

**COUNTY OF OAKLAND**  
**March, Fiscal Year 2022 Monthly Report**  
**REVENUE & EXPENDITURE REPORT**  
 As of Date: 03/31/2022  
 Fund: 10100 - General  
 Department: F101EDCMAF - Economic Development Dept

| Account                                       | Account Title                  | 2022<br>Adopted<br>Budget | 2022<br>Amended<br>Budget | 2022<br>YTD Actuals | Variance with<br>Amended<br>Budget | Percentage    |
|---|--------------------------------|---------------------------|---------------------------|---------------------|------------------------------------|---------------|
| <b><u>REVENUES</u></b>                        |                                |                           |                           |                     |                                    |               |
| <b>TAXES</b>                                  |                                |                           |                           |                     |                                    |               |
| <b>TOTAL TAXES</b>                            |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>SPECIAL ASSESSMENTS</b>                    |                                |                           |                           |                     |                                    |               |
| <b>TOTAL SPECIAL ASSESSMENTS</b>              |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>FEDERAL GRANTS</b>                         |                                |                           |                           |                     |                                    |               |
| <b>TOTAL FEDERAL GRANTS</b>                   |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>STATE GRANTS</b>                           |                                |                           |                           |                     |                                    |               |
| <b>TOTAL STATE GRANTS</b>                     |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>OTHER INTERGOVERNMENTAL REVENUES</b>       |                                |                           |                           |                     |                                    |               |
| <b>TOTAL OTHER INTERGOVERNMENTAL REVENUES</b> |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>CHARGES FOR SERVICES</b>                   |                                |                           |                           |                     |                                    |               |
| 630588  | Economic Development Fees      | 60,000.00                 | 60,000.00                 | 5,000.02            | (54,999.98)                        | 8.33%         |
| 631757  | Registration Fees              | 10,550.00                 | 10,550.00                 | -                   | (10,550.00)                        | 0.00%         |
| 631827  | Reimb General                  | 265,358.00                | 265,358.00                | 74,045.79           | (191,312.21)                       | 27.90%        |
| 632002  | Sale of Maps                   | 30,000.00                 | 30,000.00                 | 5,160.27            | (24,839.73)                        | 17.20%        |
| 632065  | Seminars/Conferences           | 50,800.00                 | 50,800.00                 | -                   | (50,800.00)                        | 0.00%         |
| <b>TOTAL CHARGES FOR SERVICES</b>             |                                | <b>416,708.00</b>         | <b>416,708.00</b>         | <b>84,206.08</b>    | <b>(332,501.92)</b>                | <b>20.21%</b> |
| <b>EXT ISF CHARGES FOR SERVICES</b>           |                                |                           |                           |                     |                                    |               |
| <b>TOTAL EXT ISF CHARGES FOR SERVICES</b>     |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>INDIRECT COST RECOVERY</b>                 |                                |                           |                           |                     |                                    |               |
| <b>TOTAL INDIRECT COST RECOVERY</b>           |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>CONTRIBUTIONS</b>                          |                                |                           |                           |                     |                                    |               |
| <b>TOTAL CONTRIBUTIONS</b>                    |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>INVESTMENT INCOME</b>                      |                                |                           |                           |                     |                                    |               |
| <b>TOTAL INVESTMENT INCOME</b>                |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>OTHER REVENUE</b>                          |                                |                           |                           |                     |                                    |               |
| 670570  | Refund Prior Years Expenditure | -                         | -                         | 685,346.57          | 685,346.57                         | 0.00%         |
| <b>TOTAL OTHER REVENUES</b>                   |                                | -                         | -                         | <b>685,346.57</b>   | <b>685,346.57</b>                  | <b>0.00%</b>  |
| <b>GAIN(LOSS) EXCHANGE OF ASSETS</b>          |                                |                           |                           |                     |                                    |               |
