            |
| 64-14-07-302-008 | 1670 VALDOSTA CIR | 12/19/23  | \$277,000  | \$240,931      | \$61,094      | \$25,025        | 0.22        | \$272,741    |                       | Land Table RPP | 10.39%           |
| 64-14-07-377-006 | 1594 MARSHBANK DR | 04/08/22  | \$290,000  | \$265,114      | \$47,909      | \$23,023        | 0.14        | \$335,028    |                       | Land Table RPP | 8.68%            |
| 64-14-07-332-013 | 1627 MARSHBANK DR | 11/30/22  | \$270,000  | \$247,278      | \$45,745      | \$23,023        | 0.16        | \$289,525    |                       | Land Table RPP | 9.31%            |
| 64-14-07-301-010 | 1645 VALDOSTA CIR | 11/07/22  | \$265,000  | \$244,743      | \$49,601      | \$29,344        | 0.22        | \$228,576    |                       | Land Table RPP | 11.99%           |
| 64-14-07-301-004 | 1633 VALDOSTA CIR | 04/11/22  | \$258,100  | \$242,927      | \$42,801      | \$27,628        | 0.14        | \$299,308    |                       | Land Table RPP | 11.37%           |
| 64-14-07-302-002 | 1632 VALDOSTA CIR | 09/27/23  | \$260,000  | \$248,026      | \$34,997      | \$23,023        | 0.15        | \$238,075    |                       | Land Table RPP | 9.28%            |

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 31     | # of Sales                            | 0       |
| ECF Nbhd        | RRR    | Sales Ratio                           | #DIV/0! |
| Min ECF         | 0.320  | (Land Resid.-Est. Land Value)/Est. LV | #DIV/0! |
| Max ECF         | 0.320  | % Change                              | 0.00%   |
| Land Table LtoB | 6.13%  | Projected Land Table LtoB             | 6.13%   |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 0.00%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



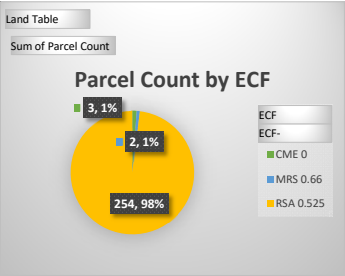
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$1,500  | #DIV/0!     | \$1,500   |
| MINIMUM | \$1,500  | #DIV/0!     | \$1,500   |
| MAXIMUM | \$1,500  | #DIV/0!     | \$1,500   |

| Parcel Number | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table | Land to Building |
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|
|---------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|------------|------------------|

City of Pontiac  
Land Table RSA

| BSA DATABASE    |               | SALES DATA                            |         |
|-----------------|---------------|---------------------------------------|---------|
| Parcel Count    | 259           | # of Sales                            | 9       |
| ECF Nbhd        | RSA, CME, MRS | Sales Ratio                           | 40.18%  |
| Min ECF         | 0.525         | (Land Resid.-Est. Land Value)/Est. LV | 221.12% |
| Max ECF         | 0.660         | % Change                              | 0.00%   |
| Land Table LtoB | 11.11%        | Projected Land Table LtoB             | 11.11%  |
| CVT LtoB        | 12.08%        | Sales Sample Size                     | 3.47%   |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$5,481  | \$17,601    | \$5,481   |
| MINIMUM | \$548    | \$1,760     | \$548     |
| MAXIMUM | \$6,237  | \$20,028    | \$6,237   |