| <b>TOTAL GAIN(LOSS) EXCHANGE OF ASSETS</b>    |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>CAPITAL CONTRIBUTIONS</b>                  |                                |                           |                           |                     |                                    |               |
| <b>TOTAL CAPITAL CONTRIBUTIONS</b>            |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>INSURANCE RECOVERIES</b>                   |                                |                           |                           |                     |                                    |               |
| <b>TOTAL INSURANCE RECOVERIES</b>             |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>PROCEEDS ISSUANCE OF BONDS</b>             |                                |                           |                           |                     |                                    |               |
| <b>TOTAL PROCEEDS ISSUANCE OF BONDS</b>       |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>TRANSFERS IN</b>                           |                                |                           |                           |                     |                                    |               |
| <b>TOTAL TRANSFERS IN</b>                     |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>PLANNED USE OF FUND BALANCE</b>            |                                |                           |                           |                     |                                    |               |
| <b>TOTAL PLANNED USE OF FUND BALANCE</b>      |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b><u>TOTAL REVENUES</u></b>                  |                                | <b>416,708.00</b>         | <b>416,708.00</b>         | <b>769,552.65</b>   | <b>352,844.65</b>                  |               |

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|-------------------------------------|--------------------------------|---------------------------|---------------------------|---------------------|------------------------------------|---------------|
| <b><u>EXPENDITURES</u></b>          |                                |                           |                           |                     |                                    |               |
| <b>SALARIES</b>                     |                                |                           |                           |                     |                                    |               |
| 702010                              | Salaries Regular               | 4,855,181.00              | 4,959,639.00              | 1,923,301.94        | 3,036,337.06                       | 38.78%        |
| 702030                              | Holiday                        | -                         | -                         | 155,071.70          | (155,071.70)                       | 0.00%         |
| 702050                              | Annual Leave                   | -                         | -                         | 94,509.88           | (94,509.88)                        | 0.00%         |
| 702073                              | Parental Leave                 | -                         | -                         | 2,301.86            | (2,301.86)                         | 0.00%         |
| 702080                              | Sick Leave                     | -                         | -                         | 41,594.19           | (41,594.19)                        | 0.00%         |
| 702110                              | Per Diem                       | 3,500.00                  | 3,500.00                  | 1,170.00            | 2,330.00                           | 33.43%        |
| 702200                              | Death Leave                    | -                         | -                         | 1,588.65            | (1,588.65)                         | 0.00%         |
| 702240                              | Salary Adjustments             | 17,020.00                 | 17,020.00                 | -                   | 17,020.00                          | 0.00%         |
| 702300                              | Disaster Non-Prod Salaries     | -                         | -                         | 5,414.73            | (5,414.73)                         | 0.00%         |
| 712020                              | Overtime                       | -                         | -                         | 881.41              | (881.41)                           | 0.00%         |
| <b>TOTAL SALARIES</b>               |                                | <b>4,875,701.00</b>       | <b>4,980,159.00</b>       | <b>2,225,834.36</b> | <b>2,754,324.64</b>                | <b>44.69%</b> |
| <b>FRINGE BENEFITS</b>              |                                |                           |                           |                     |                                    |               |
| 722750                              | Workers Compensation           | 8,314.00                  | 8,314.00                  | 3,004.54            | 5,309.46                           | 36.14%        |
| 722760                              | Group Life                     | 10,878.00                 | 10,878.00                 | 4,708.45            | 6,169.55                           | 43.28%        |
| 722770                              | Retirement                     | 1,328,448.00              | 1,328,448.00              | 570,136.95          | 758,311.05                         | 42.92%        |