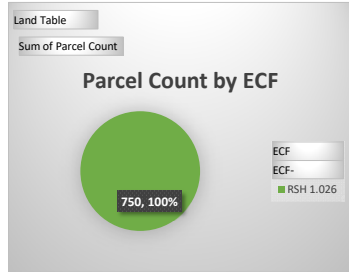
| Parcel Number    | Street Address | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-20-454-011 | 63 FOSTER ST   | 09/08/23  | \$159,200  | \$95,798       | \$68,883      | \$5,481         | 0.12        | \$583,754    |                       | Land Table RSA | 5.72%            |
| 64-14-20-453-044 | 40 FOREST ST   | 12/05/22  | \$55,000   | \$41,121       | \$19,360      | \$5,481         | 0.11        | \$174,414    |                       | Land Table RSA | 13.33%           |
| 64-14-20-405-043 | 86 HAMILTON ST | 07/11/22  | \$50,000   | \$41,993       | \$13,488      | \$5,481         | 0.09        | \$148,220    |                       | Land Table RSA | 13.05%           |
| 64-14-20-453-031 | 98 FOREST ST   | 02/28/23  | \$102,000  | \$89,404       | \$18,077      | \$5,481         | 0.17        | \$106,964    |                       | Land Table RSA | 6.13%            |
| 64-14-20-403-010 | 13 MCNEIL ST   | 10/30/23  | \$45,000   | \$40,746       | \$15,216      | \$10,962        | 0.17        | \$44,233     | 64-14-20-403-009      | Land Table RSA | 26.90%           |
| 64-14-20-406-021 | 55 HAMILTON ST | 08/01/22  | \$45,000   | \$42,890       | \$7,591       | \$5,481         | 0.09        | \$84,344     |                       | Land Table RSA | 12.78%           |
| 64-14-20-401-018 | 14 MCNEIL ST   | 08/30/22  | \$5,600    |                |               |                 | 0.16        | \$34,783     |                       | Land Table RSA | #DIV/0!          |
| 64-14-20-401-036 | 18 MCNEIL ST   | 08/30/22  | \$5,700    |                |               |                 | 0.32        | \$17,757     |                       | Land Table RSA | #DIV/0!          |
| 64-14-20-452-026 | 94 POPLAR AVE  | 03/16/23  | \$37,500   | \$44,790       | (\$1,809)     | \$5,481         | 0.12        | (\$15,730)   |                       | Land Table RSA | 12.24%           |

# City of Pontiac

## Land Table RSH

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 750    | # of Sales                            | 54     |
| ECF Nbrhd       | RSH    | Sales Ratio                           | 45.91% |
| Min ECF         | 1.026  | (Land Resid.-Est. Land Value)/Est. LV | 63.54% |
| Max ECF         | 1.026  | % Change                              | 35.00% |
| Land Table LtoB | 14.47% | Projected Land Table LtoB             | 19.54% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 7.20%  |

| Color Key         |  |
|-------------------|--|
| Vacant Sales      |  |
| Demo Sales or New |  |
| Build after sale  |  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$29,500 | \$48,243    | \$39,825  |
| MINIMUM | \$22,264 | \$36,410    | \$30,056  |
| MAXIMUM | \$36,735 | \$60,075    | \$49,592  |