| 722780                              | Hospitalization                | 618,643.00                | 618,643.00                | 260,810.72          | 357,832.28                         | 42.16%        |
| 722790                              | Social Security                | 381,425.00                | 381,425.00                | 166,723.93          | 214,701.07                         | 43.71%        |
| 722800                              | Dental                         | 66,571.00                 | 66,571.00                 | 29,506.79           | 37,064.21                          | 44.32%        |
| 722810                              | Disability                     | 79,070.00                 | 79,070.00                 | 32,529.43           | 46,540.57                          | 41.14%        |
| 722820                              | Unemployment Insurance         | 5,030.00                  | 5,030.00                  | 2,225.16            | 2,804.84                           | 44.24%        |
| 722850                              | Optical                        | 6,520.00                  | 6,520.00                  | 2,686.50            | 3,833.50                           | 41.20%        |
| 722900                              | Fringe Benefit Adjustments     | (71,264.00)               | (15,537.00)               | -                   | (15,537.00)                        | 0.00%         |
| <b>TOTAL FRINGE BENEFITS</b>        |                                | <b>2,433,635.00</b>       | <b>2,489,362.00</b>       | <b>1,072,332.47</b> | <b>1,417,029.53</b>                | <b>43.08%</b> |
| <b>TOTAL CONTROLLABLE PERSONNEL</b> |                                | <b>7,309,336.00</b>       | <b>7,469,521.00</b>       | <b>3,298,166.83</b> | <b>4,171,354.17</b>                |               |
| <b>CONTRACTUAL SERVICES</b>         |                                |                           |                           |                     |                                    |               |
| 730072                              | Advertising                    | 141,438.00                | 56,438.00                 | 14,876.41           | 41,561.59                          | 26.36%        |
| 730205                              | Business Recruitment           | 116,680.00                | 146,680.00                | 60,000.94           | 86,679.06                          | 40.91%        |
| 730226                              | Car Allowance                  | 1,500.00                  | 1,500.00                  | -                   | 1,500.00                           | 0.00%         |
| 730247                              | Charge Card Fee                | 900.00                    | 900.00                    | 47.33               | 852.67                             | 5.26%         |
| 730324                              | Communications                 | 500.00                    | 500.00                    | -                   | 500.00                             | 0.00%         |
| 730373                              | Contracted Services            | -                         | 6,026.52                  | 165,329.72          | (159,303.20)                       | 2743.37%      |
| 730639                              | Engineering Services-Other     | -                         | -                         | 29,820.00           | (29,820.00)                        | 0.00%         |
| 730646                              | Equipment Maintenance          | 1,100.00                  | 1,100.00                  | -                   | 1,100.00                           | 0.00%         |
| 730772                              | Freight and Express            | 7,140.00                  | 7,140.00                  | -                   | 7,140.00                           | 0.00%         |
| 731073                              | Legal Services                 | 5,000.00                  | 5,000.00                  | -                   | 5,000.00                           | 0.00%         |
| 731115                              | Licenses and Permits           | -                         | -                         | 419.35              | (419.35)                           | 0.00%         |
| 731213                              | Membership Dues                | 172,820.00                | 172,000.00                | 19,153.07           | 152,846.93                         | 11.14%        |
| 731241                              | Miscellaneous                  | 700.00                    | 700.00                    | 2,548.11            | (1,848.11)                         | 364.02%       |
| 731339                              | Periodicals Books Publ Sub     | 10,000.00                 | 10,000.00                 | 1,840.44            | 8,159.56                           | 18.40%        |
| 731346                              | Personal Mileage               | 52,658.00                 | 48,018.00                 | 5,731.56            | 42,286.44                          | 11.94%        |
| 731388                              | Printing                       | 43,672.00                 | 34,391.00                 | 6,929.61            | 27,461.39                          | 20.15%        |
| 731458                              | Professional Services          | 692,914.00                | 1,500,164.00              | 197,277.18          | 1,302,886.82                       | 13.15%        |
| 731598                              | Regranting Program             | -                         | -                         | (30,213.36)         | 30,213.36                          | 0.00%         |