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-31-107-004 | 113 WENONAH DR    | 12/02/22  | \$215,000  | \$138,514      | \$101,256     | \$24,770        | 0.15        | \$684,162    |                       | Land Table RSH | 17.88%           |
| 64-14-31-151-015 | 81 ILLINOIS AVE   | 12/11/23  | \$247,000  | \$171,737      | \$97,527      | \$22,264        | 0.11        | \$855,500    |                       | Land Table RSH | 12.96%           |
| 64-14-31-207-008 | 463 W IROQUOIS RD | 04/14/23  | \$270,000  | \$193,099      | \$101,671     | \$24,770        | 0.15        | \$686,966    |                       | Land Table RSH | 12.83%           |
| 64-14-30-457-008 | 37 CHIPPEWA RD    | 10/13/23  | \$165,000  | \$118,356      | \$71,414      | \$24,770        | 0.17        | \$425,083    |                       | Land Table RSH | 20.93%           |
| 64-14-31-129-022 | 10 WENONAH DR     | 07/05/23  | \$201,000  | \$146,472      | \$79,298      | \$24,770        | 0.17        | \$480,594    |                       | Land Table RSH | 16.91%           |
| 64-14-30-455-006 | 26 CHIPPEWA RD    | 07/11/23  | \$205,200  | \$150,337      | \$82,136      | \$27,273        | 0.19        | \$443,978    |                       | Land Table RSH | 18.14%           |
| 64-14-31-207-012 | 483 W IROQUOIS RD | 10/30/23  | \$180,000  | \$139,470      | \$65,300      | \$24,770        | 0.15        | \$424,026    |                       | Land Table RSH | 17.76%           |
| 64-14-31-203-003 | 375 W IROQUOIS RD | 10/14/22  | \$235,000  | \$183,810      | \$78,463      | \$27,273        | 0.20        | \$392,315    |                       | Land Table RSH | 14.84%           |
| 64-14-31-201-009 | 110 CHIPPEWA RD   | 03/10/23  | \$200,000  | \$156,723      | \$68,047      | \$24,770        | 0.13        | \$531,617    |                       | Land Table RSH | 15.80%           |
| 64-14-31-107-014 | 152 ILLINOIS AVE  | 12/23/22  | \$200,000  | \$161,108      | \$63,662      | \$24,770        | 0.14        | \$442,097    |                       | Land Table RSH | 15.37%           |
| 64-14-31-130-006 | 155 NAVAJO AVE    | 09/22/23  | \$180,000  | \$147,395      | \$57,375      | \$24,770        | 0.14        | \$401,224    |                       | Land Table RSH | 16.81%           |
| 64-14-31-128-009 | 735 MENOMINEE RD  | 02/03/23  | \$213,000  | \$174,493      | \$65,780      | \$27,273        | 0.18        | \$371,638    |                       | Land Table RSH | 15.63%           |
| 64-14-31-204-014 | 142 OTTAWA DR     | 06/17/22  | \$335,000  | \$278,320      | \$86,180      | \$29,500        | 0.26        | \$334,031    |                       | Land Table RSH | 10.60%           |
| 64-14-31-129-007 | 29 NIAGARA AVE    | 11/10/22  | \$180,000  | \$152,379      | \$52,391      | \$24,770        | 0.16        | \$323,401    |                       | Land Table RSH | 16.26%           |
| 64-14-31-234-013 | 48 E IROQUOIS RD  | 07/14/23  | \$194,000  | \$164,860      | \$53,910      | \$24,770        | 0.13        | \$405,338    |                       | Land Table RSH | 15.02%           |
| 64-14-30-484-012 | 57 ONEIDA ST      | 10/11/22  | \$190,000  | \$162,601      | \$52,169      | \$24,770        | 0.14        | \$369,993    |                       | Land Table RSH | 15.23%           |
| 64-14-31-204-012 | 124 OTTAWA DR     | 05/10/22  | \$308,000  | \$265,093      | \$72,407      | \$29,500        | 0.23        | \$313,450    |                       | Land Table RSH | 11.13%           |
| 64-14-31-207-026 | 184 CHEROKEE RD   | 08/18/23  | \$216,300  | \$186,976      | \$56,597      | \$27,273        | 0.19        | \$305,930    |                       | Land Table RSH | 14.59%           |
| 64-14-31-106-006 | 795 MENOMINEE RD  | 01/04/22  | \$150,000  | \$130,097      | \$47,176      | \$27,273        | 0.20        | \$235,880    |                       | Land Table RSH | 20.96%           |
| 64-14-31-151-026 | 362 VOORHEIS ST   | 04/17/23  | \$140,000  | \$123,099      | \$41,671      | \$24,770        | 0.14        | \$289,382    |                       | Land Table RSH | 20.12%           |
| 64-14-31-206-009 | 165 CHIPPEWA RD   | 09/02/22  | \$205,000  | \$182,646      | \$47,124      | \$24,770        | 0.14        | \$341,478    |                       | Land Table RSH | 13.56%           |
| 64-14-31-202-001 | 67 CHIPPEWA RD    | 11/17/22  | \$195,000  | \$176,785      | \$47,715      | \$29,500        | 0.27        | \$174,780    |                       | Land Table RSH | 16.69%           |
| 64-14-31-151-030 | 342 VOORHEIS ST   | 11/28/22  | \$128,000  | \$116,589      | \$36,181      | \$24,770        | 0.14        | \$251,257    |                       | Land Table RSH | 21.25%           |
| 64-14-31-201-007 | 100 CHIPPEWA RD   | 08/11/23  | \$178,890  | \$163,108      | \$40,552      | \$24,770        | 0.14        | \$293,855    |                       | Land Table RSH | 15.19%           |
| 64-14-31-202-002 | 73 CHIPPEWA RD    | 10/26/23  | \$143,000  | \$130,857      | \$39,416      | \$27,273        | 0.19        | \$211,914    |                       | Land Table RSH | 20.84%           |
| 64-14-31-230-002 | 166 E IROQUOIS RD | 04/28/23  | \$225,000  | \$207,778      | \$41,992      | \$24,770        | 0.16        | \$270,916    |                       | Land Table RSH | 11.92%           |
| 64-14-31-228-002 | 81 ONEIDA ST      | 10/11/22  | \$165,000  | \$152,581      | \$37,189      | \$24,770        | 0.14        | \$263,752    |                       | Land Table RSH | 16.23%           |
| 64-14-31-254-013 | 244 OTTAWA DR     | 10/11/22  | \$327,000  | \$304,937      | \$49,336      | \$27,273        | 0.19        | \$255,627    |                       | Land Table RSH | 8.94%            |
| 64-14-31-206-015 | 197 CHIPPEWA RD   | 10/12/22  | \$155,000  | \$144,798      | \$34,972      | \$24,770        | 0.14        | \$248,028    |                       | Land Table RSH | 17.11%           |
| 64-14-31-204-009 | 108 OTTAWA DR     | 09/27/22  | \$325,000  | \$306,291      | \$48,209      | \$29,500        | 0.23        | \$214,262    |                       | Land Table RSH | 9.63%            |
| 64-14-30-484-007 | 29 ONEIDA ST      | 08/25/22  | \$165,000  | \$155,654      | \$34,116      | \$24,770        | 0.16        | \$218,692    |                       | Land Table RSH | 15.91%           |
| 64-14-31-203-019 | 124 CHEROKEE RD   | 11/04/22  | \$190,000  | \$179,857      | \$39,643      | \$29,500        | 0.26        | \$151,309    |                       | Land Table RSH | 16.40%           |
| 64-14-31-234-032 | 218 ONEIDA ST     | 02/11/22  | \$160,000  | \$151,846      | \$32,924      | \$24,770        | 0.14        | \$233,504    |                       | Land Table RSH | 16.31%           |
| 64-14-30-483-009 | 208 E IROQUOIS RD | 07/08/22  | \$165,000  | \$156,965      | \$32,805      | \$24,770        | 0.15        | \$213,019    |                       | Land Table RSH | 15.78%           |
| 64-14-31-206-033 | 502 W IROQUOIS RD | 07/17/23  | \$252,000  | \$241,393      | \$35,377      | \$24,770        | 0.15        | \$243,979    |                       | Land Table RSH | 10.26%           |
| 64-14-31-201-008 | 106 CHIPPEWA RD   | 05/02/22  | \$180,000  | \$172,841      | \$31,929      | \$24,770        | 0.13        | \$240,068    |                       | Land Table RSH | 14.33%           |
| 64-14-31-207-007 | 457 W IROQUOIS RD | 07/07/22  | \$215,000  | \$207,014      | \$32,756      | \$24,770        | 0.15        | \$218,373    |                       | Land Table RSH | 11.97%           |
| 64-14-31-207-030 | 208 CHEROKEE RD   | 07/31/23  | \$225,000  | \$219,085      | \$33,188      | \$27,273        | 0.18        | \$181,355    |                       | Land Table RSH | 12.45%           |
| 64-14-31-129-023 | 2 WENONAH DR      | 07/07/23  | \$228,000  | \$222,607      | \$32,666      | \$27,273        | 0.18        | \$180,475    |                       | Land Table RSH | 12.25%           |
| 64-14-31-227-006 | 88 ONEIDA ST      | 05/08/23  | \$185,559  | \$182,817      | \$27,512      | \$24,770        | 0.14        | \$192,392    |                       | Land Table RSH | 13.55%           |
| 64-14-31-229-010 | 157 E IROQUOIS RD | 03/31/22  | \$123,000  | \$121,604      | \$28,669      | \$27,273        | 0.20        | \$144,793    |                       | Land Table RSH | 22.43%           |