| 731773                              | Software Rental Lease Purchase | -                         | -                         | 3,959.84            | (3,959.84)                         | 0.00%         |
| 731780                              | Software Support Maintenance   | 84,000.00                 | 84,000.00                 | -                   | 84,000.00                          | 0.00%         |
| 731794                              | Soldier Burial                 | 113,629.00                | 113,629.00                | 13,053.84           | 100,575.16                         | 11.49%        |
| 731801                              | Soldier Relief                 | 30,932.00                 | 30,932.00                 | 7,442.32            | 23,489.68                          | 24.06%        |
| 731818                              | Special Event Program          | 6,165.00                  | 6,165.00                  | 779.80              | 5,385.20                           | 12.65%        |
| 731885                              | Supportive Services            | -                         | 100,000.00                | 7,659.32            | 92,340.68                          | 7.66%         |
| 732018                              | Travel and Conference          | 44,900.00                 | 42,500.00                 | 9,422.09            | 33,077.91                          | 22.17%        |
| 732020                              | Travel Employee Taxable Meals  | 2,000.00                  | 2,000.00                  | 447.35              | 1,552.65                           | 22.37%        |
| 732021                              | Tree Planting                  | -                         | 200,000.00                | -                   | 200,000.00                         | 0.00%         |
| 732165                              | Workshops and Meeting          | 224,489.00                | 223,489.00                | 45,241.27           | 178,247.73                         | 20.24%        |
| <b>TOTAL CONTRACTUAL SERVICES</b>   |                                | <b>1,753,137.00</b>       | <b>2,793,272.52</b>       | <b>561,766.19</b>   | <b>2,231,506.33</b>                | <b>20.11%</b> |

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| <b>NON DEPARTMENTAL</b>                       |                                |                           |                           |                     |                                    |               |
| <b>TOTAL NON DEPARTMENTAL</b>                 |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>COMMODITIES</b>                            |                                |                           |                           |                     |                                    |               |
| 750049  | Computer Supplies              | 3,088.00                  | 3,088.00                  | -                   | 3,088.00                           | 0.00%         |
| 750091  | Drafting Supplies and Maps     | 22,500.00                 | 22,500.00                 | 2,152.70            | 20,347.30                          | 9.57%         |
| 750119  | Dry Goods and Clothing         | 10,500.00                 | 10,500.00                 | -                   | 10,500.00                          | 0.00%         |
| 750154  | Expendable Equipment           | 1,700.00                  | 1,700.00                  | -                   | 1,700.00                           | 0.00%         |
| 750259  | Information Supplies           | 4,000.00                  | 4,000.00                  | -                   | 4,000.00                           | 0.00%         |
| 750392  | Metered Postage                | 16,034.00                 | 16,034.00                 | 1,068.42            | 14,965.58                          | 6.66%         |
| 750399  | Office Supplies                | 26,422.00                 | 26,977.00                 | 5,153.07            | 21,823.93                          | 19.10%        |
| 750427  | Photographic Supplies          | 1,100.00                  | 1,100.00                  | -                   | 1,100.00                           | 0.00%         |
| 750511  | Special Event Supplies         | 2,035.00                  | 2,035.00                  | -                   | 2,035.00                           | 0.00%         |
| <b>TOTAL COMMODITIES</b>                      |                                | <b>87,379.00</b>          | <b>87,934.00</b>          | <b>8,374.19</b>     | <b>79,559.81</b>                   | <b>9.52%</b>  |
| <b>CAPITAL OUTLAY</b>                         |                                |                           |                           |                     |                                    |               |
| <b>TOTAL CAPITAL OUTLAY</b>                   |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>DEPRECIATION</b>                           |                                |                           |                           |                     |                                    |               |
| <b>TOTAL DEPRECIATION</b>                     |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>INTERGOVERNMENTAL</b>                      |                                |                           |                           |                     |                                    |               |
| <b>TOTAL INTERGOVERNMENTAL</b>                |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>BENEFIT PAYMENTS - RETIREMENT</b>          |                                |                           |                           |                     |                                    |               |