## City of Pontiac

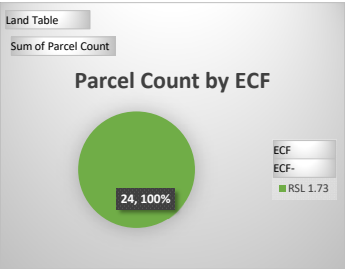
### Land Table RSH

| Parcel Number    | Street Address    | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-31-206-023 | 446 W IROQUOIS RD | 05/25/22  | \$176,000  | \$174,663      | \$26,107      | \$24,770        | 0.14        | \$190,562    |                       | Land Table RSH | 14.18%           |
| 64-14-31-207-022 | 160 CHEROKEE RD   | 07/10/23  | \$235,000  | \$236,173      | \$23,597      | \$24,770        | 0.18        | \$131,827    |                       | Land Table RSH | 10.49%           |
| 64-14-31-253-014 | 216 CHEROKEE RD   | 07/08/22  | \$367,000  | \$372,315      | \$21,958      | \$27,273        | 0.18        | \$119,337    |                       | Land Table RSH | 7.33%            |
| 64-14-30-482-005 | 87 OTTAWA DR      | 07/05/23  | \$360,000  | \$365,728      | \$23,772      | \$29,500        | 0.27        | \$89,706     |                       | Land Table RSH | 8.07%            |
| 64-14-30-483-003 | 25 OTTAWA DR      | 04/21/23  | \$260,000  | \$275,058      | \$12,215      | \$27,273        | 0.20        | \$61,382     |                       | Land Table RSH | 9.92%            |
| 64-14-31-205-014 | 190 CHIPPEWA RD   | 08/18/23  | \$180,000  | \$194,011      | \$10,759      | \$24,770        | 0.12        | \$87,472     |                       | Land Table RSH | 12.77%           |
| 64-14-31-177-014 | 284 VOORHEIS ST   | 01/24/22  | \$120,000  | \$137,043      | \$7,727       | \$24,770        | 0.14        | \$54,801     |                       | Land Table RSH | 18.07%           |
| 64-14-30-482-007 | 205 E IROQUOIS RD | 02/28/22  | \$205,000  | \$235,714      | (\$5,944)     | \$24,770        | 0.14        | (\$42,763)   |                       | Land Table RSH | 10.51%           |
| 64-14-31-229-008 | 167 E IROQUOIS RD | 03/21/22  | \$155,000  | \$183,583      | (\$1,310)     | \$27,273        | 0.21        | (\$6,298)    |                       | Land Table RSH | 14.86%           |
| 64-14-31-106-009 | 779 MENOMINEE RD  | 03/16/22  | \$95,700   | \$117,971      | \$2,499       | \$24,770        | 0.13        | \$19,372     |                       | Land Table RSH | 21.00%           |
| 64-14-31-205-008 | 160 CHIPPEWA RD   | 11/10/23  | \$108,100  | \$136,303      | (\$5,939)     | \$22,264        | 0.11        | (\$52,558)   |                       | Land Table RSH | 16.33%           |
| 64-14-31-206-014 | 193 CHIPPEWA RD   | 04/15/22  | \$100,500  | \$131,148      | (\$5,878)     | \$24,770        | 0.14        | (\$41,986)   |                       | Land Table RSH | 18.89%           |
| 64-14-31-203-011 | 419 W IROQUOIS RD | 04/08/22  | \$110,000  | \$144,179      | (\$9,409)     | \$24,770        | 0.18        | (\$52,564)   |                       | Land Table RSH | 17.18%           |