| <b>TOTAL BENEFIT PAYMENTS - RETIREMENT</b>    |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>PRINCIPAL PAYMENTS</b>                     |                                |                           |                           |                     |                                    |               |
| <b>TOTAL PRINCIPAL PAYMENTS</b>               |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>INTEREST ON DEBT</b>                       |                                |                           |                           |                     |                                    |               |
| <b>TOTAL INTEREST ON DEBT</b>                 |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>PAYING AGENT FEES</b>                      |                                |                           |                           |                     |                                    |               |
| <b>TOTAL PAYING AGENT FEES</b>                |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>PYMT TO REFUND BOND ESCROW AGENT</b>       |                                |                           |                           |                     |                                    |               |
| <b>TOTAL PYMT TO REFUND BOND ESCROW AGENT</b> |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>DISCOUNT ON BONDS ISSUED</b>               |                                |                           |                           |                     |                                    |               |
| <b>TOTAL DISCOUNT ON BONDS ISSUED</b>         |                                | -                         | -                         | -                   | -                                  | 0.00%         |
| <b>TOTAL CONTROLLABLE OPERATING</b>           |                                | <b>1,840,516.00</b>       | <b>2,881,206.52</b>       | <b>570,140.38</b>   | <b>2,311,066.14</b>                |               |
| <b>INTERNAL SERVICES</b>                      |                                |                           |                           |                     |                                    |               |
| 770631  | Bldg Space Cost Allocation     | 480,428.00                | 480,428.00                | 240,214.02          | 240,213.98                         | 50.00%        |
| 772618  | Equipment Rental               | 1,702.00                  | 1,702.00                  | 851.00              | 851.00                             | 50.00%        |
| 773630  | Info Tech Development          | -                         | 80,799.00                 | 80,796.00           | 3.00                               | 100.00%       |
| 774636  | Info Tech Operations           | 681,857.00                | 681,857.00                | 348,876.62          | 332,980.38                         | 51.17%        |
| 774637  | Info Tech Managed Print Svcs   | 20,177.00                 | 20,177.00                 | 4,292.50            | 15,884.50                          | 21.27%        |
| 774677  | Insurance Fund                 | 17,726.00                 | 17,726.00                 | 8,863.00            | 8,863.00                           | 50.00%        |
| 775754  | Maintenance Department Charges | -                         | 3,173.00                  | 3,171.72            | 1.28                               | 99.96%        |
| 776659  | Motor Pool Fuel Charges        | 1,216.00                  | 1,216.00                  | 1,020.97            | 195.03                             | 83.96%        |
| 776661  | Motor Pool                     | 12,064.00                 | 12,064.00                 | 1,556.00            | 10,508.00                          | 12.90%        |
| 778675  | Telephone Communications       | 66,654.00                 | 66,654.00                 | 35,047.86           | 31,606.14                          | 52.58%        |
| <b>TOTAL INTERNAL SERVICES</b>                |                                | <b>1,281,824.00</b>       | <b>1,365,796.00</b>       | <b>724,689.69</b>   | <b>641,106.31</b>                  | <b>53.06%</b> |
| <b>TOTAL INTERNAL SUPPORT</b>                 |                                | <b>1,281,824.00</b>       | <b>1,365,796.00</b>       | <b>724,689.69</b>   | <b>641,106.31</b>                  |               |
| <b>TRANSFERS OUT</b>                          |                                |                           |                           |                     |                                    |               |

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| 788001                                   | Transfers Out | -                         | 1,300,000.00              | -                   | 1,300,000.00                       | 0.00%        |
| <b>TOTAL TRANSFERS OUT</b>               |               | -                         | <b>1,300,000.00</b>       | -                   | <b>1,300,000.00</b>                | <b>0.00%</b> |
| <b>BUDGETED EQUITY ADJUSTMENTS</b>       |               |                           |                           |                     |                                    |              |
| <b>TOTAL BUDGETED EQUITY ADJUSTMENTS</b> |               | -                         | -                         | -                   | -                                  | <b>0.00%</b> |
| <b>TOTAL EXPENDITURES</b>                |               | <b>10,431,676.00</b>      | <b>13,016,523.52</b>      | <b>4,592,996.90</b> | <b>8,423,526.62</b>                |              |