City of Pontiac  
Land Table RSL

| BSA DATABASE    |        | SALES DATA                            |         |
|-----------------|--------|---------------------------------------|---------|
| Parcel Count    | 24     | # of Sales                            | 3       |
| ECF Nbhd        | RSL    | Sales Ratio                           | 42.04%  |
| Min ECF         | 1.730  | (Land Resid.-Est. Land Value)/Est. LV | 102.34% |
| Max ECF         | 1.730  | % Change                              | 89.10%  |
| Land Table LtoB | 24.28% | Projected Land Table LtoB             | 45.91%  |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 12.50%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



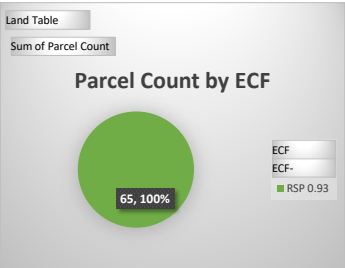
|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$2,644  | \$5,350     | \$5,000   |
| MINIMUM | \$2,644  | \$5,350     | \$5,000   |
| MAXIMUM | \$2,644  | \$5,350     | \$5,000   |

| Parcel Number    | Street Address    | Sale Date | Sale Price  | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-------------------|-----------|-------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-13-36-256-008 | 1095 JAMES K BLVD | 07/21/23  | \$765,000   | \$493,234      | \$437,016     | \$165,250       | 0.22        | \$2,032,633  |                       | Land Table RSL | 33.50%           |
| 64-13-36-256-019 | 1029 JAMES K BLVD | 07/11/23  | \$1,400,000 | \$1,005,266    | \$606,254     | \$211,520       | 0.28        | \$2,204,560  |                       | Land Table RSL | 21.04%           |
| 64-13-36-256-018 | 1035 JAMES K BLVD | 04/28/22  | \$1,275,000 | \$1,393,564    | \$40,076      | \$158,640       | 0.21        | \$193,604    |                       | Land Table RSL | 11.38%           |

City of Pontiac  
Land Table RSP

| BSA DATABASE    |        | SALES DATA                            |        |
|-----------------|--------|---------------------------------------|--------|
| Parcel Count    | 65     | # of Sales                            | 1      |
| ECF Nbhd        | RSP    | Sales Ratio                           | 46.01% |
| Min ECF         | 0.930  | (Land Resid.-Est. Land Value)/Est. LV | 75.33% |
| Max ECF         | 0.930  | % Change                              | 25.00% |
| Land Table LtoB | 10.75% | Projected Land Table LtoB             | 13.43% |
| CVT LtoB        | 12.08% | Sales Sample Size                     | 1.54%  |

| Color Key         |
|-------------------|
| Vacant Sales      |
| Demo Sales or New |
| Build after sale  |



|         | OLD RATE | CALC'D RATE | USED RATE |
|---------|----------|-------------|-----------|
| MEDIAN  | \$20,134 | \$35,300    | \$25,168  |
| MINIMUM | \$18,730 | \$32,838    | \$23,413  |
| MAXIMUM | \$22,476 | \$39,406    | \$28,095  |

| Parcel Number    | Street Address  | Sale Date | Sale Price | Cur. Appraisal | Land Residual | Est. Land Value | Total Acres | Dollars/Acre | Other Parcels in Sale | Land Table     | Land to Building |
|------------------|-----------------|-----------|------------|----------------|---------------|-----------------|-------------|--------------|-----------------------|----------------|------------------|
| 64-14-32-205-026 | 87 HIBBARD CT N | 10/17/22  | \$190,000  | \$174,834      | \$35,300      | \$20,134        | 0.27        | \$131,227    |                       | Land Table RSP | 11.52%           |